

## SERVICE INFORMATION

### BOOTH EQUIPMENT

Each 10' x 10' booth will be set with 8' high blue and white back drape, 3' high blue side drape and (1) 7" x 44" two-line booth identification sign.

### EXHIBIT HALL CARPET

The exhibit area is not carpeted; however, aisles will be carpeted in midnight blue.

**Show management requires all booths to have carpet or suitable floor covering at the exhibitor's expense.** Rental carpet is available through Freeman. Please refer to the Carpet Brochure and Order Form.

### DISCOUNT PRICE DEADLINE DATE

**Order early to take advantage of advance order discount rates, place your order by October 12, 2015.**

## SHOW SCHEDULE

### EXHIBITOR MOVE-IN

For more information and helpful hints on pre-show procedures and move-in, please go to [www.freemanco.com/preshowFAQ](http://www.freemanco.com/preshowFAQ)

Sunday	November 01, 2015	2:00 PM - 5:00 PM	<b>Registration Opens</b>
Sunday	November 01, 2015	3:00 PM - 10:00 PM	
Monday	November 02, 2015	8:00 AM - 10:00 PM	

### EXHIBIT HOURS

Tuesday	November 03, 2015	9:30 AM - 5:00 PM	<b>Show closes for Reception prep Reception on the Show Floor</b>
Tuesday	November 03, 2015	5:00 PM - 6:00 PM	
Tuesday	November 03, 2015	6:00 PM - 8:30 PM	
Wednesday	November 04, 2015	9:30 AM - 5:00 PM	
Thursday	November 05, 2015	7:30 AM - 11:00 AM	

### EXHIBITOR MOVE-OUT

For more information and helpful hints on post-show procedures and move-out, please go to [www.freemanco.com/postshowFAQ](http://www.freemanco.com/postshowFAQ)

Thursday	November 05, 2015	11:00 AM - 6:00 PM
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**We will begin returning empty containers once aisle carpet is removed.**

### DISMANTLE AND MOVE-OUT INFORMATION

All exhibitor materials must be removed from the exhibit facility by Thursday, November 05, 2015 at 6:00 PM.

To ensure all exhibitor materials are removed from the exhibit facility by the Exhibitor Move-Out deadline, please have all carriers check-in by Thursday, November 05, 2015 at 4:00 PM.

### POST SHOW PAPERWORK AND LABELS

Our Exhibitor Services Department will gladly prepare your outbound Material Handling Agreement and labels in advance. Complete the Outbound Shipping form and your paperwork will be available at show site. Be sure your carrier knows the company name and booth number when making arrangements for shipping your exhibit at the close of the show.

**SERVICE CONTRACTOR CONTACTS / INFORMATION:****FREEMAN**

9900 Business Parkway  
 Lanham, MD 20706  
 (301) 918-7975 fax (469) 621-5609  
 FreemanWashingtonES@freemanco.com

**FREEMAN EXHIBIT TRANSPORTATION**

(800) 995-3579 US & Canada or + (512) 982-4187 Outside the US or +(817) 607-5183  
 International Shipping Services or fax (469) 621-5810 or email [exhibit.transportation@freemanco.com](mailto:exhibit.transportation@freemanco.com)

**SERVICE CENTER HOURS**

Sunday	November 01, 2015	1:00 PM - 5:00 PM
Monday	November 02, 2015	8:00 AM - 6:00 PM
Tuesday	November 03, 2015	8:00 AM - 6:00 PM
Wednesday	November 04, 2015	9:00 AM - 5:00 PM
Thursday	November 05, 2015	7:30 AM - 6:00 PM

**FREEMAN ONLINE®**

**Take advantage of discount pricing by ordering online at [www.freemanco.com/store](http://www.freemanco.com/store) by October 12, 2015.** Our Internet online ordering service, Freeman Online® is available for your convenience to order all Freeman Services, view show schedule, or print order forms. Once your show is available online you will receive an email which includes a direct link to Freeman Online®. To place online orders you will be required to enter your unique Login ID and Password. If this is your first time to use Freeman Online®, click on the "Login" link to create a new account. To access Freeman Online® without using the email link, visit [www.freemanco.com/store](http://www.freemanco.com/store) and click the "Login" link. If you need assistance with Freeman Online® please call our Customer Support Center at (888) 508-5054 Toll Free US & Canada or +1(512) 982-4186 Local & International.

**SHIPPING INFORMATION**

Warehouse Shipping Address:

Exhibiting Company Name / Booth # \_\_\_\_\_

**IEEE AUTOTESTCON 2015**

C/O FREEMAN

9900 BUSINESS PARKWAY

LANHAM, MD 20706

Freeman will accept crated, boxed or skidded materials beginning Monday, October 05, 2015, at the above address. Material arriving after October 26, 2015 will be received at the warehouse with an additional after deadline charge. Warehouse materials are accepted at the warehouse Monday through Friday between the hours of 8:00 AM - 3:30 PM.

Show Site Shipping Address:

Exhibiting Company Name / Booth # \_\_\_\_\_

**IEEE AUTOTESTCON 2015**

C/O FREEMAN

Gaylord National Resort & Convention Center

701 WATERFRONT STREET

NATIONAL HARBOR, MD 20745

Freeman will receive shipments at the exhibit facility beginning Sunday, November 01, 2015. Shipments arriving before this date may be refused by the facility. Any charges incurred for early freight accepted by the facility are the responsibility of the Exhibitor.

Please note: All items and materials that must be brought into the facility may be subject to Material Handling Charges and are the responsibility of the Exhibitor. This also applies to items not ordered through the Official Show Vendors. Refer to the Material Handling form for charges for this service.

**LABOR INFORMATION**

Union Labor may be required for your exhibit installation and dismantle. Please carefully read the UNION RULES AND REGULATIONS to determine your needs. Exhibitors supervising Freeman labor will need to pick up and release their labor at the Labor Desk. Refer to the order form for Display Labor for Straight time and Overtime hours.

**ASSISTANCE**

We want you to have a successful show. If we can be of assistance, please call our Exhibitor Services Department at (301) 918-7975.

**WE APPRECIATE YOUR BUSINESS!**

## **FREEMAN GENERAL INFORMATION**

### **TRANSLATION SERVICES**

Freeman is pleased to offer a new service for our international exhibitors that provides quick interpretation and translation in 150 languages. This service will not only interpret for us on a three way conversation, but also translate emails from customers. To access this feature you may contact Freeman Exhibitor Services at (301) 918-7975 or Freeman's Customer Support Center at (888) 508-5054 Toll Free US & Canada or (817) 607-5000 Local & International.

### **HELPFUL HINTS**

#### **SAVE MONEY**

Order early to take advantage of advance order discount rates, place your order by October 12, 2015.

#### **AVOID DELAY**

Ship early to avoid delays. Shipments arriving late at show site will cost you money, time and business!

#### **SAFETY TIPS**

Use a ladder, not a chair. Standing on chairs, tables and other rental furniture is unsafe and can cause injury to you or to others. These objects are not designed to support your standing weight.

Be aware of your surroundings. You are in an active work area with changing conditions during move-in and move-out. Pay attention. Look for obstacles, machinery and equipment that are in use.

Keep your eyes open for scooters and forklifts. The drivers of these vehicles may not be able to see you.

Stay clear of dock areas, trucks and trailers. These areas can be particularly dangerous.

Prevent electrical shocks, falling items and damage to materials. Do not attach items or equipment to the drapes or metal framework provided for your booth. This can cause serious injury or damage to materials.

We discourage children from being in the exhibit hall during installation and dismantle. If children are present during installation and dismantle, they must be supervised by an adult at all times.

Freeman does not ship or handle Hazardous Materials. If any materials you are shipping to the event fall into this category, please contact Freeman to be sure the material will be allowed at the facility and by the association. In addition, if authorized by the facility and the association, you will need to make separate arrangements for the transport and handling of the approved materials, since Freeman will not transport or handle them.

The operation or use of all motorized lifts and motorized material handling equipment for installation/dismantle of exhibits is NOT permitted by exhibitors or by their exhibitor appointed contractors (EAC's). Thank you for your cooperation.

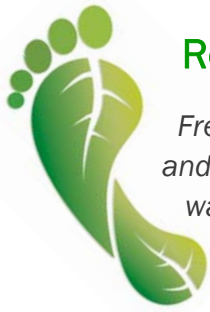
### **EXHIBITOR ASSISTANCE**

Call Freeman's Exhibitor Services department at (301) 918-7975 with any questions or needs you may have.

For more information and helpful hints on pre-show procedures and move-in, please go to [www.freemanco.com/preshowFAQ](http://www.freemanco.com/preshowFAQ).

For more information and helpful hints on post-show procedures and move-out, please go to [www.freemanco.com/postshowFAQ](http://www.freemanco.com/postshowFAQ).





## Reducing Your Footprint

*Freeman actively engages in green practices within day-to-day operations and is committed to producing events in the most environmentally friendly way possible. Freeman has collaborated with a number of customers to make their events greener and is dedicated to broadening this effort.*

### Green Tips for Exhibitors

Interested in going Green and saving money with your exhibit booth? Follow these tips to assist you in making your sustainable booth strategies at least cost-neutral, and possibly cost-saving!

#### Supplies and Ordering

- Order exhibit supplies early and utilize online ordering systems to eliminate paper waste.
- Consider renting a booth from Freeman or buying materials locally, preventing shipping cost and lowering emissions.
- Rent Freeman Classic Carpet which contains recycled content and is also recyclable.
- Provide giveaways made of recycled, responsibly grown natural fiber, nontoxic and biodegradable materials. Ensure giveaways are useful, not merely promotional in nature. Electronic Giveaways, such as free songs from iTunes, coupons and free online Apps are smart and trendy.

#### Printing, Recycling and Waste Management

- Encourage less printing and provide more information digitally when it comes to booth literature, fulfilling requests via email and website referrals.
- If you need to print, use a local printer in the city where the show will be held and choose paper that contains at least 50% post-consumer recycled content.
- Ask Freeman about new paper-based signage materials that are comparably priced to plastic. There are good alternatives to foam core and PVC which are not as easily recyclable.
- Participate in the exhibit donation program by providing materials that are eligible for donation to local charities, such as pens, bags and notepads.

#### Shipping and Transportation

- If you must ship materials, planning out your booth in a timely way to meet shipping deadlines can also help maximize consolidation and cost-savings.
- Choose a SmartWay<sup>TM</sup>-certified hauler at no additional cost to ensure your transportation company is practicing sustainable shipping.
- Set a goal to leave no trace behind by shipping out all booth properties and packing materials and donating extra giveaways thereby minimizing any waste for the show.
- If you are attending another trade show that many of your fellow exhibitors are also participating in, ask your General Service Contractor or Show Management to set up a caravan service to save on fuel emissions—and cost of transportation.



#### Personnel and Best Practices

- Take advantage of local or regional representatives to staff your booth, rather than bringing staff from far away offices, reducing travel cost.
- Bring Green as part of your company message providing recycling bins in your booth and information on what you have done to exhibit in a sustainable way.



These steps can help as we all strive to make smarter and more environmentally sound decisions. For more information on the Freeman Sustainability Initiative, contact Jeff Chase at [jeff.chase@freemanco.com](mailto:jeff.chase@freemanco.com).

Please return form to:

**IEEE AUTOTESTCON 2015**

Attn: JEFFREY L RUBIN  
Phone: (904) 373-8721  
Fax: JEFFREYLRUBIN@GMAIL.COM

**NOTIFICATION OF INTENT TO USE  
EXHIBITOR APPOINTED CONTRACTORS**

**DEADLINE DATE**

**OCTOBER 1, 2015**

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**IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

If your company plans to use a firm who is not an official service contractor as designated by Show Management, please complete this form and mail to the address listed above.

Company Name: \_\_\_\_\_ Booth No.: \_\_\_\_\_

Address: \_\_\_\_\_

Contact at Show: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Exhibitor Appointed Contractor: \_\_\_\_\_

Address: \_\_\_\_\_

Phone/Fax/E-mail: \_\_\_\_\_

Type of Service to be Performed: \_\_\_\_\_

Inform your Exhibitor Appointed Contractor that they must send a copy of their General Liability Insurance Certificate no later than 30 days prior to the first day of exhibitor move-in or they will not be permitted to service your exhibit.

It is the responsibility of the exhibitor to see that each representative of an Exhibitor Appointed Contractor abides by the official rules and regulations of this event.

This form must be received 30 DAYS PRIOR TO THE FIRST DAY OF EXHIBITOR MOVE-IN.

# F R E E M A N

9900 Business Parkway  
Lanham, MD 20706  
(301) 918-7975 Fax: (469) 621-5609  
freemanwashingtones@freemanco.com

DISCOUNT PRICE  
DEADLINE DATE  
OCTOBER 12, 2015

INCLUDE THIS FORM  
WITH YOUR ORDER

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

COMPANY NAME: \_\_\_\_\_ BOOTH #: \_\_\_\_\_

ADDRESS: \_\_\_\_\_ BOOTH SIZE : \_\_\_\_\_ X

CITY/STATE/ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ EXT.: \_\_\_\_\_ FAX #: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ PRINT NAME: \_\_\_\_\_

CONTACT'S E-MAIL: \_\_\_\_\_

E-MAIL FOR INVOICE: \_\_\_\_\_ ☐ Check if you are a new Freeman customer

Invoices will be sent by e-mail; please provide e-mail address of the person who reconciles your invoices if different than contact's email.

## METHOD OF PAYMENT

BY SUBMITTING THIS FORM OR ORDERING MATERIALS OR SERVICES FROM FREEMAN, YOU AGREE TO BE BOUND BY ALL TERMS & CONDITIONS INCLUDED IN YOUR SERVICE MANUAL.

☐ COMPANY CHECK

Please make check payable to: Freeman  
Checks must be in U.S. funds drawn on a U.S. or Canadian bank. ("U.S. FUNDS" MUST BE PRE-PRINTED on Canadian checks.)

Please reference (311965) on your remittance.

☐ CREDIT/DEBIT CARD

For your convenience, we will use this authorization to charge your credit/debit card account for your advance orders, and any additional amounts incurred as a result of show site orders placed by your representative. These charges may include all Freeman companies, or any charges which Freeman may be obligated to pay on behalf of Exhibitor, including without limitation, any shipping charges. Please complete the information requested below:

☐ AMERICAN EXPRESS

☐ MASTER CARD

☐ VISA

**FREEMAN NOW ACCEPTS DEBIT CARDS**

ACCOUNT NO.: \_\_\_\_\_ EXP. DATE: \_\_\_\_\_

CARDHOLDER NAME (PRINT): \_\_\_\_\_ SIGNATURE: \_\_\_\_\_

CARDHOLDER BILLING ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

## ENTER TOTALS HERE

FURNISHINGS & ACCESSORIES	CARPET	CLEANING/ SHAMPOOING	PORTER SERVICE	RENTAL EXHIBITS & ACCESSORIES	SIGNS	INSTALLATION LABOR	DISMANTLE LABOR
MATERIAL HANDLING	RIGGING INSTALLATION	RIGGING DISMANTLE	EXHIBIT TRANSPORTATION	HANGING SIGNS			GRAND TOTAL

- Remember to order in advance to save time and money. You may place your order by phone, fax, mail, or use our online ordering service at: [www.freemanco.com/store](http://www.freemanco.com/store).
- Orders received without payment or after the discount price deadline date will be charged at the standard price.
- Copies of invoices may be picked up from the Service Desk prior to show closing.
- If you have questions or need assistance with any items not listed, please call and ask for your Exhibitor Services Representative.

### TELL US WHAT YOU THINK

Freeman is committed to providing great customer service. To help us serve you more effectively in the future, please visit the URL address below upon the completion of your show to provide feedback. Your input will provide the insight needed to ensure that our customer service is in line with your expectations.

<http://feedback.freemanco.com/?311965>

# F R E E M A N

9900 Business Parkway  
Lanham, MD 20706  
(301) 918-7975 Fax: (469) 621-5609  
freemanwashingtonges@freemanco.com

## IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015

In order to authorize Freeman to invoice a third party for payment of services rendered to exhibitors, both the exhibiting company and the third party must complete this form and return it at least 14 days prior to show move-in.

### EXHIBITING COMPANY AUTHORIZATION OF THIRD PARTY BILLING

"We understand and agree that we, the exhibiting company, are ultimately responsible for payment of charges and agree by submitting this form or ordering materials or services from Freeman, to be bound by all terms and conditions as described in the Terms & Conditions section of this service manual. In the event that the named third party does not discharge payment of the invoice prior to the last day of the show, charges will revert back to the exhibiting company. All invoices are due and payable upon receipt, by either party. The items checked below are to be invoiced to the third party."

BY SUBMITTING THIS FORM OR ORDERING MATERIALS OR SERVICES FROM FREEMAN, YOU AGREE TO BE BOUND BY ALL TERMS & CONDITIONS INCLUDED IN YOUR SERVICE MANUAL.

EXHIBITOR NAME: (PLEASE PRINT)

EXHIBITOR SIGNATURE:

DATE:

### EXHIBITING COMPANY INFORMATION

EXHIBITING COMPANY NAME:

BOOTH #:

EXHIBITING COMPANY ADDRESS:

CITY/STATE/ZIP:

PHONE:

EXT.

FAX:

CONTACT'S E-MAIL:

### Indicate which services are to be invoiced to the Third Party:

☐ ALL FREEMAN SERVICES

☐ I&D LABOR/SUPERVISION

☐ MATERIAL HANDLING/IN & OUT

☐ FREEMAN EXHIBIT TRANSPORTATION

☐ RENTAL FURNITURE/CARPET/SIGNS

☐ BOOTH CLEANING

☐ OTHER \_\_\_\_\_

FOR ACCURACY PURPOSES, COPIES OF ALL INVOICES WILL BE SENT TO THE EXHIBITOR OF RECORD AT THE CONCLUSION OF THE SHOW.

### THIRD PARTY COMPANY INFORMATION

THIRD PARTY COMPANY NAME:

CONTACT NAME:

THIRD PARTY BILLING ADDRESS:

CITY/STATE/ZIP:

PHONE:

EXT:

FAX:

CONTACT'S E-MAIL:

E-MAIL FOR INVOICE:

Invoices will be sent by e-mail; please provide the e-mail address of the person who reconciles your invoices if different than contact's e-mail.

### THIRD PARTY CREDIT/DEBIT CARD AUTHORIZATION

☐ AMERICAN EXPRESS

☐ MASTERCARD

☐ VISA

**FREEMAN NOW ACCEPTS DEBIT CARDS**

ACCOUNT NO:

EXP. DATE:

CARDHOLDER NAME (PLEASE PRINT):

CARD TYPE:

AUTHORIZED SIGNATURE:

CARDHOLDER BILLING ADDRESS:

CITY/STATE/ZIP:



# FURNISHING essentials

## seating

When it comes to basic seating needs, look no further than Freeman. Our wide array of well-designed modern chairs, armchairs and stools will serve any exhibitor's show space requirements.

### diva series

Natural blonde wood and matte chrome finish highlight this sleek Italian design.

#### diva counter stool

17"W 16"L 36"H – N71092

The intermediate 25" seating height makes this stool ideal for theater or demo areas.

#### diva chair

18"W 16"L 31"H – N71091

A natural complement to modern exhibit designs.



### gray gaslift stool

24"W 20"L 46"H

With Arms – N71048

No Arms – N71047

### gray gaslift chair

26"W 20"L 38"H

With Arms – N71046

No Arms – N71045

Telescoping height adjustment; five-caster base rolls with ease.



## seating

### cherry barrel chair

*Cranberry or Taupe*

23"W 22"L 29"H – N71038

Traditional style in a cherry finish with classic fabric pattern options.



### executive chair

*Black Tweed*

28"W 25"L 45"H – N71044



### black diamond side chair

21"W 23"L 32"H – N71089

### black diamond armchair

20"W 21"L 33"H – N71090



### diplomat chair

*Black Diamond Fabric*

25"W 28"L 36"H – N710144

Comfortable, yet compact for office or conference table seating.



## seating

### **limerick® stool by Herman Miller**

*Gray*

18"W 17.75"L 44"H – C210109

### **limerick® chair by Herman Miller**

*Gray*

18"W 17.75"L 33"H – C210108



### **black diamond stool**

22"W 18"L 46"H – N71088



soho bistro table (page 6)

# lounge seating

Give your exhibit a casual yet practical look with Freeman's superior lounge seating. Pick from a large selection of couches, loveseats, chairs and barstools that are sure to take your exhibit design to the next level.



### **signature loveseat**

*Black*

33"W 60"L 33"H – N73091

Deeply comfortable sofa-style seating in a sleek, contemporary shape.

### **signature chair**

*Black*

33"W 35"L 33"H – N71093





# tables

What Freeman always brings to the table is professionalism, and nothing says more about your meeting space and/or show site than your surfaces and tabletops. Choose from modern glass conference tables, traditional cocktail, end tables and much more.

## glass conference table

*Black or Chrome Pedestal*

42"W 42"L 30"H – N72015

Rounded square glass top is supported by stylish metal frame in a choice of two colors.



## cherry cocktail table

19"W 36"L 17"H – N72026

## cherry end table

20"W 20"L 20"H – N72027



Milano Table (page 7)  
Diplomat Chair (page 3)

## tables

### pedestal tables

A range of table-top sizes and materials with pedestals in various heights to fit any space.

#### soho series

Black-Top Mini	18" Round 18"H	N72066
Black-Top Café	24" Round 30"H	N72069
Black-Top Bistro	24" Round 42"H	N72070
Black-Top Café	36" Round 30"H	N72067
Black-Top Bistro	36" Round 42"H	N72068



#### chelsea series

Butcher Block-Top Café	30" Round 30"H	N72063
	36" Round 30"H	N72064
Butcher Block-Top Bistro	30" Round 42"H	N720163
	36" Round 42"H	N720164



#### metro series

*Black*

##### slate end table

20"W 20"L 17"H – N72029

##### slate cocktail table

20"W 40"L 15"H – N72028



#### studio series

##### black end table

17"W 17"L 18"H – C115104

##### black cocktail table

36"W 20"L 15"H – C115103



# office furniture

When it's time to set up office, Freeman offers a wide selection of superior, professional pieces in eye-catching shapes and styles to suit any budget and/or design essential. From classic credenzas and bookcases to professional seating, we've got all your office furniture requirements.



Cherry Tables (page 5)  
Cherry Barrel Chairs (page 3)  
Black Table Lamp (page 11)

## office series

Cherry or Oak

### five-foot desk

30"W 60"L 30"H  
Cherry – N74061  
Oak – N74071

### credenza

16"W 60"L 30"H  
Cherry – N74064  
Oak – N74074

### bookcase

12"W 36"L 72"H  
Cherry – N74065  
Oak – N74075



### milano table

42"W 84"L 29"H  
*Blonde Top with Black Base* – N72093  
*Black Top with Black Base* – N72092

Freeman's latest seven-foot conference table, featuring clean curved lines and a wealth of work space.



### luna table

36"W 72"L 29"H  
*Black Top with Black Base* – N72094

This contemporary six-foot conference table or writing desk comes with a black laminate top.



### hemingway writing table

*Black*  
24"W 49"L 29"H – N720191





# display

Some of the most essential elements of your exhibit are the surfaces on which you display your show materials. That's why we have an appealing variety of displays, from standing cylinders to sleek computer desks to draped table counters, to ensure your show space will be both attractive and interactive.

## draped or undraped table counters

Colored draping includes white vinyl top and pleated skirt on three sides. Fourth-side draping is available. Undraped tables include white vinyl tops.



### tables (30" height)

Draped	3'	C130330	4'	C130430	6'	C130630	8'	C130830
Draped on fourth side						C12404630		C12404830
Undraped		C131330		C131430		C131630		C131830

### counters (42" height)

Draped	3'	C130342	4'	C130442	6'	C130642	8'	C130842
Draped on fourth side						C12404642		C12404842
Undraped		C131342		C131442		C131642		C131842

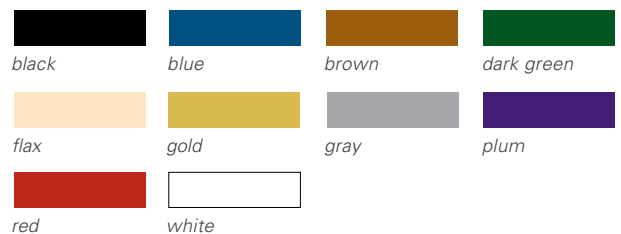


Table-top risers are also available in a variety of sizes. See order form for details.

## display

### display cubes

*Black*

#### 12" small

12"W 12"L 42"H – N75030

#### 18" medium

18"W 18"L 36"H – N75031

#### 24" large

24"W 24"L 42"H – N75032



### display cylinders

*Black*

#### low

30"W 15"H – N75020

#### medium

18"W 20"H – N75021

#### high

24"W 36"H – N75022



### display counter

*Black*

24"W 49"L 42"H – N72056



### orion computer kiosk

*Black*

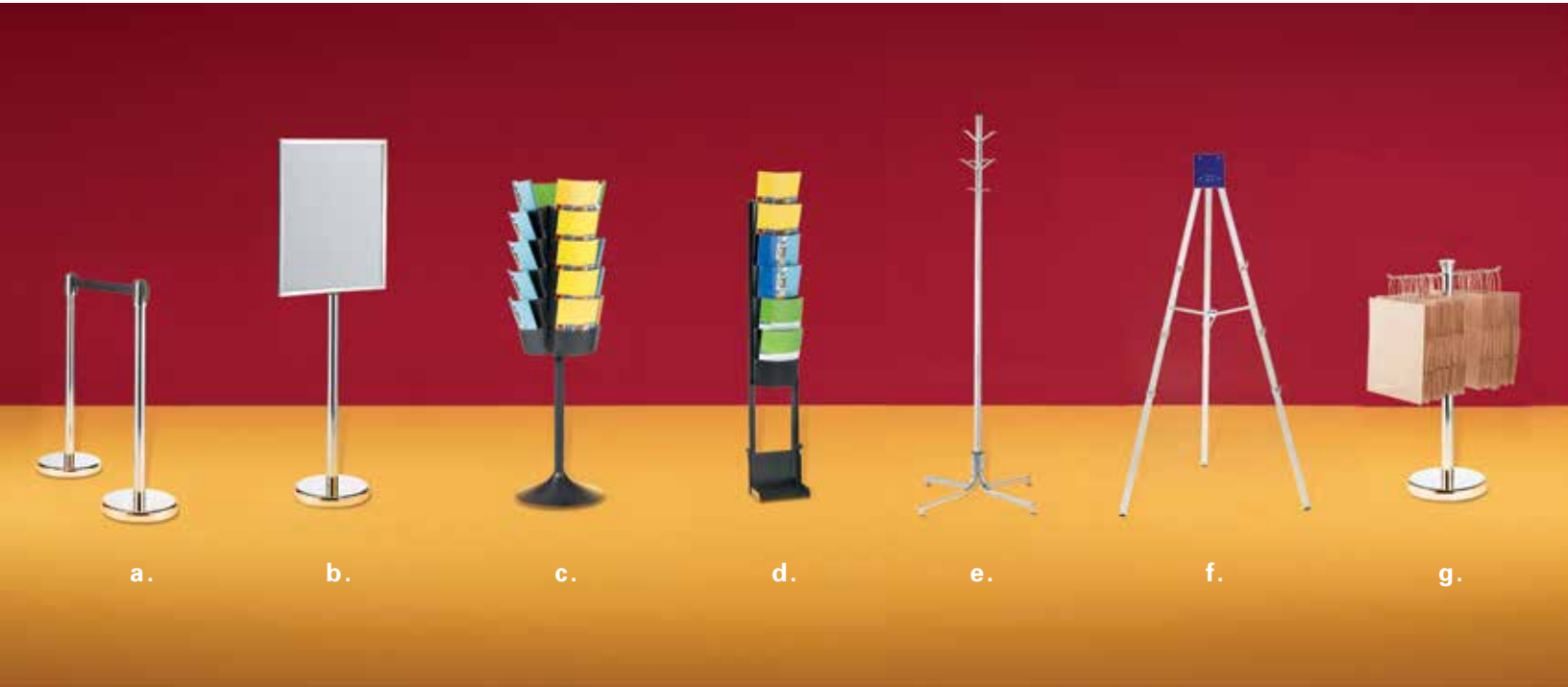
28"L 28"D 40.5"H – N75079

Pedestal for computer demo with keyboard tray and interior storage. (Computer not included.)



# accessories

We know that every exhibit is different and requires certain pieces that may be hard to find. That's why we offer an assortment of accessories that will meet your needs, from literature racks to bulletin boards to refrigerators and file cabinets. No matter the requirement, your exhibit will always stand out with these striking and functional pieces.



**a. chrome stanchion with 8' retractable belt**

42"H – C220121

**b. chrome sign holder**

Holds 22"x 28" sign – C220118

**c. round literature rack**

17"W 17"L 57"H – N750135

Revolving black display holds printed materials for easy access from 20 pockets.

**d. flat literature rack**

10"W 55"H – N750136

Forward-facing black display presents printed materials in six pockets.

**e. chrome coat tree**

C220109

**f. chrome easel**

C220134

**g. chrome bag rack**

C220110

**special draping**

*(not pictured)*

Special drape is available in a variety of colors. Refer to the order form for details.

## accessories

### file cabinet with lock

Standard Size

#### two-drawer

15"W 29"L 28"H – N74082

#### four-drawer

15"W 29"L 50"H – N74081



### floor-standing bulletin board

48"W 96"L 78"H – C10201484



### table lamp\*

Black

25"H – N75052



### small refrigerator\*

19"W 19"L 34"H – N75057



### wastebasket

Wastebasket color may vary.

C220107



### corrugated wastebasket

C220106



\*Note: Electrical power must be ordered separately.



# F R E E M A N

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Lanham, MD 20706  
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freemanwashingtones@freemanco.com

ONLINE PRICE  
DISCOUNT PRICE  
DEADLINE DATE

OCTOBER 12, 2015

INCLUDE THE FREEMAN METHOD OF  
PAYMENT FORM WITH YOUR ORDER

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

COMPANY NAME: \_\_\_\_\_ BOOTH #: \_\_\_\_\_ BOOTH SIZE: **X**

CONTACT NAME : \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS : \_\_\_\_\_

For Assistance, please call **(301) 918-7975** to speak with one of our experts.

For fast, easy ordering, go to [www.freemanco.com/store](http://www.freemanco.com/store)

## FURNISHINGS

Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
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### CHAIRS

___	N71092	Diva Counter Stool .....	229.80	252.80	321.70	___
___	N71091	Diva Chair .....	204.80	225.30	286.70	___
___	N710144	Diplomat Chair .....	256.20	281.80	358.70	___
___	N71038	Cherry Barrel Chair .....	219.60	241.55	307.45	___
		<input type="checkbox"/> Cranberry <input type="checkbox"/> Taupe				
___	N71048	Gray Gaslift Stool w/Arms .	249.40	274.35	349.15	___
___	N71047	Gray Gaslift Stool .....	297.75	327.55	416.85	___
___	N71046	Gray Gaslift Chair w/Arms ..	242.25	266.50	339.15	___
___	N71045	Gray Gaslift Chair .....	234.55	258.00	328.35	___
___	N71044	Executive Chair .....	271.05	298.15	379.45	___
___	N71089	Black Diamond Side Chair..	130.25	143.30	182.35	___
___	N71090	Black Diamond Arm Chair..	159.05	174.95	222.65	___

### CHAIRS

___	N71088	Black Diamond Stool .....	190.80	209.90	267.10	___
___	C210108	Limerick® Chair.....	95.35	104.90	133.50	___
		by Herman Miller				
___	C210109	Limerick® Stool.....	127.85	140.65	179.00	___
		by Herman Miller				

### LOUNGE SEATING

___	N73091	Signature Loveseat .....	874.00	961.40	1,223.60	___
___	N71093	Signature Chair .....	538.40	592.25	753.75	___

### TABLES

___	N72026	Cherry Cocktail Table.....	247.10	271.80	345.95	___
___	N72027	Cherry End Table.....	215.10	236.60	301.15	___
___	N72015	Glass Conference Table.....	278.30	306.15	389.60	___
		<input type="checkbox"/> Black <input type="checkbox"/> Chrome				
___	N72028	Metro Slate Cocktail Table...	206.40	227.05	288.95	___
___	N72029	Metro Slate End Table.....	185.30	203.85	259.40	___
___	C115103	Studio Black Cocktail Table.	154.40	169.85	216.15	___
___	C115104	Studio Black End Table.....	108.00	118.80	151.20	___

Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
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### TABLES

<b>Pedestal Tables - SoHo Series</b>						
___	N72066	Black-top Mini 18"W x 18"H ....	204.90	225.40	286.85	___
___	N72069	Black-top Cafe 24"W x 30"H ...	251.75	276.95	352.45	___
___	N72070	Black-top Bistro 24"W x 42"H	267.45	294.20	374.45	___
___	N72067	Black-top Café Table 36"x30".	263.55	289.90	368.95	___
___	N72068	Black-top Bistro 36"W x 42"H ..	279.15	307.05	390.80	___
<b>Pedestal Tables - Chelsea Series - Butcher Block Top</b>						
___	N72063	Café Table 30"W x 30"H .....	231.35	254.50	323.90	___
___	N72064	Café Table 36"W x 30"H .....	247.10	271.80	345.95	___
___	N720163	Bistro Table 30"W x 42"H .....	247.10	271.80	345.95	___
___	N720164	Bistro Table 36"W x 42"H .....	262.70	288.95	367.80	___

### OFFICE FURNITURE

___	N72093	Milano Table/Blonde Top .....	550.90	606.00	771.25	___
___	N72092	Milano Table/Black Top .....	550.90	606.00	771.25	___
___	N72094	Luna Table/Black Top .....	656.70	722.35	919.40	___
___	N720191	Hemingway Writing Table .....	378.05	415.85	529.25	___
___	N74061	Cherry Desk 5' .....	637.60	701.35	892.65	___
___	N74065	Cherry Bookcase .....	253.85	279.25	355.40	___
___	N74064	Cherry Credenza .....	479.50	527.45	671.30	___
___	N74071	Oak Desk 5' .....	637.60	701.35	892.65	___
___	N74075	Oak Bookcase .....	279.15	307.05	390.80	___
___	N74074	Oak Credenza .....	467.30	514.05	654.20	___

### DISPLAY FURNITURE

___	N72056	Display Counter.....	502.85	553.15	704.00	___
___	N75079	Orion Computer Kiosk.....	419.35	461.30	587.10	___
___	N75030	Black Display Cube/Small.....	245.25	269.80	343.35	___
___	N75031	Black Display Cube/Medium....	273.65	301.00	383.10	___
___	N75032	Black Display Cube/Large.....	299.25	329.20	418.95	___

<b>Display Cylinders</b>						
___	N75020	Black Display Cylinder/Low.	245.25	269.80	343.35	___
___	N75021	Black Display Cylinder/Med.	273.65	301.00	383.10	___
___	N75022	Black Display Cylinder/Lg....	299.25	329.20	418.95	___

Remember to select a color for items  
with checkboxes. A color will be  
selected for you if not indicated.

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

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## FURNISHINGS

Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
<b>DISPLAY FURNITURE (continued)</b>						
<b>Draped Tables - Tables are 24" wide</b>						
<input type="checkbox"/> Black <input type="checkbox"/> Blue <input type="checkbox"/> Brown <input type="checkbox"/> Dark Green <input type="checkbox"/> Flax <input type="checkbox"/> Gold <input type="checkbox"/> Gray <input type="checkbox"/> Plum <input type="checkbox"/> Red <input type="checkbox"/> White						
_____	C130330	Draped Table 3'L x 30"H.....	143.05	157.35	200.25	_____
_____	C130430	Draped Table 4'L x 30"H.....	155.85	171.45	218.20	_____
_____	C130630	Draped Table 6'L x 30"H.....	181.70	199.85	254.40	_____
_____	C130830	Draped Table 8'L x 30"H.....	207.50	228.25	290.50	_____
_____	C1240463	4th Side Drape 6'L x 30"H...	71.75	78.95	100.45	_____
_____	C1240483	4th Side Drape 8'L x 30"H...	71.75	78.95	100.45	_____
_____	C130342	Draped Counter 3'L x 42"H.	164.55	181.00	230.35	_____
_____	C130442	Draped Counter 4'L x 42"H.	180.30	198.35	252.40	_____
_____	C130642	Draped Counter 6'L x 42"H.	209.00	229.90	292.60	_____
_____	C130842	Draped Counter 8'L x 42"H.	238.55	262.40	333.95	_____
_____	C1240464	4th Side Drape 6'L x 42"H...	78.55	86.40	109.95	_____
_____	C1240484	4th Side Drape 8'L x 42"H...	78.55	86.40	109.95	_____

<b>Undraped Tables - Tables are 24" wide</b>						
_____	C131330	Undraped Table 3'L x 30"H..	74.65	82.10	104.50	_____
_____	C131430	Undraped Table 4'L x 30"H..	87.55	96.30	122.55	_____
_____	C131630	Undraped Table 6'L x 30"H..	113.35	124.70	158.70	_____
_____	C131830	Undraped Table 8'L x 30"H..	139.15	153.05	194.80	_____
_____	C131342	Undraped Counter 3'Lx42"H	89.65	98.60	125.50	_____
_____	C131442	Undraped Counter 4'Lx42"H	105.45	116.00	147.65	_____
_____	C131642	Undraped Counter 6'Lx42"H	134.20	147.60	187.90	_____
_____	C131842	Undraped Counter 8'Lx42"H	163.80	180.20	229.30	_____

<b>Table Top Risers - Risers are 8" wide</b>						
_____	C1504100	Black 4'L x 7"H				
		Corrugated Riser.....	29.25	32.20	40.95	_____
_____	C1504101	White 4'L x 7"H				
		Corrugated Riser.....	29.25	32.20	40.95	_____
_____	C1506100	Black 6'L x 7"H				
		Corrugated Riser.....	34.25	37.70	47.95	_____
_____	C1506101	White 6'L x 7"H				
		Corrugated Riser.....	34.25	37.70	47.95	_____
_____	C1508100	Black 8'L x 7"H				
		Corrugated Riser.....	39.50	43.45	55.30	_____
_____	C1508101	White 8'L x 7"H				
		Corrugated Riser.....	39.50	43.45	55.30	_____

Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
<b>DISPLAY FURNITURE (continued)</b>						
<b>Table Top Risers - Risers are 8" wide</b>						
_____	C1504200	Black 4'L x 14"H				
		Corrugated Riser.....	44.75	49.25	62.65	_____
_____	C1504201	White 4'L x 14"H				
		Corrugated Riser.....	44.75	49.25	62.65	_____
_____	C1506200	Black 6'L x 14"H				
		Corrugated Riser.....	54.75	60.25	76.65	_____
_____	C1506201	White 6'L x 14"H				
		Corrugated Riser.....	54.75	60.25	76.65	_____
_____	C1508200	Black 8'L x 14"H				
		Corrugated Riser.....	64.75	71.25	90.65	_____
_____	C1508201	White 8'L x 14"H				
		Corrugated Riser.....	64.75	71.25	90.65	_____

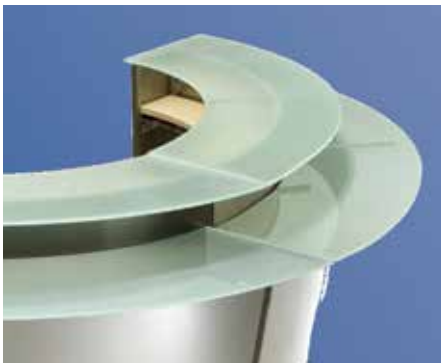
<b>ACCESSORIES</b>						
_____	C220121	Chrome Stanchion w/belt ..	164.15	180.55	229.80	_____
_____	C220118	Chrome Sign Holder .....	111.65	122.80	156.30	_____
_____	N750135	Round Literature Rack .....	191.95	211.15	268.75	_____
_____	N750136	Flat Literature Rack .....	140.75	154.85	197.05	_____
_____	C220109	Chrome Coat Tree .....	63.30	69.65	88.60	_____
_____	C220134	Chrome Easel .....	52.80	58.10	73.90	_____
_____	C220110	Chrome Bag Rack .....	101.35	111.50	141.90	_____
_____	220107	Wastebasket .....	25.85	28.45	36.20	_____
_____	220106	Corrugated Wastebasket.....	25.85	28.45	36.20	_____
_____	N75057	Small Refrigerator .....	390.95	430.05	547.35	_____
_____	N75052	Black Table Lamp .....	132.95	146.25	186.15	_____
_____	N74082	File Cabinet/2 Drawer .....	145.75	160.35	204.05	_____
_____	N74081	File Cabinet/4 Drawer .....	226.05	248.65	316.45	_____
_____	10201484	Bulletin Board .....	191.95	211.15	268.75	_____

<b>Special Drape</b>						
<input type="checkbox"/> Black <input type="checkbox"/> Blue <input type="checkbox"/> Brown <input type="checkbox"/> Dark Green <input type="checkbox"/> Flax <input type="checkbox"/> Gold <input type="checkbox"/> Gray <input type="checkbox"/> Plum <input type="checkbox"/> Red <input type="checkbox"/> White						
_____	12103	Special Drape 3'H (per ft.) ..	17.65	19.40	24.70	_____
_____	12108	Special Drape 8'H (per ft.) ...	23.05	25.35	32.25	_____

TOTAL COST			
_____	+	_____	= _____
Sub-Total		6 % Tax	Total Cost

Remember to select a color for items with checkboxes. A color will be selected for you if not indicated.

# SELECT furnishings



Your exhibit comes to life with Select Furnishings from Freeman.

We have an extensive collection of high-quality furniture in attention-grabbing shapes and styles to suit your budget and design needs, so you're sure to find the perfect solution for your exhibit. Plus, our prices are all-inclusive and cover delivery, installation and material handling with no hidden fees.



# seating

Sit back and relax – your search for comfortable seating is over. Choose from a sleek selection of sofas, loveseats and chairs that are sure to take your exhibit design to the next level.

## naples



**chair**  
*Black Leather*  
36”L 30”D 28”H – 810119  
⚡ Powered option – 810120



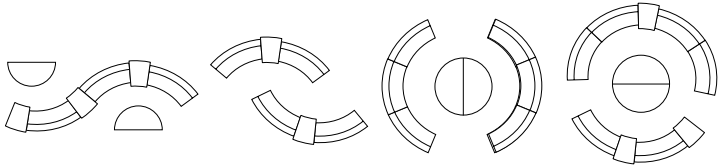
**loveseat**  
*Black Leather*  
62”L 30”D 28”H – 830120  
⚡ Powered option – 830122



**sofa**  
*Black Leather*  
87”L 30”D 28”H – 830119  
⚡ Powered option – 830121

## south beach

possible configurations (featuring the half round ottomans from page 5):



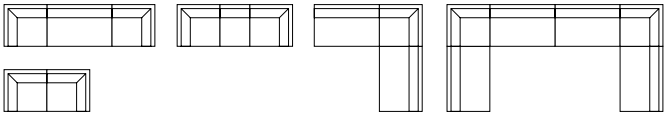
**sofa**  
*Platinum Suede*  
69”L 29”D 33”H – 8301



**ottoman**  
*Platinum Suede*  
25”L 31”D 18”H – 8151

## heathrow

possible configurations:



**armless chair**  
*Black Leather*  
24”L 24”D 28”H – 810116



**corner chair**  
*Black Leather*  
24”L 24”D 28”H – 810117



**sofa**  
*Black Leather*  
48”L 24”D 28”H – 830116

## key west



**loveseat**  
*Black Fabric*  
57”L 35”D 33”H – 8307



**sofa**  
*Black Fabric*  
85”L 35”D 33”H – 8306



**tub chair**  
*Black Fabric*  
31”L 31”D 31”H – 8103

⚡ See pages 16 and 17 for all Powered options.

seating



allegro

**chair**  
*Blue Fabric*  
36”L 34.5”D 30”H – 81019

**sofa**  
*Blue Fabric*  
73”L 34.5”D 29.5”H – 83015



tangiers

**chair**  
*Beige Fabric*  
34”L 37”D 36”H – 810118

**sofa**  
*Beige Fabric*  
78”L 37”D 36”H – 830118



roma

**chair**  
*White Vinyl*  
37”L 31”D 33”H – 81020  
⚡ Powered option – 81021

**sofa**  
*White Vinyl*  
78”L 31”D 33”H – 83016  
⚡ Powered option – 83017



casual seating

Look no further for a great variety of informal, modern seating options. Here you will find chairs, sofas, stools, ottomans – even sophisticated bar sets – that turn exhibits into destinations.

ottomans

**endless square**  
*Black Leather* – 815123  
*White Leather* – 815122  
34”L 34”D 15”H



**half round ottoman**  
*White Leather* – 81514  
*Black Leather* – 81513  
72”L 36”D 17”H



**ottoman bench**  
*Black Leather* – 815121  
*White Leather* – 815120  
60”L 20”D 18”H



**leather cube**  
*Black Leather* – 81512  
*White Leather* – 81511  
17”L 17”D 18”H



**edge LED cube**  
*High Density Plastic*  
20”L 20”D 20”H – 81526



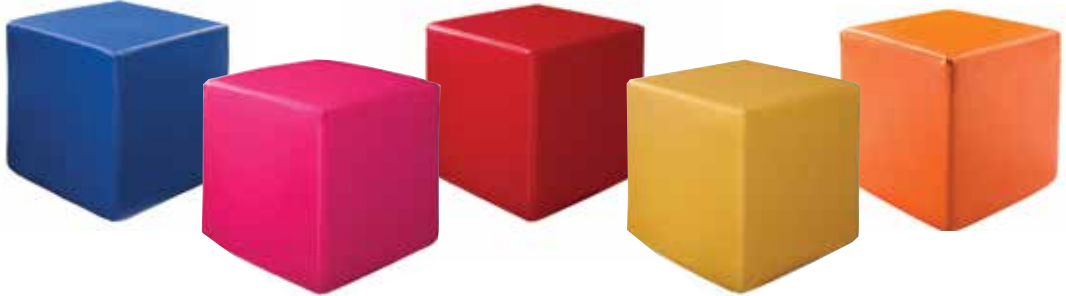
⚡ See pages 16 and 17 for all Powered options.



ottomans

vibe cube

Blue Vinyl – 81518  
Pink Vinyl – 81520  
Red Vinyl – 81519  
Yellow Vinyl – 81517  
Orange Vinyl – 81525  
18”L 18”D 18”H



occasional chairs

madrid chair

Black Leather/Chrome  
30”L 30”D 31”H – 8102



madrid chair

White Leather/Chrome  
30”L 30”D 31”H – 810816



meeting chair (espresso)

Bonded Leather/Wood Legs  
25.5”L 23.5”D 34”H – 810835



meeting chair (taupe)

Microfiber/Wood Legs  
25.5”L 23.5”D 34”H – 810836



occasional chairs

t-vac chair

Translucent/Chrome Legs  
25”L 23”D 30”H – 8101



swanson chair

White Vinyl  
28”L 25”D 18”H – 810875



ICE side chair

Transparent/Chrome Legs  
17.25”L 20”D 32”H – 810814



fusion chair (white/black)

White/Black High Density Plastic  
19”L 21”D 32”H – 810838



christopher chair

White Vinyl/Chrome  
17”L 19”D 35”H – 810846



rustique chair with arms

Gunmetal  
20”L 18”D 31”H – 810841



occasional chairs

razor armless chair

White High Density Plastic  
15.38”L 15.5”D 30.5”H – 810837



new york chair

Onyx/Maple Wood/Chrome  
23”L 32”D 33”H – 81090



panton chair

White Plastic  
20”L 24”D 33”H – 81017



madden chair

Light Gray Vinyl  
27”L 32”D 33”H – 810843



wendy chair

Clear Acrylic  
15”L 19.7”D 35.8”H – 810847



berlin stack chair

White & Red Plastic/Chrome – 810811  
White & Black Plastic/Chrome – 810810  
18”L 22”D 32”H



conference chairs

luxor executive chair

Black Leather  
27”L 28”D 47”H  
Adjustable – 810807



labrea chair

Charcoal Gray Fabric  
35”L 27”D 40”H – 810874



pro executive chair

White Vinyl  
27.5”L 27.5”D 45.7”H – 810844



perth highback chair

Black Leather/Chrome  
23”L 21”D 43”H  
Adjustable – 810813



altura conference/  
guest chair

Black Fabric/Black Steel  
25”L 20”D 34”H – 81063



flex chair

Black Plastic/Chrome  
24”L 22”D 31”H – 81018



altura junior executive chair

Black Fabric  
25”L 25”D 37”H  
Adjustable – 81073



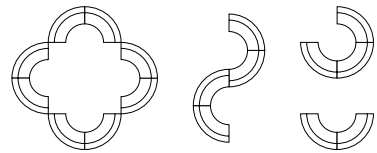


## bars & barstools

### **martini bar**

Gray metal rounded bar with frosted glass top and chrome legs  
67"L 50"D 47"H – Radius 76.5" – 8501

possible configurations:



### **lift hydraulic barstool**

Gray Vinyl/Chrome – 810872  
Red Vinyl/Chrome – 810873  
Black Vinyl/Chrome – 810871  
White Vinyl/Chrome – 810870  
15" Round 23-33.5"H Adjustable



Tables in coordinating colors are available upon request.

## bars & barstools

### **rustique barstool**

Gunmetal  
13"L 13"D 30"H – 810839



### **oslo barstool**

Blue Plastic/Chrome – 810200  
White Plastic/Chrome – 810201  
17"L 20"D 30"H



### **banana barstool**

White Vinyl/Chrome – 810103  
Black Vinyl/Chrome – 810104  
21"L 22"D 30"H



### **ICE barstool**

Transparent/Chrome Legs  
16.75"L 16"D 37.75"H – 810815



### **zoey barstool**

White Vinyl/Chrome – 810840  
Black Vinyl/Chrome – 810834  
15"L 17"D 31-35"H



### **gin barstool**

Maple Wood/Chrome  
16"L 16"D 29"H – 810505



Tables in coordinating colors are available upon request.

bars & barstools

**jetson barstool**  
*Black Vinyl/Black Steel*  
18”L 19”D 29”H – 810706



**shark swivel barstool**  
*White Plastic/Chrome*  
22”L 19”D 34-44”H  
Adjustable – 810202



Tables in coordinating colors are available upon request.

tables

Bring professionalism to the table with our sleek variety of surfaces and tabletops.  
Choose from modern glass tops and more.

occasional end & cocktail tables

**candy table**  
*White Plastic/Black Laminated Top*  
18”L 18”D 18”H – 82056



**aura round table**  
*White Metal*  
15” Round 22”H – 820844



**edge LED lighted table**  
*White Plastic/Clear Acrylic Top*  
20”L 20”D 20”H – 82057



occasional end & cocktail tables



silverado

**end table**  
*Tempered Glass/Painted Steel*  
24” Round 22”H – 82015



**table**  
*Tempered Glass/Painted Steel*  
36” Round 17”H – 82014



inspiration

**end table**  
*Tempered Glass/Painted Steel*  
24”L 28”D 22”H – 82023



**table**  
*Tempered Glass/Painted Steel*  
42”L 28”D 18”H – 82022



geo

**end table**  
*Glass/Black Steel – 82025*  
*Glass/Chrome – 82035*  
26”L 26”D 20”H



**table**  
*Glass/Black Steel – 82024*  
*Glass/Chrome – 82034*  
50”L 22”D 16”H



sydney

**end table**  
*Black Laminate/Brushed Steel – 82054*  
*White Laminate/Brushed Steel – 82055*  
27”L 23”D 22”H



**table**  
*Black Laminate/Brushed Steel – 82052*  
*White Laminate/Brushed Steel – 82053*  
48”L 24”D 18”H

conference tables

nova white oval table

White Laminate/Chrome  
71”L 35.5”D 29”H – 82060



geo conference table

Glass/Black Steel – 82041  
Glass/Chrome – 82051  
60”L 36”D 29”H



communal table (maple with grommets)

Laminate/Metal  
72”L 26”D 30”H – 82058  
72”L 26”D 42”H – 82059



manhattan table

Glass/Black Steel  
42” Round 29”H – 82033



communal table (maple)

Laminate/Metal  
72”L 26”D 30”H – 82067  
72”L 26”D 42”H – 82068



communal table (white)

Laminate/Metal  
72”L 26”D 30”H – 82063  
72”L 26”D 42”H – 82066



conference tables

42” round white conference table

White Laminate  
42” Round – 820708



computer desk / table

work desk

White Laminate  
48”L 24”D 30”H – 820706



merlin table

Gray Laminate  
46”L 29”D 30”H – 820707





All powered options will have an adapter included with rental.  
Additional adapters can be ordered separately.

## powered seating

### naples chair, powered\*

*Black Vinyl*  
36"L 30"D 28"H – 810120



power panel detail



### naples loveseat, powered\*

*Black Vinyl*  
62"L 30"D 28"H – 830122



power panel detail



### naples sofa, powered\*

*Black Vinyl*  
87"L 30"D 28"H – 830121



power panel detail



### roma chair, powered\*

*White Vinyl*  
37"L 31"D 33"H – 81021



power panel detail



### roma sofa, powered\*

*White Vinyl*  
78"L 31"D 33"H – 83017



power panel detail

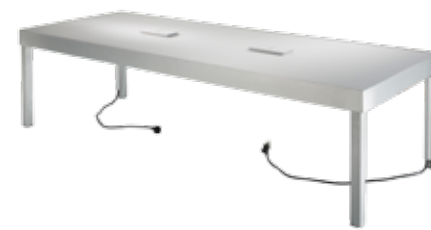


\*Electrical power must be ordered separately.

## powered tables

### G30 cocktail table, powered\*

*White Top*  
72"L 26"D 18"H – 82070



### G30 café table, powered\*

*White Top*  
72"L 26"D 30"H – 82071



### G30 bar table, powered\*

*White Top*  
72"L 26"D 42"H – 82072



## powered product pedestals

### powered locking pedestal, 36"

*Black* – 85060  
*White* – 85061  
24"L 24"D 36"H

### powered locking pedestal, 42"

*Black* – 85062  
*White* – 85063  
24"L 24"D 42"H



power panel detail



## adapters

### 4-way charging adapter\*

*Black* – 850800  
*White* – 850801  
36"L

All powered options will have one adapter included per power panel. Additional adapters can be ordered with the rental.



\*Electrical power must be ordered separately.

product display

etagere

Black – 850604  
Pewter – 850605  
30”L 16”D 70”H



locking door pedestal

Black Laminate  
24”L 24”D 42”H – 85078  
⚡ Powered Option – 85062



lighting

mason table lamp\*

White/Brushed Silver  
16” Round 26”H – 850707



mason floor lamp\*

White/Brushed Silver  
18” Round 55”H – 850708



refrigerators

refrigerator\*

White  
14.0 cubic feet  
20”L 30”D 65”H – 8503001



\*Electrical power must be ordered separately.

⚡ See pages 16 and 17 for all Powered options.

tablet stand

mobile tablet stand

White – 850714  
Black – 850715  
14”L 13”D 44.5”H

The Mobile Tablet Stand will adjust to fit any tablet with dimensions of at least 6.75”x9.375” but not larger than 8.5”x12.5”, including Apple iPad, Samsung Galaxy Tab and Lenovo IdeaPad.



tablet stand accessories

brochure holder\*

Black – 850711  
8.625”L 1.1”D 11.325”H



wireless printer holder\*

Black – 850712  
3.3”L 1.9”D 5.28”H



charging shelf\*

Black – 850713  
14.85”L 7.17”D 1”H



\*To be ordered with the tablet stand.



# F R E E M A N

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Lanham, MD 20706  
(301) 918-7975 Fax: (469) 621-5609  
FreemanWashingtonES@freemanco.com

ONLINE PRICE  
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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
SEATING						

## Naples Group - Black Leather

_____	810119	Chair.....	313.00	344.30	438.20	_____
_____	830120	Loveseat.....	417.10	458.80	583.95	_____
_____	830119	Sofa.....	449.10	494.00	628.75	_____

## Heathrow Group - Black Leather

_____	810116	Armless Chair.....	237.30	261.05	332.20	_____
_____	810117	Corner Chair.....	248.65	273.50	348.10	_____
_____	830116	Sofa.....	387.15	425.85	542.00	_____

## South Beach Group - Platinum Suede

_____	8301	Sofa.....	648.60	713.45	908.05	_____
_____	8151	Ottoman.....	319.80	351.80	447.70	_____

## Key West Group - Black Fabric

_____	8307	Loveseat.....	539.00	592.90	754.60	_____
_____	8306	Sofa.....	591.90	651.10	828.65	_____
_____	8103	Tub Chair.....	398.40	438.25	557.75	_____

## Allegro Group - Blue Fabric

_____	81019	Chair.....	499.90	549.90	699.85	_____
_____	83015	Sofa.....	798.05	877.85	1,117.25	_____

## Tangiers Group - Beige Fabric

_____	810118	Chair.....	277.50	305.25	388.50	_____
_____	830118	Sofa.....	374.75	412.25	524.65	_____

## Roma Group - White Vinyl

_____	81020	Chair.....	559.55	615.50	783.35	_____
_____	83016	Sofa.....	857.65	943.40	1,200.70	_____

## CASUAL SEATING

### Ottomans

_____	815123	Endless Square - Black Leather.....	185.40	203.95	259.55	_____
_____	815122	Endless Square - White Leather.....	185.40	203.95	259.55	_____
_____	815121	Bench - Black Leather.....	230.60	253.65	322.85	_____
_____	815120	Bench - White Leather.....	230.60	253.65	322.85	_____
_____	81513	Half Round - Black Leather.....	398.40	438.25	557.75	_____
_____	81514	Half Round - White Leather.....	398.40	438.25	557.75	_____

### Cubes

_____	81518	Vibe - Blue Vinyl.....	142.15	156.35	199.00	_____
_____	81520	Vibe - Pink Vinyl.....	142.15	156.35	199.00	_____
_____	81519	Vibe - Red Vinyl.....	142.15	156.35	199.00	_____
_____	81517	Vibe - Yellow Vinyl.....	142.15	156.35	199.00	_____
_____	81525	Vibe - Orange Vinyl.....	142.15	156.35	199.00	_____
_____	81511	Leather Cube - White Leather.....	134.15	147.55	187.80	_____
_____	81512	Leather Cube - Black Leather.....	134.15	147.55	187.80	_____
_____	81526	Edge LED Cube - High Density Plastic.....	185.30	203.85	259.40	_____

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
CASUAL SEATING						

#### Occasional Chairs

_____	8102	Madrid Chair - Black Leather.....	795.60	875.15	1,113.85	_____
_____	810816	Madrid Chair - White Leather.....	795.60	875.15	1,113.85	_____
_____	810835	Meeting Chair (Espresso).....	196.60	216.25	275.25	_____
_____	810836	Meeting Chair (Taupe).....	257.65	283.40	360.70	_____
_____	8101	T-vac Chair - Translucent/Chrome .....	318.50	350.35	445.90	_____
_____	810875	Swanson Chair - White Vinyl.....	143.65	158.00	201.10	_____
_____	810814	ICE Side Chair - Transparent/Chrome.....	225.65	248.20	315.90	_____
_____	810838	Fusion Chair Black/White.....	135.60	149.15	189.85	_____
_____	810846	Christopher Chair - White Vinyl/Chrome.....	160.65	176.70	224.90	_____
_____	810841	Rustique Chair with Arms.....	97.15	106.85	136.00	_____
_____	810837	Razor Armless Chair.....	52.00	57.20	72.80	_____
_____	81090	New York Chair - Onyx/Maple Wood/Chrome.....	205.00	225.50	287.00	_____
_____	81017	Panton Chair - White Plastic.....	208.90	229.80	292.45	_____
_____	810843	Madden Chair - Light Gray Vinyl.....	262.65	288.90	367.70	_____
_____	810847	Wendy Chair - Clear Acrylic.....	73.75	81.15	103.25	_____
_____	810811	Berlin Stack Chair - White & Red Plastic/Chrome.....	132.75	146.05	185.85	_____
_____	810810	Berlin Stack Chair - White & Black Plastic/Chrome...	132.75	146.05	185.85	_____

#### Conference Chairs

_____	810807	Luxor Executive Chair - Black Leather.....	419.00	460.90	586.60	_____
_____	810874	Labrea Chair - Charcoal Gray Fabric.....	191.05	210.15	267.45	_____
_____	81018	Flex Chair - Black Plastic/Chrome.....	175.35	192.90	245.50	_____
_____	81063	Altura Conference/Guest Chair - Black Fabric/Black Steel.....	325.00	357.50	455.00	_____
_____	810813	Perth Highback Chair - Black Leather/Chrome.....	438.45	482.30	613.85	_____
_____	81073	Altura Junior Executive Chair - Black Fabric.....	354.60	390.05	496.45	_____
_____	810844	Pro Executive Chair - White Vinyl.....	299.25	329.20	418.95	_____

#### Bars & Bar Stools

_____	8501	Martini Bar - Gray metal rounded bar with frosted glass top and chrome legs.....	1,331.90	1,465.10	1,864.65	_____
_____	810872	Lift Hydraulic Barstool - Gray Vinyl/Chrome.....	N/A	N/A	N/A	_____
_____	810873	Lift Hydraulic Barstool - Red Vinyl/Chrome.....	115.00	126.50	161.00	_____
_____	810871	Lift Hydraulic Barstool - Black Vinyl/Chrome.....	115.00	126.50	161.00	_____
_____	810870	Lift Hydraulic Barstool - White Vinyl/Chrome.....	115.00	126.50	161.00	_____
_____	810202	Shark Swivel Barstool - White Plastic/Chrome.....	334.85	368.35	468.80	_____
_____	810103	Banana Barstool - White Vinyl/Chrome.....	206.25	226.90	288.75	_____
_____	810104	Banana Barstool - Black Vinyl/Chrome.....	206.25	226.90	288.75	_____
_____	810839	Rustique Barstool - Gunmetal.....	107.65	118.40	150.70	_____
_____	810815	ICE Barstool - Transparent/Chrome.....	238.50	262.35	333.90	_____
_____	810505	Gin Barstool - Maple Wood/Chrome.....	185.65	204.20	259.90	_____
_____	810706	Jetson Barstool - Black Vinyl/Black Steel.....	273.35	300.70	382.70	_____
_____	810200	Oslo Barstool - Blue Plastic/Chrome.....	251.40	276.55	351.95	_____
_____	810201	Oslo Barstool - White Plastic/Chrome.....	251.40	276.55	351.95	_____
_____	810840	Zoey Barstool - White Vinyl/Chrome.....	212.75	234.05	297.85	_____
_____	810834	Zoey Barstool - Black Vinyl/Chrome.....	212.75	234.05	297.85	_____

select furnishings

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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
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## TABLES

### Occasional End & Cocktail Tables

_____	820844	Aura Round Table - White Metal.....	139.15	153.05	194.80	_____
_____	82056	Candy Table - White Plastic/Black Laminated.....	N/A	N/A	N/A	_____
_____	82057	Edge LED Lighted Table-White Plastic/Clear Acrylic	185.30	203.85	259.40	_____
_____	82015	Silverado End Table - Tempered Glass/Painted Steel.....	265.65	292.20	371.90	_____
_____	82014	Silverado Table - Tempered Glass/Painted Steel.....	281.15	309.25	393.60	_____
_____	82025	Geo End Table - Glass/Black Steel.....	243.65	268.00	341.10	_____
_____	82035	Geo End Table - Glass/Chrome.....	243.65	268.00	341.10	_____
_____	82024	Geo Table - Glass/Black Steel.....	265.65	292.20	371.90	_____
_____	82034	Geo Table - Glass/Chrome .....	265.65	292.20	371.90	_____
_____	82023	Inspiration End Table - Tempered Glass/Painted Steel.....	303.05	333.35	424.25	_____
_____	82022	Inspiration Table - Tempered Glass/Painted Steel....	318.50	350.35	445.90	_____
_____	82054	Sydney End Table - Black Laminate/Brushed Steel..	251.40	276.55	351.95	_____
_____	82055	Sydney End Table - White Laminate/Brushed Steel..	251.40	276.55	351.95	_____
_____	82052	Sydney Table - Black Laminate/Brushed Steel.....	296.55	326.20	415.15	_____
_____	82053	Sydney Table - White Laminate/Brushed Steel.....	296.55	326.20	415.15	_____

### Conference Tables

_____	82060	Nova White Oval Table - White Laminate/Chrome....	573.30	630.65	802.60	_____
_____	82033	Manhattan Table - Glass/Black Steel.....	310.75	341.85	435.05	_____
_____	82041	Geo Conference Table - Glass/Black Steel.....	376.60	414.25	527.25	_____
_____	82051	Geo Conference Table - Glass/Chrome.....	376.60	414.25	527.25	_____
_____	82058	Communal Table 30"H (Maple with Grommets).....	463.30	509.65	648.60	_____
_____	82059	Communal Table 42"H (Maple with Grommets).....	648.65	713.50	908.10	_____
_____	82067	Communal Table 30"H Maple.....	463.30	509.65	648.60	_____
_____	82068	Communal Table 42"H Maple.....	648.65	713.50	908.10	_____
_____	82063	Communal Table 30"H White.....	463.30	509.65	648.60	_____
_____	82066	Communal Table 42"H White.....	648.65	713.50	908.10	_____
_____	820708	42" Round White Conference Table-White Laminate	N/A	N/A	N/A	_____

### Computer Desk/Tables

_____	820706	Work Desk - White Powder Coat.....	215.70	237.25	302.00	_____
_____	820707	Merlin Table - Gray Laminate.....	N/A	N/A	N/A	_____

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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
<b>POWERED</b>						

**Powered Seating**

_____	810120	Naples Chair, Powered - Black Vinyl.....	N/A	N/A	N/A	_____
_____	830122	Naples Loveseat, Powered - Black Vinyl.....	N/A	N/A	N/A	_____
_____	830121	Naples Sofa, Powered - Black Vinyl.....	N/A	N/A	N/A	_____
_____	81021	Roma Chair, Powered - White Vinyl.....	N/A	N/A	N/A	_____
_____	83017	Roma Sofa, Powered - White Vinyl.....	N/A	N/A	N/A	_____

**Powered Tables**

_____	82070	G30 Cocktail Table 18" H, Powered - White Top.....	N/A	N/A	N/A	_____
_____	82071	G30 Cafe Table 30" H, Powered - White Top.....	N/A	N/A	N/A	_____
_____	82072	G30 Cafe Table 42" H, Powered - White Top.....	N/A	N/A	N/A	_____

**Powered Products Display**

_____	85060	Powered Locking Pedestal 36" H, Black.....	N/A	N/A	N/A	_____
_____	85061	Powered Locking Pedestal 36" H, White.....	N/A	N/A	N/A	_____
_____	85062	Powered Locking Pedestal 42" H, Black.....	N/A	N/A	N/A	_____
_____	85063	Powered Locking Pedestal 42" H, White.....	N/A	N/A	N/A	_____

**Adapters**

_____	850800	Charging Adapters Four - Black.....	N/A	N/A	N/A	_____
_____	850801	Charging Adapters Four - White.....	N/A	N/A	N/A	_____

**PRODUCT DISPLAYS, TABLET STANDS & MORE**

**Product Display**

_____	850604	Etagere - Black.....	354.60	390.05	496.45	_____
_____	850605	Etagere - Pewter.....	354.60	390.05	496.45	_____
_____	85078	Locking Door Pedestal - Black Laminate.....	495.10	544.60	693.15	_____

**Refrigerator**

_____	8503001	Refrigerator - White.....	789.15	868.05	1,104.80	_____
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**Lighting**

_____	850707	Mason Table Lamp - White/Brushed Silver.....	155.95	171.55	218.35	_____
_____	850708	Mason Floor Lamp - White/Brushed Silver.....	231.65	254.80	324.30	_____

**Tablet Stand**

_____	850714	Mobile Tablet Stand - White.....	320.25	352.30	448.35	_____
_____	850715	Mobile Tablet Stand - Black.....	320.25	352.30	448.35	_____

**Tablet Stand Accessories**

_____	850711	Brochure Holder - Black.....	31.50	34.65	44.10	_____
_____	850712	Wireless Printer Holder - Black.....	320.25	352.30	448.35	_____
_____	850713	Charging Shelf - Black.....	31.50	34.65	44.10	_____

**TOTAL COST**

_____	+	_____	=	_____
Sub-Total		6% Tax		Total Cost

# carpet



When it comes to making your exhibit stand out on the show floor, we have you covered. Freeman offers several color options in both classic and prestige carpet designed to fit the requirements of your exhibit space.

- Freeman uses only colorfast carpet, making it a consistent, matching shade every time
- Freeman's carpet is manufactured with recycled material
- All of our carpet padding is made from recycled foam

# prestige CARPET

Freeman's prestige carpet combines plush comfort with durable soil and stain resistance, perfect for high-traffic areas. Five popular colors are available in a luxurious 40-ounce weight and all nine designer colors are available in a 28-ounce weight.

Freeman's prestige carpet packages include new, 10-foot-wide carpet, delivery, Visqueen covering, installation, carpet tape, carpet removal and all carpet material handling fees. Price includes environmentally friendly disposal of carpet after usage. Foam carpet padding is available for a minimal fee. If you have a large order, please contact us to see if volume discounts may apply.

## custom options

Prestige carpets can also be customized to fit your exhibit needs with unique logos, patterns and borders. Call the phone number on Quick Facts for assistance.



*black\**



*cardinal*



*charcoal\**



*cream*



*gray pearl\**



*navy\**



*toast*



*wedgewood*



*white\**

*\*Colors available in both 28 oz. and 40 oz.*

# classic CARPET

## custom cut

Freeman classic carpet is available in a range of colors and includes delivery, Visqueen covering, installation, carpet tape, carpet removal and all carpet material handling fees. Foam carpet padding is available for a minimal fee. If you have a large order, please contact us to see if volume discounts may apply.

## standard cut

Our classic carpet comes in a variety of sizes: 9' x 10', 9' x 20', 9' x 30', 9' x 40' and larger. Prices include delivery, installation, carpet tape, carpet removal and all carpet material handling fees. Foam carpet padding and Visqueen covering are available for a minimal fee.



*black*



*blue*



*gray*



*green*



*latte*



*midnight blue*



*plum*



*red*



*red pepper*



*tuxedo*

## questions?

Call customer service at the number listed on Quick Facts. For fast, easy ordering, visit us at [www.freemanco.com](http://www.freemanco.com).

*Actual colors may vary slightly.*

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- Orders received after the deadline or without payment will be charged the Standard Price and are subject to availability. Prestige and Custom Cut Classic Carpet are subject to a 100% Cancellation Charge.

- All Classic and Prestige carpets contain recycled content and are recyclable.

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**PRESTIGE CARPET** - includes plastic covering, delivery, material handling, installation and removal

- Guaranteed new, high quality carpet available in a variety of designer colors.

**CHOOSE YOUR CARPET COLOR - 40 oz. Carpet:**

☐ Black ☐ Charcoal ☐ Gray Pearl ☐ Navy ☐ White

**40 oz. Carpet Rental** - Price per sq. ft. (100 sq. ft. minimum)

					Online Price	Discount Price	Standard Price	Total
1 - 700 sq. ft.	Booth Size: _____ x _____ = _____ sq. ft. @	\$	7.80	\$	8.60	\$	10.90	_____
Over 700 sq. ft.	Booth Size: _____ x _____ = _____ sq. ft. @	\$	7.10	\$	7.80	\$	9.95	_____

**CHOOSE YOUR CARPET COLOR - 28 oz. Carpet:**

☐ Black ☐ Cardinal ☐ Charcoal ☐ Cream ☐ Gray Pearl ☐ Navy ☐ Toast ☐ Wedgewood ☐ White

**28 oz. Carpet Rental** - Price per sq. ft. (100 sq. ft. minimum)

					Online Price	Discount Price	Standard Price	Total
1 - 700 sq. ft.	Booth Size: _____ x _____ = _____ sq. ft. @	\$	5.90	\$	6.50	\$	8.25	_____
Over 700 sq. ft.	Booth Size: _____ x _____ = _____ sq. ft. @	\$	5.20	\$	5.70	\$	7.30	_____

**CUSTOM CUT CLASSIC CARPET** - includes plastic covering, delivery, material handling, installation and removal

- Our Custom Cut Classic Carpeting is available in custom cut sizes, and in a variety of standard colors.

**CHOOSE YOUR CARPET COLOR:**

☐ Black ☐ Blue ☐ Gray ☐ Green ☐ Latte ☐ Midnight Blue ☐ Plum ☐ Red ☐ Red Pepper ☐ Tuxedo

**16 oz. Carpet Rental** - Price per square foot (100 sq. ft. minimum)

					Online Price	Discount Price	Standard Price	Total
Per sq. ft.	Booth Size: _____ x _____ = _____ sq. ft. @	\$	4.05	\$	4.45	\$	5.65	_____

**CLASSIC CARPET** - includes delivery, material handling, installation and removal

- Our 16 oz. Classic Carpeting is available in a variety of standard colors in the following standard sizes.

**CHOOSE YOUR CARPET COLOR:**

☐ Black ☐ Blue ☐ Gray ☐ Green ☐ Latte ☐ Midnight Blue ☐ Plum ☐ Red ☐ Red Pepper ☐ Tuxedo

Qty	Description		Online Price	Discount Price	Standard Price	Total
_____	9' x 10' Classic Carpet .....	\$	210.45	\$	231.50	\$ 294.65
_____	9' x 20' Classic Carpet .....	\$	420.65	\$	462.70	\$ 588.90
_____	9' x 30' Classic Carpet .....	\$	631.00	\$	694.10	\$ 883.40
_____	9' x 40' Classic Carpet .....	\$	841.35	\$	925.50	\$ 1,177.90

**CARPET PADDING AND PLASTIC COVERING** - includes delivery, material handling, installation and removal

Qty	Description		Online Price	Discount Price	Standard Price	Total
_____	9' x 10' Carpet Padding .....	\$	166.50	\$	184.50	\$ 234.00
_____	9' x 20' Carpet Padding .....	\$	333.00	\$	369.00	\$ 468.00
_____	9' x 30' Carpet Padding .....	\$	499.50	\$	553.50	\$ 702.00
_____	9' x 40' Carpet Padding .....	\$	666.00	\$	738.00	\$ 936.00
_____	Carpet Padding - 1/2" (90 - 700 sq. ft.) (price per sq. ft.)	\$	1.85	\$	2.05	\$ 2.60
_____	Carpet Padding - 1/2" (Over 700 sq. ft.) (price per sq. ft.)	\$	1.70	\$	1.85	\$ 2.40
_____	Plastic Covering (price per sq. ft.) .....	\$	.90	\$	1.00	\$ 1.25

Our carpet padding consists of 95 -100% recycled urethane foam and is also 100% recyclable according to the manufacturer's specifications. Our plastic floor covering contains up to 60% recycled content.

**\*\*All utility lines must be installed before carpet installation. Utilities should be ordered in advance.\*\***

**TOTAL COST**

Sub- Total	+	6% Tax	=	Total Cost
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carpet  
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INCLUDE THE FREEMAN METHOD OF  
PAYMENT FORM WITH YOUR ORDER

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

COMPANY NAME: \_\_\_\_\_ BOOTH #: \_\_\_\_\_ BOOTH SIZE: \_\_\_\_\_ X

CONTACT NAME : \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS : \_\_\_\_\_

For Assistance, please call (301) 918-7975 to speak with one of our experts.

For fast, easy ordering, go to [www.freemanco.com/store](http://www.freemanco.com/store)

## CLEANING SERVICES

- Prices are based on total square footage of booth regardless of area to be cleaned.
- 100 sq. ft. minimum.
- Our exclusive cleaning contract for this show will not permit other service contractors, including exhibitor appointed contractors to provide this service.
- **Show Site Prices will apply to all cleaning orders placed at show site.**

### VACUUMING (per sq. ft. - 100 sq. ft. minimum)

Qty (sq. ft.)	Part #	Description	Advance Price	Show Site Price	Total
---------------	--------	-------------	---------------	-----------------	-------

- Includes emptying of your booth's wastebasket(s) at the time of vacuuming.

_____ 610100	Booth Vacuuming - One Time .....	.45	.65	_____
_____ 610200	Booth Vacuuming - 2 Days .....	1.05	1.45	_____
_____ 610300	Booth Vacuuming - 3 Days .....	1.45	2.05	_____
_____ 610400	Booth Vacuuming - 4 Days .....	N/A	N/A	_____

### SHAMPOOING (per sq ft - 100 sq ft minimum)

Qty (sq. ft.)	Part #	Description	Advance Price	Show Site Price	Total
---------------	--------	-------------	---------------	-----------------	-------

_____ 630100	Shampoo Carpet - One Time .....	.95	1.35	_____
_____ 630200	Shampoo Carpet - 2 Days .....	1.85	2.60	_____
_____ 630300	Shampoo Carpet - 3 Days .....	2.55	3.55	_____

### PORTER SERVICE (per day)

Qty (# days)	Part #	Description	Advance Price	Show Site Price	Total
--------------	--------	-------------	---------------	-----------------	-------

- Includes emptying of your booth's wastebasket(s) and policing of your exhibit area at two-hour intervals during show hours.

_____ 620500	Exhibit Area / Under 500 sq.ft. ....	203.10	284.35	_____
_____ 6201500	Exhibit Area / 501 - 1,500 sq. ft. ....	230.20	322.30	_____
_____ 6202500	Exhibit Area / 1,501 - 2,500 sq. ft. ....	257.30	360.20	_____
_____ 6203500	Exhibit Area / Over 2,500 sq.ft.....	Call for Quote		

### TOTAL COST

_____	+	_____	=	_____
Sub-Total		6 %Tax		Total Cost



# RENTAL exhibits



Package 1



Package 1 upgraded with graphics and cabinet



Package 2



Package 2 upgraded with graphics and cabinet

Questions? All packages can be customized or modified, depending on your specific requirements.  
To speak with an Exhibitor Sales specialist, or for custom components, call the number listed on Quick Facts.  
For fast, easy ordering, go to [www.freemanco.com](http://www.freemanco.com)

**F R E E M A N**





Package 3



Package 3 upgraded with graphics and cabinet



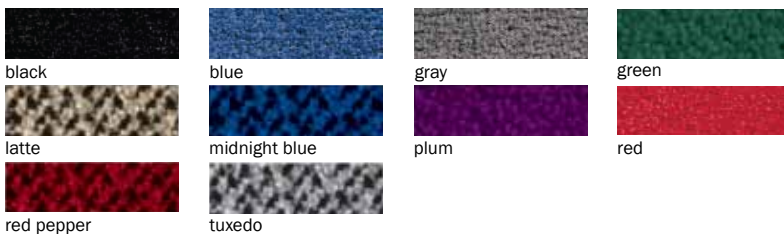
Package 4



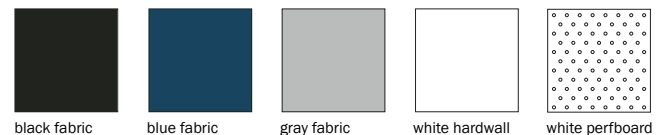
Package 4 upgraded with graphics and cabinet

\* All exhibits include: installation & dismantle of exhibit, material handling of exhibit, classic carpet with nightly vacuuming, 2 arm lights (per 10' unit), power (500 watts) for lights ONLY and labor to hang arm lights.

#### Color Options - Classic Carpet



#### Color Options - Fabric and Hardwall Panels



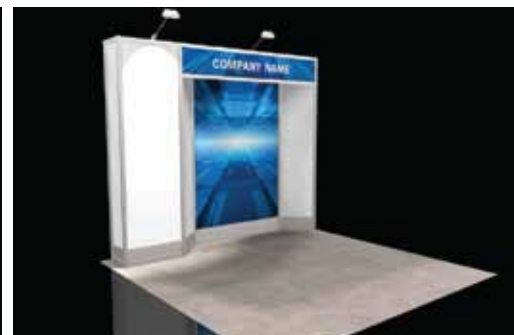
#### Upgrades available for under \$500



Slatwall & Shelves



Black Metal



Graphics & Custom Logo



Package 5



Package 5 upgraded with graphics and cabinet



Package 6



Package 6 upgraded with graphics and cabinet

## Upgraded Color Options - Prestige Carpet



black\*



cardinal



charcoal\*



cream



gray pearl\*



navy\*



toast



wedgewood



white\*

\*Colors available in both 28 oz. and 40 oz.

## Questions?

All packages can be customized or modified. To speak with an Exhibitor Sales specialist, call the number listed on Quick Facts. For additional custom examples visit the link below.

To view additional custom designs



Cabinets & Counters



Colored Panels



[www.freemanco.com/customexhibits](http://www.freemanco.com/customexhibits)

# F R E E M A N

9900 Business Parkway  
Lanham, MD 20706  
(301) 918-7975 Fax: (469) 621-5609  
freemanwashingtones@freemanco.com

DISCOUNT PRICE  
DEADLINE DATE  
OCTOBER 12, 2015

INCLUDE THE FREEMAN METHOD OF  
PAYMENT FORM WITH YOUR ORDER

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

COMPANY NAME: \_\_\_\_\_ BOOTH #: \_\_\_\_\_ BOOTH SIZE: \_\_\_\_\_ X

CONTACT NAME : \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS : \_\_\_\_\_

For Assistance, please call **(301) 918-7975** to speak with one of our experts.

For fast, easy ordering, go to [www.freemanco.com/store](http://www.freemanco.com/store)

**All Exhibits Include:** installation & dismantle of exhibit, material handling of exhibit, 9' x 10' or 9' x 20' classic carpet with nightly vacuuming, 2 arm lights (per 10' unit), power (500 watts) for lights ONLY and labor to hang arm lights.

To place your order, please check the appropriate box and complete the remaining selections at the bottom of the form.

## RENTAL EXHIBITS

		Discount Price	Standard Price		Discount Price	Standard Price
Package 1	<input type="checkbox"/> 10' x 10'	3,732.10	5,224.95	<input type="checkbox"/> 10' x 20'	7,120.25	9,968.35
Package 2	<input type="checkbox"/> 10' x 10'	2,223.40	3,112.75	<input type="checkbox"/> 10' x 20'	4,102.75	5,743.85
Package 3	<input type="checkbox"/> 10' x 10'	2,292.00	3,208.80	<input type="checkbox"/> 10' x 20'	4,240.00	5,936.00
Package 4	<input type="checkbox"/> 10' x 10'	4,096.90	5,735.65	<input type="checkbox"/> 10' x 20'	7,849.85	10,989.80
Package 5	<input type="checkbox"/> 10' x 10'	2,232.35	3,125.30	<input type="checkbox"/> 10' x 20'	4,120.65	5,768.90
Package 6	<input type="checkbox"/> 10' x 10'	2,318.75	3,246.25	<input type="checkbox"/> 10' x 20'	4,293.55	6,010.95

## CHOOSE YOUR PANEL

☐ Black Fabric ☐ Blue Fabric ☐ Gray Fabric ☐ White Hardwall ☐ White Perfboard



## CARPET

Our Classic Carpet and nightly vacuuming are included in the price of your Rental Exhibit. The following colors are available:

Check color choice

☐ Black ☐ Blue ☐ Gray ☐ Green ☐ Latte  
☐ Midnight Blue ☐ Plum ☐ Red ☐ Red Pepper ☐ Tuxedo

You may want to add padding or upgrade your carpet to one of our 15 designer colors in our PRESTIGE carpet line. Now available in **28 oz.** and **40 oz.** weight. Refer to our enclosed Carpet order form for color selections and pricing.

Our carpet padding consists of 95 - 100% recycled urethane foam and is also 100% recyclable according to the manufacturer's specifications. Our plastic floor covering contains up to 60% recyclable content.

## LIGHTING

Each Rental Exhibit includes 2 Arm Lights (per 10' unit).

Note: Power and labor to hang the lights are included in our standard rental exhibit package price. Power consumption not to exceed 500 Watts.

Additional power must be ordered separately.

## HEADER IDENTIFICATION SIGN

Indicate which color lettering you would like. We have a wide variety of standard colors available:

☐ Black ☐ Blue ☐ Brown ☐ Burgundy ☐ PMS Color \_\_\_\_\_  
☐ Red ☐ Teal ☐ White ☐ Dark Green ☐ Font Type \_\_\_\_\_

Indicate exactly how you want your company name to appear:

\*Unless font type is indicated, Helvetica will be used.

## ENHANCE YOUR EXHIBIT

Enhance your exhibit and have an Exhibitor Sales Specialist contact you for pricing by checking any of the following boxes:

☐ Slatwall & Shelves ☐ Cabinets & Counters ☐ Specialty Colored Metal ☐ Recyclable Graphics  
☐ Colored Panels ☐ Creating a Custom Exhibit ☐ Graphics & Custom Logo ☐ White Eco-Board



The product offered has recyclable content or has eco-friendly attributes and is 100% recyclable according to manufacturer's specifications.

TOTAL COST		
Sub-Total	+	6 % Tax
	=	Total Cost

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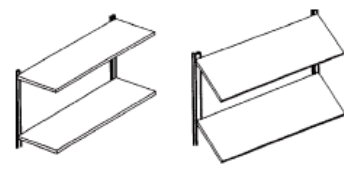
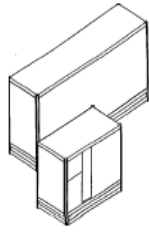
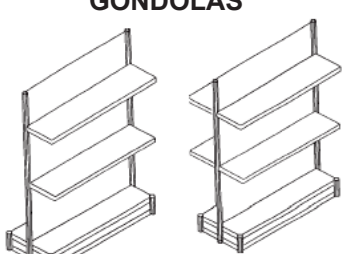

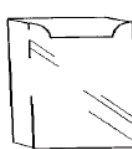
CONTACT NAME : \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS : \_\_\_\_\_

For Assistance, please call (301) 918-7975 to speak with one of our experts.

For fast, easy ordering, go to [www.freemanco.com/store](http://www.freemanco.com/store)

## ACCESSORIES FOR RENTAL UNITS

<b>LIGHTS (use only on rentals)</b> 	<b>SHELVES (use only on rentals)</b> 	<b>CABINETS</b> 
<b>GONDOLAS</b> 	<b>RADIUS CABINET (does not have doors)</b> 	<b>LITERATURE POCKETS</b> 

Qty	Part #	Description	Discount Price	Standard Price	Total
<b>LIGHT FIXTURES</b>					
(electrical service & labor to install lights not included)					
___	172512	Arm Light .....	101.25	141.75	___
___	172514	4' Tracklight (3 lights)	N/A	N/A	___
___	17252	Halogen Light .....	132.50	185.50	___

<b>CABINETS &amp; LOCKS</b>					
<b>Cabinets</b>					
<input type="checkbox"/> Black Fabric <input type="checkbox"/> Blue Fabric <input type="checkbox"/> Gray Fabric <input type="checkbox"/> White PVC					
___	17305	1M x 1/2M x 36" High.....	474.45	664.25	___
___	17306	1M x 1/2M x 42" High.....	474.45	664.25	___
___	17308	2M x 1/2M x 36" High.....	685.50	959.70	___
___	17309	2M x 1/2M x 42" High.....	685.50	959.70	___
___	173010	1M Radius x 1/2M x 36" High.	678.35	949.70	___
___	173011	1M Radius x 1/2M x 42" High..	678.35	949.70	___
(Radius Cabinets do not have doors)					
___	17301	Cabinet Lock .....	33.85	47.40	___
Inside Shelves Available ..... Quoted on Request					

Qty	Part #	Description	Discount Price	Standard Price	Total
<b>GONDOLAS</b>					
<b>Gondolas</b>					
<input type="checkbox"/> Blue Fabric <input type="checkbox"/> Gray Fabric <input type="checkbox"/> Perfbord <input type="checkbox"/> White PVC					
___	174541	Single Sided 1M x 4' High...	449.00	628.60	___
___	174542	Double Sided 1M x 4' High..	505.90	708.25	___
___	174581	Single Sided 1M x 8' High...	N/A	N/A	___
___	174582	Double Sided 1M x 8' High..	N/A	N/A	___

<b>SHELVES</b>					
___	17201	1M Straight (37" x 12") .....	82.20	115.10	___
___	17206	1M Angled (37" x 12") .....	95.95	134.35	___

<b>LITERATURE POCKETS</b>					
___	174015	For 8 1/2 x 11 Literature .....	37.35	52.30	___

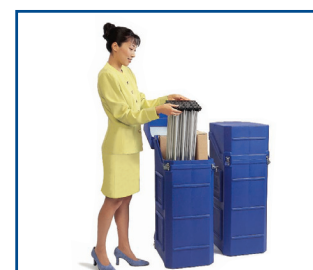
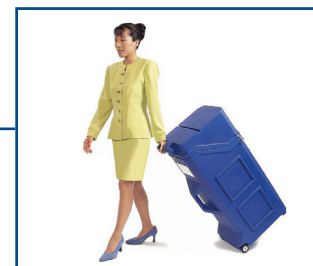
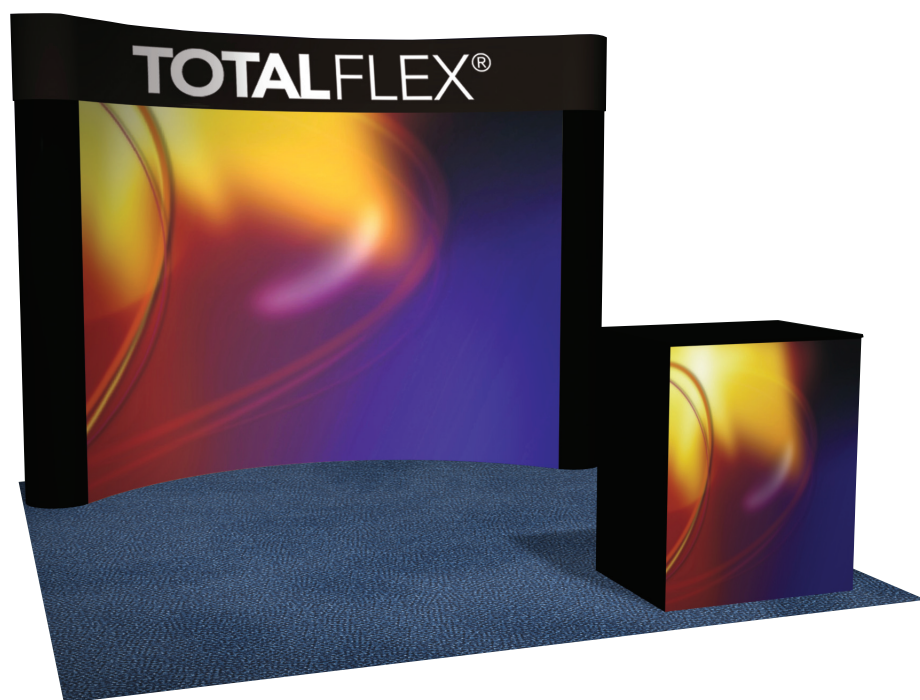
<b>TOTAL COST</b>					
___	Sub-Total	+	___	6% Tax	=
___	Total Cost				

Don't see what you need?  
Please call an Exhibitor Sales Specialist at (301) 918-7975.



# TOTALFLEX<sup>®</sup>

By Freeman



Available to rent or purchase, TotalFlex provides more options for configuring exhibits to fit your space, budget and vision. This pop-up display is versatile, lightweight, portable, durable, and needs just minutes and no tools to set up.

- Cases easily convert into a podium.
- Velcro compatible fabric panels available in a wide selection of colors.
- Compatible with shelves, lights and other innovative trade show accessories.
- Freeman can produce high-resolution digital graphics in virtually any size as well as photomural panels to enhance your exhibit's appearance.\*
- Available in a variety of sizes for rental or purchase, including a table top version shown below.
- All TotalFlex units include Installation & Dismantle of display system, material handling of display system, Classic Carpet with nightly vacuuming, 200 watt halogen lights (one light for the table top unit, two lights for the floor unit) as well as power and labor to hang them.

## floor units

8'w x 8'h Floor Standing Unit

10'w x 8'h Floor Standing Unit

## table top units

6'w x 40"h Table Top Unit

8'w x 40"h Table Top Unit

*\*Graphic design elements are priced separately and not included with exhibit order.*



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freemanwashingtontes@freemanco.com

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NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

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CONTACT NAME : \_\_\_\_\_ PHONE #: \_\_\_\_\_

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For fast, easy ordering, go to [www.freemanco.com/store](http://www.freemanco.com/store)

## TABLE TOP UNIT



### RENTAL

Size	Discount Price	Standard Price	QTY	TOTAL
40"H x 6'W	904.15	1,265.80	_____	_____
40"H x 8'W	1,054.90	1,476.85	_____	_____

### PURCHASE\*

Size	Discount Price	Standard Price	QTY	TOTAL
40"H x 6'W	1,118.90	1,566.45	_____	_____
40"H x 8'W	1,268.05	1,775.25	_____	_____

\*Shipping Not Included

### Rental Units Include:

Draped Table (select color below)  
Classic Carpet 9' X 10' (select color below)  
Installation & Dismantle of Exhibit  
Material Handling of Exhibit  
Nightly Vacuuming  
1-200 Watt Halogen Light (Power (500 watts) for LIGHTS only and Labor to hang lights)

### Purchase Units Include:

1-Case  
One Time Installation & Dismantle

Header Identification Sign - (white with black text) Indicate copy below:

Fabric Panel Colors for All Units: ☐ Black ☐ Gray

### Additional Fabric Panel Colors for Purchase Units Only:

☐ Blaze Red ☐ Blueberry ☐ Emerald ☐ Silver

### \*Other Colors Also Available for Purchase Units

9' x 10' Classic Carpet: ☐ Black ☐ Blue ☐ Green ☐ Gray  
☐ Latte ☐ Midnight Blue ☐ Plum ☐ Red ☐ Red Pepper ☐ Tuxedo

### Table Drape:

☐ Black ☐ Blue ☐ Brown ☐ Dark Green ☐ Flax  
☐ Gold ☐ Gray ☐ Plum ☐ Red ☐ White

## FLOOR UNIT



### RENTAL

Size	Discount Price	Standard Price	QTY	TOTAL
8'H x 8'W	1,506.80	2,109.50	_____	_____
8'H x 10'W	1,802.60	2,523.65	_____	_____

### PURCHASE\*

Size	Discount Price	Standard Price	QTY	TOTAL
8'H x 8'W	2,561.75	3,586.45	_____	_____
8'H x 10'W	3,008.10	4,211.35	_____	_____

\*Shipping Not Included

### Rental Units Include:

Classic Carpet 9' X 10' (select color below)  
Installation & Dismantle of Exhibit  
Material Handling of Exhibit  
Nightly Vacuuming  
1-Podium - 8'H X 10'W unit only  
2-200 Watt Halogen Lights (Power (500 watts) for LIGHTS only and Labor to hang lights)

### Purchase Units Include:

2-Cases  
One Time Installation & Dismantle  
1-Podium - 8'H X 10'W unit only

Header Identification Sign - (white with black text) Indicate copy below:

Fabric Panel Colors for All Units: ☐ Black ☐ Gray

### Additional Fabric Panel Colors for Purchase Units Only:

☐ Blaze Red ☐ Blueberry ☐ Emerald ☐ Silver

### \*Other Colors Also Available for Purchase Units

9' x 10' Classic Carpet: ☐ Black ☐ Blue ☐ Green ☐ Gray  
☐ Latte ☐ Midnight Blue ☐ Plum ☐ Red ☐ Red Pepper ☐ Tuxedo

• All Classic carpet contain recycled content and are recyclable.

## CUSTOM GRAPHIC / PHOTO PANELS

☐ Our custom graphic panels can dramatically enhance your exhibit's appearance.

Please check the box to have an Exhibitor Sales Specialist contact you to assist in creating a unique exhibit.

OPTIONAL ACCESSORIES				RENTAL			PURCHASE			
Part #	Description	Qty	Discount Price	Standard Price	Total	Qty	Discount Price	Standard Price	Total	
1715800	2-200 Watt Halogen Light Kit	_____	187.65	262.70	_____	_____	265.80	372.10	_____	_____
1715801	1-200 Watt Halogen Light Kit	_____	98.10	137.35	_____	_____	194.80	272.70	_____	_____
1715802	Straight Shelf	_____	75.35	105.50	_____	_____	135.10	189.15	_____	_____
1715803	Angled Shelf	_____	75.35	105.50	_____	_____	135.10	189.15	_____	_____

## QUICK TIPS

\* If shipping literature or products, material handling rates will apply.

\* Order in advance to save time, money and ensure availability. **Orders received after the deadline date or without payment will be charged the Standard Price.**

### PURCHASE UNITS TOTAL COST

Sub-Total + 6% Tax = Total Cost

### RENTAL UNITS TOTAL COST

Sub-Total + 6% Tax = Total Cost





# digital graphics



## creating visual excitement

Quality graphics contribute significantly to the impact of your exhibit. Vivid colors and sharp images attract attention, build traffic, and communicate messages more effectively. Freeman has invested in the latest printing technology and has the skills to provide you with the finest digital graphic reproduction available.

## state-of-the-art capabilities

Freeman can provide four-color, photo-quality, high-resolution digital printing in virtually any size for banners, signage, exhibit graphics, and more. Each Freeman location has stand-alone printing capabilities, and all are supported by the Corporate Graphics Center for special requirements. Last minute repairs and replacements are handled efficiently through our nationwide resources.

## superior quality control

Electronic file transfer, in-house printing, and company-wide standardization of procedures allow us to control quality, cost and scheduling for our customers on a nationwide basis.

## depth of resources

- VUTEK™ and Salsa printers provide large format, four-color, high-resolution digital printing of single and double-sided banners up to 10' wide and virtually any size with seams.
- Encad printers provide digital processing of banners up to 5' wide without seams.
- All Freeman operations use the same printers, software, ink, adhesives, and laminates for continuity.
- Seaming, grommeting, lamination, and mounting are handled in-house.
- A variety of fabrics are available, including nylon, vinyl, and mesh materials.
- Computer-aided graphic design for your assistance.

## freeman specializes in the digital graphic reproduction and installation of:

- Suspended banners
- Logo reproduction
- Accent graphic photo panels
- Backlit displays and murals
- Large format signage and banners
- four-color carpet image printing

## questions?

Call customer service at the number listed on Quick Facts. For fast, easy ordering, go to [www.freemanco.com](http://www.freemanco.com).

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## GRAPHICS

To order your graphics, complete this order form and attach your sign copy or electronic file.

Please see artwork guidelines for electronic files on page 2 of this form.

Note: All graphics are subject to a 100% Cancellation Charge.

### DIGITAL GRAPHICS

Freeman has the capabilities to provide you with the finest digital graphic reproduction available. Capabilities include four-color, photo-quality, high-resolution digital printing virtually any size for banners, signage, exhibit graphics and more.

\_\_\_\_\_ L X \_\_\_\_\_ W = \_\_\_\_\_ sq.ft.  
\$ 24.45 per sq. ft. discount price  
sq. ft. \_\_\_\_\_ x or \_\_\_\_\_ = \$ \_\_\_\_\_  
\$ 48.90 per sq. ft. standard price

- Minimum order per graphic 9 sq. ft. (1296 sq. in.)
- Double sq. ft. for double-sided graphics
- Round sq. ft. to next whole increment
- File conversion, retouching, cloning or color correcting may incur additional labor charges. (See reverse side for graphic guidelines.)

### LARGE DIGITAL GRAPHICS

Please call an Exhibitor Sales Specialist for price quotes on graphics over 80 sq. ft.

File Information:

Electronic File Name \_\_\_\_\_

Application \_\_\_\_\_

PMS Colors \_\_\_\_\_

#### Backing Material:

- ☐ Foamcore ☐ Masonite  
☐ PVC ☐ Plexi  
☐ Gatorfoam ☐ Eco-Board  
☐ Ultra-Board ☐ Other

The product offered has recycled content or has eco-friendly attributes and is 100% recyclable according to the manufacturer's specifications.

Vertical \_\_\_\_\_ Horizontal \_\_\_\_\_ Use Your Judgment For Sign Layout \_\_\_\_\_  
☐ ☐ ☐

#### Special Instructions

### STANDARD SIZES

#### CHOOSE YOUR SIZE:

QTY.	Discount Price	Standard Price	TOTAL
7" x 11" _____ @	49.00	98.00 =	_____
7" x 22" _____ @	49.00	98.00 =	_____
7" x 44" _____ @	52.15	104.30 =	_____
9" x 44" _____ @	67.35	134.70 =	_____
11" x 14" _____ @	49.00	98.00 =	_____
14" x 22" _____ @	52.15	104.30 =	_____
14" x 44" _____ @	104.75	209.50 =	_____
22" x 28" _____ @	104.75	209.50 =	_____
28" x 44" _____ @	209.55	419.10 =	_____
20" x 60" _____ @	203.95	407.90 =	_____

(white only)

Note: File conversion, retouching, cloning or color may incur additional labor charges. (See reverse side for graphic guidelines.)

#### INDICATE YOUR SIGN COPY HERE:

\* Please feel free to attach additional sign copy on separate page.

Vertical

Horizontal

Use Your Judgment For Sign Layout

Background Color: \_\_\_\_\_

Lettering Color: \_\_\_\_\_

#### TOTAL COST

Sub-Total	+	6 % Tax	=	Total Cost
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Freeman graphics

## CUSTOMER GUIDELINES FOR SUBMITTING GRAPHICS ARTWORK

*Our goal is to provide you with the best possible quality graphics for your event or exhibit. You can help us in that effort by providing digital art files using the following guidelines. If you are sending us completed, print-ready files, please pass the following information on to your graphics designer or art department. Two overall considerations for submitting acceptable artwork involves proper resolution or size of the file to avoid poor quality images, and proper color matching information and proofs to ensure accurate color reproduction.*

### PLEASE PROVIDE THE FOLLOWING WHEN SUBMITTING ART

RASTER ART (photos, logos containing any continuous tone images):

- Art submitted at 1:1 (100%), resolution should be no less than 60 dpi (100 dpi preferred)
- Art submitted at 2:1 (50%), resolution should be no less than 120 dpi (200 dpi preferred)
- Art submitted at 4:1 (25%), resolution should be no less than 240 dpi (400 dpi preferred)

VECTOR ART:

- Logos should be vector and have outlined fonts (if provided as bitmap, please use high-res images)

FONTS and LINKS

- Supply all fonts used in your design (zip Mac fonts). If unsure how to collect fonts, convert them to outlines
- Supply all links used in your document. Use packaging feature if available. If unsure how to collect links, embed them in the file when saving.

COLOR

- If PMS color matching is required, please use original Pantone + Solid Coated swatches in your artwork. Modifying Pantone names will result in printing default color (CMYK)
- CMYK artwork will be produced "As Is". Our color output is balanced and vibrant.
- Convert RGB art to CMYK if possible.
- If you are sending Certified Color Proofs (Gracol, Swop, Fogra), please provide ICC file information used to print your samples. Best option would be to include ICC chart on your prints.

ARTWORK IN THE STRUCTURE

- Please note that any panels going in the metal frame will hide 1/4" of your art all the way around. If you have a continuous wall where individual panels are divided by metal, use 1.25" spacing in between each panel to account for gaps and the natural flow of the graphics.

### ACCEPTABLE FILE SOFTWARE

We are capable of working with both PC and MAC based software, and can accept art created with the ADOBE Creative Suite - Illustrator, InDesign, and Photoshop

Always provide the following:

- Native files with fonts and links (zipped)
- High-res PDF-X/4 exports of the files

### ACCEPTABLE FILE TYPES and SUPPORT FILES

NATIVE FILES:

- AI CLOUD (CC) file with Packaged supporting links and fonts. You may keep images linked but Packaging feature must be used.
- AI (CS6, CS5, CS4...) file with embedded links and outlined fonts
- EPS file with embedded links and outlined fonts
- INDD file with Packaged supporting links and fonts

PRINT FILES:

- High-res PDF-X/4 (preferred)
- AI with PDF content (choose this option when saving file)
- EPS files with embedded links and outlined fonts

RASTER OR BITMAP ART:

- Photoshop EPS (preferred, use 8-bit preview, Max, Quality JPG compression)
- PSD (make sure font layers are rasterized)
- TIFF, JPG (quality 8 and higher)

Mac users: Use Zip or Stuffit programs when submitting fonts other than OTF (Open Type Fonts)

### WAYS TO SEND ARTWORK

• Files below 10 MB can be delivered via email. Larger files may be posted to Freeman's FTP site. You may get the password and other needed information from your Freeman service representative in order to post files. However, a hard copy proof and backup of the files on CD-Rom/DVD may be required to be sent via overnight delivery in addition to posting the electronic files. Please call (301) 918-7975 for assistance.



# installation & dismantle

When it comes to installation and dismantling of exhibits, no one does it better than Freeman. With over 80 years of experience, our group of specialists is ready to assist you with all of your exhibit requests, from beginning to end.

Whether you choose to supervise or you need the assistance of a full-time Freeman employee, we can meet all your needs, from shipping and storage to emergency on-site repairs to basic installation and dismantling to support service coordination including electrical, furnishings and more. Freeman has the resources and the capabilities to help you have the most successful show experience possible.

## **installation and dismantling services available**

Freeman will work closely with you to coordinate every phase of your trade show participation, including:

- Preplanning and budget consultation
- Support service coordination – electrical, furnishings, floral and more
- Shipping and storage management
- On-site supervisors with dedicated floor managers
- Skilled labor and technicians for installation and dismantling
- Full, in-house carpentry
- Graphics production
- Emergency repairs and refurbishing
- Postshow evaluations
- Multiple show coordination

Supervise any labor yourself, or if you need assistance, Freeman I&D experts will do it for you.

## **if you use Freeman staff**

Exhibits can be set up prior to your arrival under the direction of Freeman I&D supervisors. We charge 30% of the total labor charge, with a minimum \$45 fee.

## **if you supervise yourself**

**Installation** – Your labor supervisor must check in at the exhibitor service center to pick up laborers. Upon completion of work, your supervisor must return to the exhibitor service center to release the laborers. Start time is guaranteed only when labor is requested for the start of the working day.

**Dismantling** – When scheduling dismantling labor, be sure to allow time for empty containers to be returned to the booth after the close of your show. Start time is guaranteed only when labor is requested for the start of the working day.

## **questions?**

For questions and assistance with labor estimates, call customer service at the number listed on Quick Facts.

For fast, easy ordering, visit us at [www.freemanco.com](http://www.freemanco.com).

## *BALTIMORE/WASHINGTON AREA UNION REGULATIONS*

To assist you in your planning efforts for the upcoming exposition, we are certain you will appreciate knowing in advance that union labor may be required for certain aspects of your exhibit handling. To help you understand the various union jurisdictions, we ask that you read the following:

### *EXHIBIT INSTALLATION AND DISMANTLING*

The installation and dismantling of prefabricated displays comes under the jurisdiction of the carpenters' union. However, two (2) full-time exhibiting company employees may work without Carpenter Labor for one (1) hour on the installation (move-in) and one (1) hour on the dismantle (move-out) without union labor on booths that are larger than 10' x 10'. Exhibitors may work in booths 10' x 10' or smaller without the use of union labor.

Exhibitors are not permitted to use POWER TOOLS (electric drills, power saws, etc.) on booths of any size. Manual tools such as hammers, screwdrivers, ratchets, pry bars, etc. are allowable for exhibitor use within size and time limitations. Exhibitors may not borrow tools, ladders or other equipment from the exhibit facility and/or Freeman.

### *MATERIAL HANDLING*

One individual from each exhibiting company is permitted one trip to hand-carry items into the exhibit facility. The exhibitor use of dollies, hotel baggage carts, flat trucks and other mechanical equipment, is *not* permitted. Freeman will control access to the trade show floor which includes access from the loading docks and/or all doorways into an exhibit facility. This will help to provide a safe and orderly move-in/move-out. Unloading or reloading of any freight into the exhibit hall by any and all private vehicles and contracted carriers will be handled by Freeman. Rates for material handling services are enclosed in this exhibitor service manual.

Freeman shall be the sole authority on all matters in the DOCK area. This shall include but not be limited to such items as assignment of dock space and loading or unloading of all materials and equipment.

Any conflicts or disagreements regarding the union jurisdictions or interpretations thereof should be resolved with representatives of Freeman and Show Management.

### *SAFETY*

Standing on chairs, tables or other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Freeman cannot be responsible for injuries or falls caused by the improper use of rental furniture. Please assist in our efforts to provide a SAFE WORKING ENVIRONMENT for everyone.

### *TIPPING*

Freeman requests that exhibitors do not tip our employees. They are paid at an excellent wage scale denoting a professional status, and we feel that tipping is not necessary. This applies to all Freeman employees.

# F R E E M A N

9900 Business Parkway  
Lanham, MD 20706  
Ph: 301-918-7975 • Fax: 469-621-5609  
FreemanWashingtonES@freemanco.com

INCLUDE THE FREEMAN METHOD OF  
PAYMENT FORM WITH YOUR ORDER

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

COMPANY NAME \_\_\_\_\_ BOOTH #: \_\_\_\_\_

CONTACT NAME: \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_

For Assistance, please call 301-918-7975 to speak with one of our experts.

For fast, easy ordering, go to [www.myfreemanonline.com](http://www.myfreemanonline.com)

## DISPLAY LABOR (One Hour Minimum per Worker)

Description	Advance Price	Show Site Price
<b>Straight Time-</b> 8:00 A.M. to 5:00 P.M. Monday through Friday .....	\$ 93.00	\$ 130.25
<b>Overtime-</b> 5:00 P.M. to 8:00 A.M. Monday through Friday		
All Day Saturday and Sunday .....	\$ 139.75	\$ 195.75
<b>Double Time-</b> All recognized holidays .....	\$ 219.00	\$ 306.75
<u>Recognized Holidays:</u> New Year's Day, January 1, 2015; Martin Luther King Day, January 19, 2015; President's Day, February 16, 2015; Memorial Day, May 25, 2015; Independence Day, July 4, 2015; Labor Day, September 7, 2015; Veteran's Day, November 11, 2015; Thanksgiving Day, November 26, 2015; Christmas Eve, December 24, 2015; Christmas Day, December 25, 2015		

- Show Site prices will apply to all labor orders placed at show site.
- Price is per person/per hour.
- Start time guaranteed only at start of working day.
- One hour minimum per person - labor thereafter is charged in half (1/2) hour increments.
- Labor must be canceled in writing, 24 hours in advance to avoid a one (1) hour cancellation fee per worker.
- When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth.
- Freeman supervised jobs will be completed at our discretion prior to show opening and before the hall must be cleared. **Please include setup plan/photo, special instructions & inbound shipping information with this order.**

## INSTALLATION LABOR



### Freeman Supervised Labor - Please complete the next page of this form.

- Installation of your exhibit will be completed at our discretion prior to show opening.
- The charge for this service is 30% of the total installation labor bill, with a minimum of \$45.00.

Emergency contact: \_\_\_\_\_ Phone Number: \_\_\_\_\_



### Exhibitor Supervised Labor (Supervisor must check in at Service Desk to pick up labor)

Supervisor will be: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Date	Start Time	No. of People	Approx. Hrs. per Person	Total Hrs.	Hourly Rate	Estimated Total Cost
_____	_____	_____	x _____ = _____	@ \$ _____ = \$ _____		
_____	_____	_____	x _____ = _____	@ \$ _____ = \$ _____		
_____	_____	_____	x _____ = _____	@ \$ _____ = \$ _____		
Freeman Supervision (30%/\$45.00)						= \$ _____
Tax						= \$ <b>(N/A)</b>
Total Installation						= \$ _____

## DISMANTLE LABOR



### Freeman Supervised Labor - Please complete the reverse side of this form.

- Freeman is not responsible for product or literature that is not properly packed and labeled by exhibitor.
- The charge for this service is 30% of the total dismantle labor bill, with a minimum of \$45.00.

Emergency contact: \_\_\_\_\_ Phone Number: \_\_\_\_\_

### Exhibitor Supervised Labor(Supervisor must check in at Service Desk to pick up labor)



Supervisor will be: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Date	Start Time	No. of People	Approx. Hrs. per Person	Total Hrs.	Hourly Rate	Estimated Total Cost
_____	_____	_____	x _____ = _____	@ \$ _____ = \$ _____		
_____	_____	_____	x _____ = _____	@ \$ _____ = \$ _____		
_____	_____	_____	x _____ = _____	@ \$ _____ = \$ _____		
Freeman Supervision (30%/\$45.00)						= \$ _____
Tax						= \$ <b>(N/A)</b>
Total Dismantle						= \$ _____



NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

COMPANY NAME:

BOOTH#:

CONTACT NAME:

PHONE#:

### FREEMAN SUPERVISED LABOR

**IN ORDER TO BETTER SERVE YOU - PLEASE COMPLETE THE FOLLOWING INFORMATION IF YOUR DISPLAY IS TO BE SET-UP AND/OR DISMANTLED BY FREEMAN I&D AND YOU WILL NOT BE PRESENT TO SUPERVISE THE INSTALLATION AND/OR DISMANTLE.**

### INBOUND SHIPPING & SET UP INFORMATION

Freight will be shipped to Warehouse \_\_\_\_\_ Show Site \_\_\_\_\_ Date Shipped \_\_\_\_\_

Total No. of: \_\_\_\_\_ Crates \_\_\_\_\_ Cartons \_\_\_\_\_ Fiber Cases \_\_\_\_\_

Setup Plan/Photo: Attached \_\_\_\_\_ To Be Sent With Exhibit \_\_\_\_\_ In Crate No. \_\_\_\_\_

Carpet: With Exhibit \_\_\_\_\_ Rented From Freeman \_\_\_\_\_ Color \_\_\_\_\_ Size \_\_\_\_\_

Electrical Placement: \_\_\_\_\_ Drawing Attached \_\_\_\_\_ Drawing With Exhibit \_\_\_\_\_ Electrical Under Carpet \_\_\_\_\_

Comments: \_\_\_\_\_

Graphics: With Exhibit \_\_\_\_\_ Shipped Separately \_\_\_\_\_

Comments: \_\_\_\_\_

Special Tools/Hardware Required: \_\_\_\_\_

### OUTBOUND SHIPPING INFORMATION

SHIP TO: \_\_\_\_\_

#### METHOD OF SHIPMENT

☐ Freeman Exhibit Transportation:

☐ Common Carrier

☐ Air Freight

☐ Next Day

☐ 2nd Day

☐ Deferred

☐ Expedited

☐ Other (list carrier name & phone number):

☐ Other Common Carrier: \_\_\_\_\_

☐ Other Air Freight: \_\_\_\_\_

☐ Van Line: \_\_\_\_\_

#### FREIGHT CHARGES

☐ Prepaid

☐ Collect

Bill To: \_\_\_\_\_

**In the event your selected carrier fails to show on final move-out day, please select one of the following options:**

☐ Reroute via Freeman's choice

☐ Deliver back to Freeman warehouse at Exhibitor's expense.

**PLEASE NOTE: Freeman is not responsible for product or literature that is not properly packed and labeled by exhibitor.**

# EXHIBIT transportation



There are many transportation carriers to choose from, but Freeman has more than 85 years of experience in the events industry. No one understands exhibit transportation better than Freeman. Allow us to make the shipping process easy for you.

Between our cost effective solutions, superior customer service and all inclusive pricing, you will find Freeman Exhibit Transportation to be reputable, reliable and convenient. Our transportation experts have the ability to quickly respond to changes when necessary and are available to assist you with all of your show requirements.

*Don't forget about inbound shipping! Complete and send the order form to order your inbound and outbound shipping.*

# EXHIBIT TRANSPORTATION services

As the official service contractor, Freeman partners with you and with decision makers at show site – making it easier for you to transport your exhibit to any location.

Some of the benefits of working with Freeman Exhibit Transportation include:

- Guaranteed all inclusive pricing with no additional fees for pickups and deliveries, including weekend and night service.
- One convenient invoice with all your Freeman show services.
- On site transportation experts are available before, during and after the show.
- Customer service seven days a week, offering complete shipment visibility and expert oversight.

## **questions?**

For more information regarding our services, rates, shipment deadlines, documentation requirements, ordering and the terms and conditions of our service offerings, please visit [www.freemanco.com](http://www.freemanco.com)

Continental U.S. Exhibitors: Contact our exhibit transportation experts at 800.995.3579 or via email at [exhibit.transportation@freemanco.com](mailto:exhibit.transportation@freemanco.com)

International Exhibitors: Contact our exhibit transportation experts at +1.817.607.5183 or via email at [international.freight@freemanco.com](mailto:international.freight@freemanco.com)

**F R E E M A N**

# F R E E M A N

(800) 995-3579 Toll Free US & Canada  
(817) 607-5100 Local & International

**COMPLETE THIS FORM ONLY IF YOU ARE  
SHIPPING YOUR EXHIBIT MATERIALS BY  
FREEMAN EXHIBIT TRANSPORTATION**

FREEMAN exhibit transportation

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

COMPANY NAME: \_\_\_\_\_ BOOTH #: \_\_\_\_\_ BOOTH SIZE: \_\_\_\_\_ X

CONTACT NAME : \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS : \_\_\_\_\_

For Assistance, please call applicable number listed above to speak with one of our experts.

**For fast, easy ordering, go to [www.freemanco.com/store](http://www.freemanco.com/store)**

## EXHIBIT TRANSPORTATION

### TIPS FOR EASY ORDERING

- Credit card information must be on file prior to pick up, as charges will be included on your show services invoice.
- International Exhibitors remember - Shipments originating from countries other than the U.S. must be cleared through customs. Please call for additional information:  
(800) 995-3579 Toll Free US & Canada  
(817) 607-5100 Local & International

COMPLETE THE FOLLOWING ITEMS  
ON THIS FORM:

### PICK UP INFORMATION

Requested Pick Up Date: \_\_\_\_\_

SHIPPER NAME \_\_\_\_\_

SHIPPER ADDRESS \_\_\_\_\_

\_\_\_\_\_

(City) (State) (Zip)

### DESTINATION

- ☐ I will be shipping to the **WAREHOUSE**

**FREEMAN / Exhibiting Company Name / Booth #**

**IEEE AUTOTESTCON 2015**

C/O: FREEMAN  
9900 BUSINESS PARKWAY  
LANHAM, MD 20706

MUST BE DELIVERED BY OCTOBER 26, 2015

- ☐ I will be shipping to **SHOW SITE**

**FREEMAN / Exhibiting Company Name / Booth #**

**IEEE AUTOTESTCON 2015**

C/O: FREEMAN  
GAYLORD NATIONAL RESORT & CONV CTR  
701 WATERFRONT STREET  
NATIONAL HARBOR, MD 20745

CANNOT BE DELIVERED BEFORE NOVEMBER 01, 2015

### TYPE OF SERVICE

- ☐ Next Day Air: Delivery next business day by 5:00 PM  
☐ Second Day Air: Delivery second business day by 5:00 PM  
☐ 3-5 Day Service: Delivery within 3 - 5 business days  
☐ Declared Value \$ \_\_\_\_\_

**Air Transportation charges are billed by Dimensional or Actual Weight, whichever is greater.**

- ☐ Standard Ground: Dependent on distance  
☐ Expedited Ground: Tailored to specific requirements  
☐ Specialized: Pad wrapped, uncrated, truck load

### SHIPPING INFORMATION

#### Items to be shipped

Number of Pieces	Est. Weight
____ Crates (wooden)	_____
____ Cartons (cardboard)	_____
____ Cases/Trunks (fiber) (color _____)	_____
____ Skids/Pallets	_____
____ Carpet (color _____)	_____
____ Other ( _____ )	_____
____ Total	_____

Size of largest piece: (H) \_\_\_\_\_ (W) \_\_\_\_\_ (L) \_\_\_\_\_

**NOTE: Shipments will be weighed and measured prior to delivery.**

### OUTBOUND SHIPPING

- ☐ I would like to schedule outbound Freeman Exhibit Transportation. Please provide me with a Material Handling Agreement at show site for my shipping instructions and signature. So we may print your Outbound Material Handling Agreement and labels, please complete the following information **if different from pick up address:**

Ship to address:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Number of Labels : \_\_\_\_\_

FAX THIS COMPLETED FORM TO:  
(469) 621-5810

A TRANSPORTATION SPECIALIST  
WILL CALL YOU TO CONFIRM  
RECEIPT OF ORDER AND  
FINALIZE DETAILS.

SHOW # (311965) \_\_\_\_\_

**F R E E M A N**

**R U S H**

***D O N O T D E L A Y***

***RECEIVING DATE BEGINS: OCTOBER 05, 2015***

***DEADLINE DATE IS: OCTOBER 26, 2015***

TO: \_\_\_\_\_

***EXHIBITOR NAME***

**C/O: FREEMAN  
9900 BUSINESS PARKWAY  
LANHAM, MD 20706**

**WAREHOUSE  
(311965)**

EVENT: ***IEEE AUTOTESTCON 2015*** \_\_\_\_\_

BOOTH NO. \_\_\_\_\_ NO. \_\_\_\_\_ OF \_\_\_\_\_ PCS.

**F R E E M A N**

**R U S H**

***D O N O T D E L A Y***

***RECEIVING DATE BEGINS: OCTOBER 05, 2015***

***DEADLINE DATE IS: OCTOBER 26, 2015***

TO: \_\_\_\_\_

***EXHIBITOR NAME***

**C/O: FREEMAN  
9900 BUSINESS PARKWAY  
LANHAM, MD 20706**

**WAREHOUSE  
(311965)**

EVENT: ***IEEE AUTOTESTCON 2015*** \_\_\_\_\_

BOOTH NO. \_\_\_\_\_ NO. \_\_\_\_\_ OF \_\_\_\_\_ PCS.

THE ABOVE LABELS ARE PROVIDED FOR YOUR CONVENIENCE.  
PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY.  
IF MORE LABELS ARE NEEDED, COPIES ARE ACCEPTABLE.

**F R E E M A N**

**R U S H**

***D O N O T D E L A Y***

***CANNOT DELIVER BEFORE NOVEMBER 01, 2015***

TO: \_\_\_\_\_  
***EXHIBITOR NAME***

C/O: FREEMAN  
GAYLORD NATL RESORT & CONV CTR  
701 WATERFRONT STREET  
NATIONAL HARBOR, MD 20745

**SHOW SITE**  
**(311965)**

EVENT: ***IEEE AUTOTESTCON 2015***

BOOTH NO. \_\_\_\_\_ NO. \_\_\_\_\_ OF \_\_\_\_\_ PCS.

**F R E E M A N**

**R U S H**

***D O N O T D E L A Y***

***CANNOT DELIVER BEFORE NOVEMBER 01, 2015***

TO: \_\_\_\_\_  
***EXHIBITOR NAME***

C/O: FREEMAN  
GAYLORD NATL RESORT & CONV CTR  
701 WATERFRONT STREET  
NATIONAL HARBOR, MD 20745

**SHOW SITE**  
**(311965)**

EVENT: ***IEEE AUTOTESTCON 2015***

BOOTH NO. \_\_\_\_\_ NO. \_\_\_\_\_ OF \_\_\_\_\_ PCS.

THE ABOVE LABELS ARE PROVIDED FOR YOUR CONVENIENCE.  
PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY.  
IF MORE LABELS ARE NEEDED, COPIES ARE ACCEPTABLE.



# WHAT ARE FREIGHT SERVICES?

As the official service contractor, Freeman is the exclusive provider of freight services. Material handling includes unloading your exhibit material, storing up to 30 days in advance at the warehouse address, delivering to the booth, the handling of empty containers to and from storage, and removing of material from the booth for reloading onto outbound carriers. It should not be confused with the cost to transport your exhibit material to and from the convention or event. You have two options for shipping your advance freight — either to the warehouse or directly to show site.

## How do I ship to the warehouse?

- We will accept freight beginning 30 days prior to show move-in.
- To check on your freight arrival, call Exhibitor Services at the location listed on Quick Facts.
- To ensure timely arrival of your materials at show site, freight should arrive by the deadline date listed on Quick Facts. Your freight will still be received after the deadline date, but additional charges will be incurred.
- The warehouse will receive shipments Monday through Friday, except holidays. Refer to Quick Facts for warehouse hours. No appointment is necessary.
- The warehouse will accept crates, cartons, skids, trunks/cases and carpets. Loose or pad-wrapped material must be sent directly to show site.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- Certified weight tickets must accompany all shipments.
- Warehouse freight will be delivered to the booth prior to exhibitor set up.

## How do I ship to show site?

- Freight will be accepted only during exhibitor move-in. Please refer to Quick Facts for the specific exhibitor move-in dates and times.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- Certified weight tickets must accompany all shipments.

## What about prepaid or collect shipping charges?

- Collect shipments will be returned to the delivery carrier.
- To ensure that your freight does not arrive collect, mark your bill of lading "prepaid."
- "Prepaid" designates that the transportation charges will be paid by the exhibitor or a third party.

## How should I label my freight?

- The label should contain the exhibiting company name, the booth number and the name of the event.
- The specific shipping address for either the warehouse or show site is located on Quick Facts.

## How do I estimate my Material Handling charges?

- Charges will be based on the weight of your shipment. Each shipment received is considered separately. The shipment weight will be rounded to the next 100 pounds. Each 100 pounds is considered one "cwt." (one hundred weight). All shipments are subject to reweigh.
- On the Order Form, select whether the freight will arrive at the warehouse or be sent directly to show site.
- Next, select the category that best describes your shipment. There are four categories of freight:

**Crated:** material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

**Special Handling:** material delivered by the carrier in such a manner that it requires additional handling, such as ground unloading, stacked and constricted space unloading, designated piece unloading, loads mixed with pad-wrapped material, loads failing to maintain shipping integrity, and shipments that require additional time, equipment or labor to unload. Federal Express and UPS are included in this category due to their delivery procedures.

**Uncrated:** material that is shipped loose or pad-wrapped, and / or unskidded machinery without proper lifting points.

**Carpet and/or Pad Only:** shipments that consist of loose carpet and/or padding only require additional labor and equipment to unload.

- Add overtime charges for inbound if material is delivered to the booth during the overtime period stated on Quick Facts. This includes both warehouse and show site shipments.

- Add overtime charges for outbound if material is loaded onto the outbound carrier during the overtime period stated on Quick Facts.
- Add the late delivery charge listed on the Order Form if the shipment is accepted at the warehouse or at show site after the deadline date listed on Quick Facts.
- The above services, whether used completely or in part, are offered as a package and the charges will be based on the total inbound weight of the shipment.
- Shipments received without receipts or freight bills, such as UPS and Federal Express, will be delivered to the booth without guarantee of piece count or condition.

## What happens to my empty containers during the show?

- Pick up "Empty Labels" at the Service Center. Place a label on each container. Labeled containers will be picked up periodically and stored in non-accessible storage during the show.
- At the close of the show, the empty containers will be returned to the booth in random order. Depending on the size of the show, this process may take several hours.

## How do I protect my materials after they are delivered to the show or before they are picked up after the show?

- Consistent with trade show industry practices, there may be a lapse of time between the delivery of your shipment(s) to your booth and your arrival. The same is true for the outbound phase of the show — the time between your departure and the actual pick-up of your materials. During these times, your materials will be left unattended. We recommend that you arrange for a representative to stay with your materials or that you hire security services to safeguard your materials.

## How do I ship my materials after the close of the show?

- Each shipment must have a completed Material Handling Agreement in order to ship materials from the show. All pieces must be labeled individually.
- To save time, complete and submit the Outbound Shipping Form in advance, or you may contact the Service Center at show site for your shipping documents. The Material Handling Agreement and labels will be processed and available prior to show closing.
- After materials are packed, labeled, and ready to be shipped, the completed Material Handling Agreement must be turned in at the Service Center.
- Call your designated carrier with pick-up information. Please refer to Quick Facts for specific dates and times. In the event your selected carrier fails to show on final move-out day, your shipment will either be rerouted on Freeman's carrier choice or delivered back to the warehouse at the exhibitor's expense.
- For your convenience, show recommended carriers will be on site to handle outbound transportation.

## Where do I get a forklift?

- Forklift orders to install or dismantle your booth after materials are delivered may be ordered in advance or at show site. We recommend that you order in advance to avoid additional charges at show site. Refer to the Order Form for available equipment.
- Advance and show site orders for equipment and labor will be dispatched once a company representative signs the labor order at the Service Center.
- Start time is guaranteed only when equipment is requested for the start of the working day.

## Do I need insurance?

- Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that exhibitors arrange all-risk coverage. This can be done by riders to your existing policies.
- All materials handled by Freeman are subject to the enclosed Terms and Conditions.

## Other available services (may not be available in all locations)

- Cranes
- Scissor lifts, condors
- Access storage at show site
- Exhibit transportation services (see enclosed brochure)
- Security storage at show site
- Short-term and long-term warehouse storage
- Local pick-up and delivery
- Priority empty return

# F R E E M A N

# F R E E M A N

9900 Business Parkway  
Lanham, MD 20706  
(301) 918-7975 • Fax: (469) 621-5609  
FreemanWashingtonES@freemanco.com

**INCLUDE THE FREEMAN METHOD OF  
PAYMENT FORM WITH YOUR ORDER**

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

COMPANY NAME \_\_\_\_\_ BOOTH #: \_\_\_\_\_

CONTACT NAME: \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_

For Assistance, please call 301-918-7975 to speak with one of our experts.

**Let Freeman Online® estimate your material handling charges for you.** Log on to [www.freemanco.com/store](http://www.freemanco.com/store), select your show and click on "Estimate My Material Handling Costs". From Freeman Online® you can print extra shipping labels, get tips on how to package your freight and much more.

## MATERIAL HANDLING SERVICES

**CRATED:** Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

**SPECIAL HANDLING:** (See definitions on back) Material delivered in such a manner that it requires additional handling, such as ground unloading, stacked or constricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, no documentation and shipments that require additional time, equipment or labor to unload. **Federal Express, UPS & DHL** are included in this category due to their delivery procedures.

**UNCRATED:** Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting points.

**CARPET AND/OR PAD ONLY:** Shipments that consist of loose carpet and/or padding only require additional labor and equipment to unload.

**STRAIGHT TIME:** 8:00 A.M. to 5:00 P.M. Monday through Friday

**OVERTIME:** 5:00 P.M. to 8:00 A.M. Monday through Friday and all day Saturday

**DOUBLE TIME:** All day Sunday and Holidays  
(Overtime will be applied to all freight received at the warehouse and/or show site that must be moved into or out of booth during above listed times.)

**Recognized Holidays:** New Year's Day, January 1, 2015; Martin Luther King Day, January 19, 2015; President's Day, February 16, 2015; Memorial Day, May 25, 2015; Independence Day, July 4, 2015; Labor Day, September 7, 2015; Columbus Day, October 12, 2015; Veteran's Day, November 11, 2015; Thanksgiving Day, November 26, 2015; Day After Thanksgiving, November 27, 2015; Christmas Day, December 25, 2015

Description	Price Per CWT	200 lb. Minimum
<b>RATE CLASSIFICATIONS:</b>		
<b>Warehouse Shipment (200 lb. minimum)</b>		
Crated or Skidded Shipment.....	\$ 117.75	235.50
Special Handling Shipment.....	\$ 153.25	306.50
Carpet and/or Pad Only Shipment.....	\$ 176.75	353.50
<b>Show Site Shipment (200 lb. minimum)</b>		
Crated or Skidded Shipment.....	\$ 111.00	222.00
Special Handling Shipment.....	\$ 144.50	289.00
Uncrated or Pad Wrapped Shipment.....	\$ 166.50	333.00
Carpet and/or Pad Only Shipment.....	\$ 166.50	333.00
<b>Small Package - Maximum weight is 30 lbs per shipment*</b>		
Per Shipment.....	\$ 45.00	

\*A small package shipment is a shipment totaling any number of pieces with a combined weight not to exceed 30 lbs that is received on the same day, from the same shipper and delivered by the same carrier.

### ADDITIONAL SURCHARGES:

<b>Shipment Delivered after Deadline Date (in addition to above rates)</b>		
Warehouse Shipment after <b>OCTOBER 26, 2015</b> .....	\$ 29.50	59.00
Show Site Shipment after <b>NOVEMBER 01, 2015</b> .....	\$ 27.75	55.50
<b>Overtime Charge - Inbound/Outbound - Mon-Fri &amp; Sat (in addition to above rates)</b>		
Crated or Skidded Shipment.....	\$ 27.75	55.50
Special Handling Shipment.....	\$ 38.50	77.00
Uncrated or Pad Wrapped Shipment.....	\$ 44.25	88.50
Carpet and/or Pad Only Shipment.....	\$ 44.25	88.50
<b>Double Time Charge - Inbound/Outbound - Sun &amp; Holidays (in addition to above rates)</b>		
Crated or Skidded Shipment.....	\$ 33.50	67.00
Special Handling Shipment.....	\$ 43.50	87.00
Uncrated or Pad Wrapped Shipment.....	\$ 50.00	100.00
Carpet and/or Pad Only Shipment.....	\$ 50.00	100.00

Description	Weight CWT	Price per CWT	Estimated Total Cost (200 lb. Min.)
	÷ 100 =		
<b>Surcharges</b>	÷ 100 =		
		<b>0.00% Tax</b>	
		<b>Total</b>	

## SPECIAL HANDLING DEFINITIONS

for frequently asked questions and material handling estimator tools, go to [www.freemanco.com/store](http://www.freemanco.com/store)

Special handling applies to shipments that are loaded by cubic space and/or packed in such a manner as to require additional labor/handling, such as ground unloading, constricted space unloading, designated piece unloading, or stacked shipments. Also included are shipment integrity, alternate delivery locations, mixed shipments, and shipments without individual bills of lading. Shipments loaded in this manner require additional time, labor, or equipment, to unload, sort and deliver.

### **What is Ground Loading/Unloading?**

Vehicles that are not dock height, preventing the use of loading docks, such as U-hauls, flat bed trailers, double drop trailers, company vehicles with trailers that are not dock level, etc.

### **What is Constricted Space Loading/Unloading?**

Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full capacity of trailer – top to bottom, side to side. One example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.

### **What is Designated Piece Loading/Unloading?**

Drivers that require the loading crew to bring multiple pieces of the freight to the rear of the trailer to select the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded in a sequence to ensure all items fit.

### **What are Stacked Shipments?**

Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.

### **What is Shipment Integrity?**

Shipment integrity involves shipments on a carrier that are intermingled, or delivered in such a manner that additional labor is needed to sort through and separate the various shipments on a truck for delivery to our customers.

### **What is Alternate Delivery Location?**

Alternative delivery location refers to shipments that are delivered by a carrier that requires us to deliver some shipments to different levels in the same building, or to other buildings in the same facility.

### **What are Mixed Shipments?**

Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment, but does require special handling. Freeman defines special handling for mixed loads as having less than 50% of the volume as uncrated.

### **What does it mean if I have "No Documentation"?**

Shipments arrive from a small package carrier (including, among others, Federal Express, UPS & DHL) without an individual Bill of Lading, requiring additional time, labor and equipment to process.

### **What is the difference between Crated and Uncrated Shipments?**

Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons, and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped, and/or unskidded without proper lifting points.

### **What about carpet only shipments?**

Shipments that consist of loose carpet and/or padding only require additional labor and equipment to unload.

# F R E E M A N

9900 Business Parkway  
Lanham, MD 20706  
(301) 918-7975 • Fax: (469) 621-5609  
FreemanWashingtonES@freemanco.com

**RETURN COMPLETED FORM BY  
OCTOBER 12, 2015**

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

COMPANY NAME \_\_\_\_\_ BOOTH #: \_\_\_\_\_

CONTACT NAME: \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_

**IF YOU ARE SHIPPING OVER 5,000 LBS., PLEASE COMPLETE THIS  
QUESTIONNAIRE IN AS MUCH DETAIL AS POSSIBLE.**

1. Shipment(s) to arrive at: \_\_\_\_\_ Warehouse \_\_\_\_\_ Show Site
2. Estimate of total number of pieces: \_\_\_\_\_ Display \_\_\_\_\_ Equipment  
How many pieces are: \_\_\_\_\_ Crated \_\_\_\_\_ Uncrated \_\_\_\_\_ Skidded
3. Total number of trucks/trailers you will use: \_\_\_\_\_  
**\*\*Certified weight ticket(s) must accompany all inbound freight\*\***
4. Your shipment(s) will arrive via (designate number of loads in each category):  
\_\_\_\_\_ Van Line \_\_\_\_\_ Flatbed \_\_\_\_\_ Common Carrier  
\_\_\_\_\_ Company Truck
5. What is the approximate weight of your entire shipment? \_\_\_\_\_  
**What is the approximate weight of your heaviest piece?** \_\_\_\_\_
6. Print the name of the person in charge of move-in:  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_
7. **Does your exhibit material (including machinery) require any special type  
of material handling equipment for unloading and/or erecting?** Please be  
specific. (Example: crane or forklift other than 5,000 lb 3 stage with 72" blades)  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please contact Mike Jones at 301-918-7900 or Mike.JonesJr@freemanco.com  
with any questions.

**FREEMAN freight service questionnaire**

# F R E E M A N

9900 Business Parkway  
Lanham, MD 20706  
(301) 918-7975 • Fax: (469) 621-5609  
FreemanWashingtonES@freemanco.com

INCLUDE THE FREEMAN METHOD OF  
PAYMENT FORM WITH YOUR ORDER

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

COMPANY NAME \_\_\_\_\_ BOOTH #: \_\_\_\_\_

CONTACT NAME: \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_

For Assistance, please call 301-918-7975 to speak with one of our experts.

For fast, easy ordering, go to [www.myfreemanonline.com](http://www.myfreemanonline.com)

## FORKLIFT RIGGING EQUIPMENT AND LABOR

**Straight Time -** 8:00 A.M. to 5:00 P.M. Monday through Friday

**Overtime -** 5:00 P.M. to 8:00 A.M. Monday through Friday

All day Saturday and Sunday

**Double Time -** All recognized holidays

Recognized Holidays: New Year's Day, January 1, 2015; Martin Luther King Day, January 19, 2015; President's Day, February 16, 2015; Memorial Day, May 25, 2015; Independence Day, July 4, 2015; Labor Day, September 7, 2015; Veteran's Day, November 11, 2015; Thanksgiving Day, November 26, 2015; Christmas Eve, December 24, 2015; Christmas Day, December 25, 2015

- Show site prices will apply to all labor orders placed at show site
- Start time guaranteed only at start of working day
- One hour minimum - labor thereafter is charged in half (1/2) hour increments
- Supervisor must check in at Service Desk to pick up labor
- When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth

Part#	Description	Advance Price	Show Site Price
<b>FORKLIFT LABOR</b>			
304050	Forklift w/operator - up to 5,000 lbs - ST.....	\$ 295.75	\$ 414.25
304051	Forklift w/operator - up to 5,000 lbs - OT.....	\$ 344.75	\$ 482.75
304052	Forklift w/operator - up to 5,000 lbs - DT.....	\$ 393.25	\$ 550.75
3040100	Forklift w/operator - up to 10,000 lbs - ST.....	\$ 384.25	\$ 538.00
3040101	Forklift w/operator - up to 10,000 lbs - OT.....	\$ 433.25	\$ 606.75
3040102	Forklift w/operator - up to 10,000 lbs - DT.....	\$ 481.75	\$ 674.50
3040150	Forklift w/operator - up to 15,000 lbs - ST/OT/DT .....	Quoted	Quoted
3040300	Forklift w/operator - up to 30,000 lbs - ST/OT/DT .....	Quoted	Quoted
304040	Forklift w/operator - 4-Stage - ST.....	\$ 308.50	\$ 432.00
304041	Forklift w/operator - 4-Stage - OT.....	\$ 357.50	\$ 500.50
304042	Forklift w/operator - 4-Stage - DT.....	\$ 406.00	\$ 568.50
3090600	Man cage for Forklift .....	\$ 46.50	\$ 65.25
3090700	Boom for Forklift .....	\$ 46.50	\$ 65.25
<b>RIGGING LABOR</b>			
3020200	Rigger Foreman - ST.....	\$ 121.25	\$ 169.75
3020201	Rigger Foreman - OT .....	\$ 181.75	\$ 254.50
3020202	Rigger Foreman - DT .....	\$ 284.75	\$ 398.75
3020100	Rigger - ST.....	\$ 93.00	\$ 130.25
3020101	Rigger - OT.....	\$ 139.75	\$ 195.75
3020102	Rigger - DT.....	\$ 219.00	\$ 306.75

### INSTALLATION

Part #	Description	Date	Start Time	# of Equip/ Person	Approx Hrs per Person	Total Hours	Hourly Rate	Estimated Total Cost
Describe work to be done: _____							Sub-Total	
_____							Tax	N/A
_____							<b>Total</b>	

### DISMANTLE

Part #	Description	Date	Start Time	# of Equip/ Person	Approx Hrs per Person	Total Hours	Hourly Rate	Estimated Total Cost
Describe work to be done: _____							Sub-Total	
_____							Tax	N/A
_____							<b>Total</b>	

**F R E E M A N**

9900 Business Parkway  
Lanham, MD 20706  
(301) 918-7975 Fax: (469) 621-5609  
freemanwashingtontes@freemanco.com

<b>OUTBOUND MATERIAL HANDLING AND SHIPPING LABELS</b>
---

NAME OF SHOW: **IEEE AUTOTESTCON 2015 / NOVEMBER 3 - 5, 2015**

COMPANY NAME: \_\_\_\_\_ BOOTH #: \_\_\_\_\_ BOOTH SIZE: \_\_\_\_\_ X \_\_\_\_\_

CONTACT NAME : \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS : \_\_\_\_\_

For Assistance, please call (301) 918-7975 to speak with one of our experts.

<b>For fast, easy ordering, go to <a href="http://www.freemanco.com/store">www.freemanco.com/store</a></b>
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**EVERY OUTBOUND SHIPMENT WILL REQUIRE A MATERIAL HANDLING AGREEMENT AND LABELS. WE WOULD BE HAPPY TO PREPARE THESE FOR YOU IN ADVANCE AND WILL DELIVER THEM TO YOUR BOOTH AT SHOW SITE TO REVIEW AND SIGN. TO TAKE ADVANTAGE OF THIS SERVICE, PLEASE COMPLETE AND RETURN THIS FORM.**

**SHIPPING INFORMATION****FROM:** SHIPPER/EXHIBITOR NAME: \_\_\_\_\_

BILLING ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE/ PROVINCE: \_\_\_\_\_ ZIP/ POSTAL CODE: \_\_\_\_\_

**SHIP TO:** COMPANY NAME: \_\_\_\_\_

DELIVERY ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE/ PROVINCE: \_\_\_\_\_ ZIP/ POSTAL CODE: \_\_\_\_\_

PHONE#: \_\_\_\_\_ ATTN: \_\_\_\_\_

SPECIAL INSTRUCTIONS: \_\_\_\_\_

**METHOD OF SHIPMENT**

PLEASE CHECK DESIRED METHOD OF SHIPMENT BELOW

**FREEMAN EXHIBIT TRANSPORTATION**

- ☐ 1 Day: Delivery next business day  
☐ 2 Day: Delivery by 5:00 P.M. second business day  
☐ Expedited  
☐ Deferred: Delivery within 3-4 business days  
☐ Standard Ground  
☐ Specialized: Pad wrapped, uncrated, or truckload

☐ OTHER COMMON CARRIER \_\_\_\_\_☐ OTHER VAN LINE \_\_\_\_\_☐ OTHER AIR FREIGHT \_\_\_\_\_
☐ Next Day    ☐ 2nd Day    ☐ Deferred

CARRIER PHONE #: \_\_\_\_\_

Once your shipment is packed and ready to be picked up, please return the Material Handling Agreement to the Exhibitor Services Center.

Verify the piece count, weight and that a signature is on the Material Handling Agreement prior to shipping out.

**SHIPMENTS WITHOUT PAPERWORK TURNED IN WILL BE RETURNED TO OUR WAREHOUSE AT EXHIBITOR'S EXPENSE.**

Freeman will make arrangements for all Freeman Exhibit Transportation shipments. Arrangements for pick-up by other carriers is the responsibility of the exhibitor. During exhibitor move-out, when time permits, Freeman will attempt a courtesy phone call to your carrier to confirm the scheduled pick-up.

**DESIRED NUMBER OF LABELS:** \_\_\_\_\_



# PAYMENT & LABOR

YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE. The terms and conditions set forth below become a part of the Contract between FREEMAN and you, the EXHIBITOR. Acceptance of said terms and conditions will be construed when any of the following conditions are met:

- THE METHOD OF PAYMENT FORM IS SIGNED; OR
- AN ORDER FOR LABOR, SERVICES AND/OR RENTAL EQUIPMENT IS PLACED BY EXHIBITOR WITH FREEMAN; OR
- WORK IS PERFORMED ON BEHALF OF EXHIBITOR BY LABOR SECURED THROUGH FREEMAN.

## DEFINITIONS

For purposes of this Contract, "FREEMAN" or "The Freeman Companies" means Freeman Expositions, Inc., Freeman Expositions, Ltd., Freeman Audio Visual, Freeman Exhibit, Freeman Transportation, Hoffend Xposition, Stage Rigging, Inc., Kerry Technical Services, TFC, Inc., Freeman Electrical Services, and their respective employees, directors, officers, agents, assigns, affiliated companies, and related entities including, but not limited, to any subcontractors FREEMAN may appoint. The term "EXHIBITOR" means the Exhibitor, its employees, agents, representatives, and any Exhibitor Appointed Contractors ("EAC").

## PAYMENT TERMS

Full payment, including any applicable tax, is due in advance or at show site. All payments must be in U.S. funds and all checks must be drawn on a U.S. bank. Orders received without advance payment or after the deadline date will incur additional After Deadline charges as indicated on each order form. All materials and equipment are on a rental basis for the duration of the show or event and remain the property of FREEMAN except where specifically identified as a sale. All rentals include delivery, installation, and removal from EXHIBITOR'S booth. In case of cancellation of any orders or services by EXHIBITOR, a one-hour "per person, per hour" charge will be applied for all labor orders that are not canceled in writing at least 24 hours prior to the scheduled start time. If Prestige Carpet, Custom-Cut Carpet, Modular Rental Exhibits and any other custom-order items or services have already been provided at the time of cancellation, fees will remain at 100% of the original charge. If the Show or Event is canceled because of reasons beyond FREEMAN'S control, EXHIBITOR remains responsible for all charges for services and equipment provided up to and including the date of cancellation. FREEMAN will not issue refunds to EXHIBITOR of any payments made before the date of cancellation. It is EXHIBITOR'S responsibility to advise the FREEMAN Service Center Representative of problems with any orders, and to check the EXHIBITOR'S invoice for accuracy prior to the close of the Show or Event. If EXHIBITOR is exempt from payment of sales tax, FREEMAN requires an exemption certificate for the State in which the services are to be used. Resale certificates are not valid unless EXHIBITOR is rebilling these charges to its customers. For International EXHIBITORS, FREEMAN requires 100% prepayment of advance orders, and any order or services placed at show site must be paid at the show. For all others, should there be any pre-approved unpaid balance after the close of the show, terms will be net, due and payable in DALLAS, TEXAS upon receipt of invoice. Effective 30 days after invoice date, any unpaid balance will bear a FINANCE CHARGE at the lesser of the maximum rate allowed by applicable law, or 1.5% per month, which is an ANNUAL PERCENTAGE RATE of 18%, and future orders will be on a prepaid basis only. If any finance charge hereunder exceeds the maximum rate allowed by applicable law, the finance charge shall automatically be reduced to the maximum rate allowed, and any excess finance charge received by FREEMAN shall be either applied to reduce the principal unpaid balance or refunded to the payer. If past due invoices or invoice balances are placed with a collection agency or attorney for collection or suit, EXHIBITOR agrees to pay all legal and collection costs. THESE PAYMENT TERMS AND CONDITIONS SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF TEXAS. In the event of any dispute between the EXHIBITOR and FREEMAN relative to any loss, damage, or claim, such EXHIBITOR shall not be entitled to and shall not withhold payment, or any partial payment, due to FREEMAN for its services, as an offset against the amount of any alleged loss or damage. Any claims against FREEMAN shall be considered a separate transaction, and shall be resolved on its own merits. FREEMAN reserves the right to charge EXHIBITOR for the difference between the EXHIBITOR'S estimate of charges and the actual charges incurred by EXHIBITOR, or for any charges that FREEMAN may be obligated to pay on behalf of EXHIBITOR, including without limitation, any shipping charges. If EXHIBITOR provides a credit card for payment and charges are rejected by the EXHIBITOR'S credit card company for any reason, FREEMAN hereby provides notice that it reserves the right, and EXHIBITOR authorizes FREEMAN, to continue to attempt to secure payment through that credit card for as long as unpaid balances remain on the EXHIBITOR'S account. In the event that a THIRD PARTY orders on behalf of the EXHIBITOR and the named THIRD PARTY does not discharge payment of the invoice prior to the last day of the show, charges will revert back to the EXHIBITOR. All invoices are due and payable upon receipt, by either party.

## ELECTRICAL

Claims will not be considered, or adjustments made unless filed in writing, by Exhibitor, prior to the close of the event. Freeman is not responsible for any damage or loss caused by the loss of power beyond its control and Exhibitor agrees to hold Freeman, its officers, directors, employees and agents harmless from such power loss. IN NO EVENT SHALL FREEMAN BE LIABLE FOR ANY INDIRECT OR CONSEQUENTIAL DAMAGES (INCLUDING WITHOUT LIMITATION LOST PROFITS) EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, WHETHER UNDER THEORY OF CONTRACT, TORT (INCLUDING NEGLIGENCE), PRODUCTS LIABILITY OR OTHERWISE. Exhibitor shall indemnify and hold harmless Freeman, its officers, directors, employees, and agents from and against any and all claims, liabilities, damages, fines, penalties or costs of whatsoever nature (including reasonable attorneys' fees) arising out of or in any way connected with Exhibitor's actions or omissions under this Agreement.

## LABOR UNDER THE SUPERVISION OF EXHIBITOR RESPONSIBILITIES

EXHIBITOR shall be responsible for the performance of labor provided under this option. It is the responsibility of EXHIBITOR to supervise labor secured through FREEMAN in a reasonable manner as to prevent bodily injury and/or property damage and also to direct them to work in a manner that is in compliance with FREEMAN'S Safe Work Rules and/or Federal, State, County and Local ordinances, rules and/or regulations, including but not limited to Show or Facility Management rules and/or regulations. It is the responsibility of EXHIBITOR to check in with the Service Desk to pick up labor, and to return to the Service Desk to release labor when the work is completed.

## INDEMNIFICATION

EXHIBITOR agrees to indemnify, hold harmless, and defend FREEMAN from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to FREEMAN employees, and/or property damage arising out of work performed by labor provided by FREEMAN but supervised by EXHIBITOR. Further, the EXHIBITOR'S indemnification of FREEMAN includes any and all violations of Federal, State, County or Local ordinances, "Show Regulations and/or Rules" as published and/or set forth by Facility or Show Management, and/or directing labor provided by FREEMAN to work in a manner that violates any of the above rules, regulations, and/or ordinances.

## IMPORTANT

PLEASE REFER TO FREEMAN'S "MATERIAL HANDLING TERMS & CONDITIONS" AS IT RELATES TO MATERIAL HANDLING SERVICES AND TO THE "SERVICE REQUEST & SHIPPING INSTRUCTIONS CONTRACT" AS IT RELATES TO TRANSPORTATION SERVICES. CONTRACT TERMS DEPEND ON THE NATURE OF SERVICES SECURED BY EXHIBITOR THROUGH FREEMAN. TERMS & CONDITIONS MAY VARY FOR EACH TYPE OF SERVICE ORDERED THROUGH FREEMAN.

# MATERIAL HANDLING

**YOU ARE ENTERING A BINDING CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.** Acceptance of said terms and conditions will be construed when any of the following conditions are met: This Material Handling Agreement (MHA) is signed; Exhibitor's materials are delivered to Freeman's warehouse or to an event site for which Freeman is the Official Show Contractor; or an order for labor and/or rental equipment is placed by Exhibitor with Freeman.

**1. DEFINITIONS.** For purposes of this Contract, Freeman means Freeman Expositions, Inc., and its employees, directors, officers, agents, assigns, affiliated companies, and related entities. In no event shall Freeman be deemed to be the Ultimate Consignee for shipping and custom purposes. The term "Exhibitor" means the Exhibitor, its employees, agents, and representatives.

**2. PACKAGING/CRATES AND STORAGE.** Freeman shall not be responsible for damage to loose or uncrated materials, pad wrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or improperly packed or labeled materials. Freeman shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition, or have prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. Freeman does not accept any crates or packaging containing hazardous materials. Goods requiring cold storage and those in accessible storage are stored at Exhibitor's own risk. **FREEMAN ASSUMES NO RESPONSIBILITY OR LIABILITY FOR LOSS OR DAMAGE TO GOODS IN COLD STORAGE OR ACCESSIBLE STORAGE.**

**3. EMPTY CONTAINERS.** Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of Exhibitor or its representative. All previous labels must be removed or obliterated. Freeman assumes no responsibility for: error in the above procedures; removal of containers with old empty labels and without Freeman labels; or improper information on empty labels. **FREEMAN WILL NOT BE LIABLE FOR LOSS OR DAMAGE TO CRATES AND CONTAINERS OR THEIR CONTENTS WHILE SAME ARE IN EMPTY CONTAINER STORAGE.**

**4. INBOUND/OUTBOUND SHIPMENTS.** There may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of Exhibitor, or a lapse of time between the completion of packing and the actual pickup of materials from the booths for loading onto a carrier and during such times, Exhibitor materials will be left unattended. **FREEMAN IS NOT RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS AFTER THEY HAVE BEEN DELIVERED TO EXHIBITOR'S BOOTH AT SHOW SITE OR BEFORE THEY HAVE BEEN PICKED UP FOR RELOADING AT THE CONCLUSION OF THE EVENT.** Freeman recommends the securing of security services from Facility or Show Management. All MHA's submitted to Freeman by Exhibitor will be checked at the time of pickup from the booth and corrections will be made where discrepancies exist between the quantities of items on any form submitted to Freeman and the actual count of such items in the booth at the time of pickup. Freeman is not responsible for any wait time or other charges including business center charges arising from delivery or pickup of Exhibitor's materials.

**5. DELIVERY TO THE CARRIER FOR RELOADING.** Freeman assumes no responsibility for loss, damage, theft, or disappearance of Exhibitor's materials after same have been delivered to Exhibitor's appointed carrier, shipper, or agent for transportation after the conclusion of the show. Freeman loads the materials onto the carrier under directions from the carrier or driver of that carrier. Any loading onto the carrier will be understood to be under the exclusive supervision and control of the carrier or driver of that carrier. **FREEMAN ASSUMES NO RESPONSIBILITY FOR LOSS, DAMAGE, THEFT OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS THAT ARISES OUT OF IMPROPERLY LOADED OR LABELED MATERIALS.**

**6. DESIGNATED CARRIERS.** Freeman shall have the authority to change the Exhibitor designated carrier if that carrier does not pick up the shipment(s) at the appointed time. Where no disposition is made by Exhibitor, materials may be taken to a warehouse to await Exhibitor's shipping instructions and Exhibitor agrees to be responsible for charges relating to such rerouting and handling. **IN NO EVENT SHALL FREEMAN BE RESPONSIBLE FOR ANY LOSS RESULTING FROM SUCH REROUTING DESIGNATION.**

**7. FORCE MAJEURE.** Freeman's performance hereunder is subject to, and Freeman shall not be responsible for loss, delay, or damage due to, strike, work stoppages, natural elements, vandalism, Act of God, civil disturbances, power failures, explosions, acts of terrorism or war, or for any other cause beyond Freeman's reasonable control, nor for ordinary wear and tear in the handling of Exhibitor's materials.

**8. CLAIM(S) FOR LOSS.** Exhibitor agrees that any and all claims for loss or damage must be submitted to Freeman immediately at the show site and in any case not later than **thirty (30) business days** after the date when Exhibitor's materials are delivered to the carrier for transportation from show site or from Freeman's warehouse. All claims reported after thirty (30) days will be rejected. In no event shall a suit or action be brought against Freeman **more than one (1) year** after the date of loss or damage occurred.

**a. PAYMENT FOR SERVICES MAY NOT BE WITHHELD.** In the event of any dispute between the Exhibitor and Freeman relative to any loss, damage, or claim, Exhibitor shall not be entitled to and shall not withhold payment due Freeman for its services as an offset against the amount of any alleged loss or damage. Any claims against Freeman shall be considered a separate transaction and shall be resolved on their own merits.

**b. MAXIMUM RECOVERY.** If found liable for any loss, Freeman's sole and exclusive maximum liability for loss or damage to Exhibitors materials and Exhibitor's sole and exclusive remedy is limited to \$.50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment whichever is a less. All shipment weights are subject to correction and final charges determined by the actual or re-weighed weight of the shipment.

**c. LIMITATION OF LIABILITY.** IN NO EVENT SHALL FREEMAN BE LIABLE TO THE EXHIBITOR OR TO ANY OTHER PARTY FOR SPECIAL, COLLATERAL, EXEMPLARY, INDIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, WHETHER SUCH DAMAGES OCCUR EITHER PRIOR OR SUBSEQUENT TO, OR ARE ALLEGED AS A RESULT OF, TORTIOUS CONDUCT, FAILURE OF THE EQUIPMENT OR SERVICES OF FREEMAN OR BREACH OF ANY OF THE PROVISIONS OF THIS CONTRACT, REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT OR IN TORT, INCLUDING STRICT LIABILITY AND NEGLIGENCE, EVEN IF FREEMAN HAS BEEN ADVISED OR HAS NOTICE OF THE POSSIBILITY OF SUCH DAMAGES. SUCH EXCLUDED DAMAGES INCLUDE BUT ARE NOT LIMITED TO LOST PROFITS, LOSS OF USE, AND INTERRUPTION OF BUSINESS OR OTHER CONSEQUENTIAL OR INDIRECT ECONOMIC LOSSES.

**9. DECLARED VALUE.** Declarations of Declared Value are between the Exhibitor and the selected Carrier ONLY, and are in no way an extension of Freeman's maximum liability stated herein. Freeman will use commercially reasonable efforts to transmit the Declared Value instructions to the selected Carrier; however, FREEMAN WILL NOT BE LIABLE FOR ANY CLAIM ARISING FROM THE TRANSMITTAL OF, OR FAILURE TO TRANSMIT, DECLARED VALUE INSTRUCTIONS TO THE CARRIER NOR FOR FAILURE OF THE CARRIER TO UPHOLD THE DECLARED VALUE OR ANY OTHER TERM OF CARRIAGE.

**10. JURISDICTION / VENUE.** THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF TEXAS WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF OR RELATING TO THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICITON IN DALLAS COUNTY, TEXAS.

**11. INDEMNIFICATION.** Exhibitor agrees to indemnify and forever hold harmless Freeman from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) arising out or contributed to by Exhibitor's negligent supervision of any labor secured through Freeman; Exhibitor's negligence, willful misconduct, or deliberate act, or the negligence, willful misconduct, or deliberate act of Exhibitor's employees, agents, representatives, customers, invitees and/or any Exhibitor Appointed Contractors (EAC) at the show or event to which this Contract relates, including but not limited to Exhibitor's violation of Federal, State, County or Local ordinance and/or Exhibitor's violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management.

**12. LIEN.** Exhibitor grants Freeman a security interest in and a lien on all of Exhibitor's materials that is from time to time in the possession of Freeman and all the proceeds thereof, including without limitation insurance proceeds (the "Collateral"), to secure the prompt and full payment and performance of all Exhibitor's indebtedness for monies paid, by Freeman on its behalf, services performed, materials and/or labor from time to time provided by Freeman to or for the benefit of Exhibitor ("Obligations"). Freeman shall have all the rights and remedies of a secured party under the Uniform Commercial Code, as may be amended from time to time ("UCC"), and any notice that Freeman is required to give under the UCC of a time and place of a public sale or the time after which any private sale or other intended disposition of any Collateral is to be made shall be deemed to constitute reasonable notice if such notice is mailed by registered or certified mail at least five (5) days prior to such action. Freeman may hold and not deliver any of the Collateral to Exhibitor for so long as there are any Obligations that remain unpaid or unsatisfied.

**13. WAIVER & RELEASE.** Exhibitor, as a material part of the consideration to Freeman for material handling services, waives and releases all claims against Freeman with respect to all matters for which Freeman has disclaimed liability pursuant to the provisions of this Contract.

**14. DRIVER LIABILITY WAIVER.** IN CONSIDERATION OF FREEMAN PERMITTING ENTRANCE TO THE PREMISES, YOU, YOUR EMPLOYER, THE OWNER OF THE TRUCK AND/OR EQUIPMENT THAT YOU ARE OPERATING (TRUCKOWNER) AND YOU AS AGENT OF YOUR EMPLOYER AND THE TRUCKOWNER, HEREBY ASSUME ALL RISK OF INJURY OR HARM TO YOURSELF AND OTHERS AND DAMAGE TO YOUR PROPERTY AND PROPERTY BELONGING TO YOUR EMPLOYER OR OTHERS ARISING FROM YOUR ACTIVITIES WHILE BEING PERMITTED TO ENTER THE PREMISES. YOU AGREE TO ENTER AT YOUR OWN RISK. YOU HAVE FULL KNOWLEDGE OF ANY RISK INVOLVED IN THIS ACTIVITY. YOU RECOGNIZE THE HAZARDS AND ARE AWARE OF ALL THE RULES FOR SAFE OPERATION. YOUR EMPLOYER, THE TRUCKOWNER, AND YOU AGREE TO INDEMNIFY AND HOLD HARMLESS FREEMAN, ITS EMPLOYEES, OFFICERS, DIRECTORS, AGENTS, ASSIGNS, AFFILIATED COMPANIES AND RELATED ENTITIES, AGAINST ANY AND ALL LIABILITY, ACTIONS, CLAIMS, AND DAMAGES OF ANY KIND WHATSOEVER ARISING FROM YOUR ACTIVITIES WHILE BEING PERMITTED TO ENTER THE PREMISE.

REV 11/13

## AIR CARGO SERVICE REQUEST AND SHIPPING INSTRUCTIONS CONTRACT

In tendering this shipment, the Shipper and Consignee agree to these TERMS which no agent or employee of the parties may alter. This Air Service Request and Shipping Instruction Contract is NON-NEGOTIABLE and has been prepared by Shipper, or if by Freeman or another on Shipper's behalf, it shall be deemed, conclusively, to have been prepared by the Shipper. The Shipper agrees that this shipment is subject to the TERMS stated herein All TERMS, including but not limited to, all the limitations of liability, shall apply to our agents and their contracting carriers.

**1. DEFINITIONS:** In this Contract, "Freeman" means Freeman Expositions, Inc., and its respective employees, officers, directors, agents, assigns, affiliated companies, and related entities including any contractors appointed by Freeman. The term "Shipper" means the person or business for whom the property is being transported, and includes their respective employees, officers, directors, agents, assigns, affiliated companies, and contractors appointed by the Shipper, excluding only Freeman. "Property" is all objects of any type received from the Shipper for transport by Freeman as described herein. "Consignee" is the party to whom Shipper has designated the goods are to be delivered.

**2. FINAL CONTRACT BETWEEN THE PARTIES:** In exchange for Shipper's payments and Freeman's services, which the parties have specified in this two-page Contract (including the Air Cargo Service Request and Shipping Instructions), Freeman and Shipper each agree that this Contract shall govern their respective rights and obligations regarding transportation of Shipper's property. This Contract shall take effect when the property first comes into the physical possession of Freeman, and the responsibility of Freeman under same shall end when the property has been placed in the possession of the Consignee or the Consignee's designated agent. If any part or provision of this Contract is found by a court of competent jurisdiction to be void or unenforceable, the remainder of the Contract shall continue in full force and effect.

**3. Freeman's RESPONSIBILITIES UNDER THE CONTRACT ARE LIMITED:** Freeman is responsible for the satisfactory performance of only those services which it directly provides under this Contract. Freeman shall not be responsible for the performance of individuals of firms who are not under the direct supervision or control of Freeman. Freeman shall not be responsible for events or causes of loss, delay, or damage beyond its reasonable control, including (by way of illustration only, and not as a limitation on the breadth of this clause), strike, lockout, work slowdown or stoppage, power failure, breakdown of plant or machinery, facility failure, vandalism, theft, Act of God, effect of natural elements, riot, civil commotion or disturbance, terrorism, act of war or belligerent parties, and any other cause or causes beyond the reasonable control of Freeman. EXCEPT FOR ELIGIBLE GUARANTEED SERVICE SHIPMENTS, Freeman DOES NOT GUARANTEE DELIVERY BY ANY SPECIFIC TIME OR DATE.

**4. PACKAGING AND CRATES:** Shipper's property must be well packaged for safe and secure handling, storage and shipment using ordinary care. Each piece must be legibly and durably marked with the name and address, including correct ZIP code of the Shipper and Consignee. When a container is used repetitively by Shipper, Shipper must remove all old labels, tags, markings, etc., and Shipper must ensure that the container retains adequate strength for transportation. Freeman makes neither representation nor any warranty regarding the acceptability or suitability of any packaging system or procedure that Shipper might use for its property. Freeman shall not be responsible for damage to loose or uncrated materials, padwrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or improperly packed or labeled materials. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. General guidance as to acceptable packaging systems and procedures may be found in publications such as the National Motor Freight Classification, published by the National Motor Freight Traffic Association. For shipments of Perishable Commodities, U.S. and Canadian shipments must be packed to travel without spoilage for 72 hours from time of pickup; all International shipments must be packed to travel without spoilage for 24 hours beyond an agreed deadline. Freeman reserves the right to periodically embargo regions of the world due to conditions that may cause damage to perishable commodities.

**5. REFUSED SHIPMENTS:** If the Consignee refuses a shipment tendered for delivery or if Freeman is unable to deliver a shipment because of fault or mistake of the Consignor or Consignee, Freeman's liability shall then become that of a warehouseman.

(a) Freeman shall promptly attempt to provide notice, by telephonic, electronic or written communication as provided on the face of these shipping instructions, if so indicated, to Shipper or the party, if any, designated to receive notice in these instructions.

(b) Storage charges, based on Freeman's applicable rates, shall start no sooner than the next business day following the attempted notification. Storage may be, at Freeman's option, in any location that provides reasonable protection against loss or damage. Freeman may place the shipment in public storage at the owner's expense and without liability to Freeman.

(c) If Freeman does not receive disposition instructions within 48 hours of the time of Freeman's attempted first notification, Freeman will attempt to issue a second and final confirmed notification. Such notice shall advise that if Freeman does not receive disposition instructions within 10 days of that notification, Freeman may offer the shipment for sale at a public auction and Freeman has the right to offer the shipment for sale. The amount of sale will be applied to Freeman's invoice for transportation, storage and other lawful charges. Shipper will be responsible for the balance of charges not covered by the sale of the goods. If there is a balance remaining after all charges and expenses are paid, such balance will be paid to the owner of the property sold hereunder, upon claim and proof of ownership.

(d) Where Freeman has attempted to follow the procedure set forth above and the procedure is not possible, nothing shall be construed to abridge the right of Freeman, at its option, to sell the property under such circumstances and in such manner as may be authorized by law.

(e) When perishable goods cannot be delivered and disposition is not given within a reasonable time, Freeman may dispose of property to the best advantage. Where Freeman is directed by Consignee or Consignor to unload or deliver property at a particular location where Consignor, Consignee, or the Agent of either is not regularly located, Freeman's liability for the shipment shall terminate after unloading or delivery.

**6. LIMITATION ON SHIPPER'S RECOVERABLE DAMAGES:** FREEMAN'S LIABILITY FOR DAMAGES ON DOMESTIC SHIPMENTS, INCLUDING BUT NOT LIMITED TO THOSE DAMAGES ARISING FROM OR RELATED TO MISDELIVERY, INCOMPLETE OR OTHERWISE INADEQUATE DELIVERY (INCLUDING BUT NOT LIMITED TO FAILURE TO FOLLOW SHIPPER OR CONSIGNEE INSTRUCTIONS OR FAILURE TO COLLECT OR PROPERLY DELIVER A PAYMENT INSTRUMENT), NONDELIVERY, MISSED PICKUP, AND LOSS OF OR DAMAGE TO CARGO, SHALL BE LIMITED TO THE HIGHER OF \$50.00 (USD) PER SHIPMENT OR \$.50 (USD) PER POUND (\$1.10 (USD) PER KILOGRAM) OF CARGO ADVERSELY AFFECTED THEREBY, PLUS TRANSPORTATION CHARGES APPLICABLE TO THAT PART OF THE SHIPMENT ADVERSELY AFFECTED THEREBY, UNLESS AT TIME OF SHIPMENT THE SHIPPER MAKES A DECLARATION OF VALUE FOR CARRIAGE IN THE SPACE DESIGNATED ON THE SERVICE REQUEST AND SHIPPING INSTRUCTIONS FORM AND PAYS THE APPROPRIATE VALUATION CHARGE. IN NO EVENT SHALL FREEMAN'S LIABILITY EXCEED THE DECLARED VALUE OF THE SHIPMENT OR THE AMOUNT OF LOSS OR DAMAGE ACTUALLY SUSTAINED, WHICHEVER IS LOWER. IF CARRIAGE OF THE SHIPMENT IS SOLELY OR PARTLY BY AIR AND INVOLVES AN ULTIMATE DESTINATION OR A STOP IN A COUNTRY OTHER THAN THE COUNTRY OF DEPARTURE, Freeman's LIABILITY FOR CARGO LOST, DAMAGED OR DELAYED SHALL BE LIMITED TO \$9.07 PER POUND (\$20.00 PER KILOGRAM) FOR CARRIAGE SUBJECT TO THE UNAMENDED WARSAW CONVENTION OR THE WARSAW CONVENTION AS AMENDED BY THE HAGUE PROTOCOL OF 1955, 17 SPECIAL DRAWING RIGHTS PER KILOGRAM FOR CARRIAGE SUBJECT TO THE WARSAW CONVENTION AS AMENDED BY THE MONTREAL PROTOCOL NO. 4 OF 1975, OR \$9.07 PER POUND (\$20.00 PER KILOGRAM) FOR CARRIAGE WHERE THE WARSAW CONVENTION, INCLUDING ITS AMENDMENTS, DOES NOT APPLY FOR ANY REASON, UNLESS A HIGHER DECLARED VALUE IS REQUESTED, AND THE FEES SET FORTH IN THE SERVICE GUIDE FOR SUCH HIGHER DECLARED VALUE ARE PAID. FOR INTERNATIONAL SHIPMENTS, THIS SHIPPING REQUEST AND SHIPPING INSTRUCTION CONTRACT SHALL BE DEEMED AN AIR WAYBILL WITHIN THE MEANING OF THE WARSAW CONVENTION.

(a) artworks and objects of art, including without limitation original paintings, drawings, etchings, water colors, tapestries and sculpture;

(b) clocks, watches, jewelry (including costume jewelry), furs and fur-trimmed clothing;

(c) personal effects;

(d) and other inherently fragile or unique items, including prototypes, etc.

Any declared value in excess of the maximums allowed herein is null and void, and the acceptance by Freeman for carriage of any shipment with a declared value in excess of the allowed maximums does not constitute a waiver of these maximums. Shipper understands that even if Shipper is not able to participate or fully participate in a show due to loss of, theft of, or damage to its property, Freeman shall never be liable or responsible for damages identified by the terms (by way of example only and not in limitation of the breadth of this clause) such as the following: consequential damages, loss of use damages, loss of profits damages, business interruption damages, delay damages, special damages, collateral damages, exemplary damages, damages awarded for gross negligence, direct damages, indirect damages, damages for failure of performance, breach of contract damages, fraud damages, or any other sort of damage for tort or breach of contract. This limitation shall bind the parties:

(a) whenever or wherever the claimed loss or damage may occur;

(b) even though the alleged loss or damage is claimed to result from negligence, strict liability, products liability, breach of contract, breach of statute or regulation, or any other legal theory or cause, and;

(c) even though Freeman may have been advised or be on notice of the possibility or even the probability of such damages.

Freeman makes no warranties, express or implied, and expressly disclaims any and all warranties. Except for Freeman's failure to deliver in accordance with the Guaranteed Service section of the Service Guide, Freeman will not be liable for misdelivery, incomplete or otherwise inadequate delivery (including but not limited to failure to follow Shipper or Consignee instructions or failure to collect or properly deliver a payment instrument), non-delivery, missed pickup, delay on International shipments, loss or damage unless caused by Freeman's sole negligence.

## 7. SHIPPER'S RESPONSIBILITIES AND INDEMNIFICATION:

(a) Shipper must pay in full for the services rendered under this Contract at the time the services are requested. The existence of a dispute between Shipper and Freeman relative to any claim or other matter shall have no bearing on this duty of payment. No claim submitted by or on behalf of Shipper will be processed unless Shipper's account is current.

(b) Shipper understands and acknowledges that Freeman does not accept or transport illegal, dangerous or hazardous materials of any kind or nature. Shipper warrants and ensures that its property is inert, and contains no Hazardous Substances, Hazardous Materials, Chemicals, Gases, Explosives, Radioactive Materials, Biologically hazardous agents, or any other substance, matter or object in any form that could pose a threat to the health or safety of persons, property or the public welfare in general. Such goods may be warehoused at owner's risk and expense or destroyed without compensation.

(c) Shipper shall defend and indemnify Freeman, its employees, directors, officers, and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) on account of personal injury, death, or damage to or loss of property or profits arising out of or contributed to by any of the following: Shipper's negligence, willful misconduct, or deliberate act; Shipper's violation of Federal, State, County or Local ordinances; Shipper's violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management; and/or Shipper's failure to comply with (b) of this Agreement regarding the inclusion of any dangerous substances in the property placed with Freeman.

**8. CLAIMS:** Shipper, Consignee, or any other party claiming an interest in the shipment must notify Freeman immediately upon delivery, or in the case of loss or damage which could not have been noted at the time of delivery, within fourteen (14) days of delivery, of any loss or damage to the shipment. Receipt of the shipment by the Consignee or the Consignee's agent without written notice on the delivery receipt and/or delivery manifest will be prima facie evidence that the shipment was delivered in good condition. The amount of the claim may not be deducted from the transportation charges. Notice of loss or damage MUST be reported to Freeman at 800-995-3579. The shipment, its container(s), and packing material must be made available to Freeman for inspection at the delivery location. All shipments are subject to opening for inspection by Freeman; however, Freeman is not obligated to perform such inspection. All claims for loss or damage MUST be made in writing to Freeman within one hundred and twenty (120) calendar days after the date of acceptance of the shipment by Freeman. Please refer to the Service Guide for claim procedures. All claims for service failure must be made within thirty (30) calendar days from the date of shipment and Freeman's sole liability for such claims arising from Guaranteed Service shipments shall be limited to the transportation charges as provided in the Guaranteed Service section of the Service Guide. All claims for overcharge must be made in writing to Freeman within sixty (60) calendar days after the invoice date. No action for loss or damage may be maintained against Freeman unless (a) claimant complies with all requirements of this section and (b) for domestic shipments, if the claimant commences the action within one (1) year of the shipment by Freeman unless otherwise required by International, Federal or State Law. If the claim is for loss or damage involving International shipments, claimant must commence the action within two (2) years from the date of acceptance of the shipment by Freeman unless otherwise required by International, Federal or State Law. For purposes of this section, no action shall be deemed to have commenced until receipt by Freeman of service of process of the action on Freeman. Claims for loss or damage must be delivered to the following address: Sedgwick, PO Box 14151, Lexington, KY 40512-4151.

**9. CHOICE OF FORUM:** THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE UNITED STATES (INCLUDING ADOPTED INTERNATIONAL CONVENTIONS) AND THE STATE OF TEXAS WITHOUT GIVING EFFECT TO THE STATE'S CONFLICT OF LAWS RULES. FREEMAN AND SHIPPER AGREE THAT ANY CLAIM OR DISPUTE OF ANY SORT ARISING OUT OF OR IN ANY WAY RELATED TO THIS CONTRACT, ITS PERFORMANCE OR NONPERFORMANCE, OR DAMAGES ALLEGEDLY RESULTING FROM SAME WILL BE ARBITRATED IN THE CITY OF DALLAS, TEXAS, AND THE RULES OF THE AMERICAN ARBITRATION ASSOCIATION WILL APPLY. IF BINDING ARBITRATION IS UNAVAILABLE TO RESOLVE ANY CONTROVERSY AND IT IS NECESSARY TO LITIGATE THE DISPUTE, THE DISPUTE SHALL BE LITIGATED IN A COURT OF COMPETENT JURISDICTION IN DALLAS COUNTY, TEXAS.

**10. MISCELLANEOUS:** Shipper warrants the accuracy of the weight and dimension data furnished in this Contract. Shipper understands that once its property is shipped by Freeman pursuant to the instructions contained in this Contract, Shipper has no right to control the shipment; stop the shipment in transit, or divert or reschedule same, and that Shipper will have no control over the property until it is delivered pursuant to the instructions in this Contract. Shipper agrees that this Contract may be provided to any third party, including common or contract carriers of cargo by air, water, rail, or road, for the purpose of confirming the right of Freeman to control the handling of the property and all matters related to payment for the shipment.



# MOTOR CARGO

## MOTOR CARGO SERVICE REQUEST AND SHIPPING INSTRUCTIONS CONTRACT

This Contract establishes your legal obligations with regard to the property described herein being shipped with Freeman Transportation. It specifically limits your rights and possible recovery if your property is lost or damaged. You must accept all terms and conditions of this Contract. You confirm that you have read and agree with all the terms and conditions of this Contract by receipt without contest. This Contract may not be waived or varied, except in writing, and then only by an authorized representative of Freeman.

1. **DEFINITIONS.** In this Contract, "Freeman" means Freeman Expositions, Inc., and its respective employees, officers, directors, agents, assigns, affiliated companies, and related entities including any contractors appointed by Freeman. The term "Shipper" means the person or business for whom the property is being transported, and includes their respective employees, officers, directors, agents, assigns, affiliated companies, and contractors appointed by the Shipper, excluding only Freeman. "Property" is all objects of any type received from the Shipper for transport by Freeman as described herein. "Consignee" is the party to whom Shipper has designated the goods are to be delivered.

2. **FINAL CONTRACT BETWEEN THE PARTIES.** In exchange for Shipper's payments and Freeman's services, which the parties have specified in this Contract, Freeman and Shipper each agree that this Contract shall govern their respective rights and obligations regarding transportation of Shipper's property. This Contract shall take effect when the property first comes into the physical possession of Freeman for inbound shipments and after loading on the applicable carrier for outbound shipments, and the responsibility of Freeman under same shall end when the property has been placed in the possession of the Consignee or the Consignee's designated agent. If any part or provision of this Contract is found by a court of competent jurisdiction to be void or unenforceable, the remainder of the Contract shall continue in full force and effect.

3. **FREEMAN'S RESPONSIBILITIES UNDER THE CONTRACT ARE LIMITED.** Freeman shall not be responsible for the performance of individuals or firms who are not under the direct supervision or control of Freeman. Freeman shall not be responsible for events or causes of loss, delay, or damage beyond its reasonable control, including (by way of illustration only, and not as a limitation on the breadth of this clause), strike, lockout, work slowdown or stoppage, power failure, breakdown of plant or machinery, facility failure, vandalism, theft, Act of God, effect of natural elements, riot, civil commotion or disturbance, terrorism, act of war or belligerent parties, and any other cause or causes beyond the reasonable control of Freeman. Freeman shall not be liable for delay caused by highway obstructions, or faulty or impassable highways, or lack of capacity of any highway, bridge, or ferry, or caused by breakdown or mechanical defects of vehicles or equipment, or from any cause other than the negligence of Freeman. Freeman shall not be bound to transport by any particular schedule, means, vehicle or otherwise, other than with reasonable dispatch.

4. **PACKAGING AND CRATES.** Shipper's property must be well packaged for safe and secure handling, storage and shipment using ordinary care. Freeman makes neither representation nor any warranty regarding the acceptability or suitability of any packaging system or procedure that Shipper might use for its property. Freeman shall not be responsible for damage to loose or uncrated materials, padwrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or improperly packed or labeled materials. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means. General guidance as to acceptable packaging systems and procedures may be found in publications such as the National Motor Freight Classification, published by the National Motor Freight Traffic Association.

5. **PERISHABLE GOODS.** Goods of a perishable nature are carried in dry trailers without environmental or atmospheric control or other special services unless Shipper states on the face of the "Service Request and Shipping Instructions" that the goods are to be carried in a refrigerated, heated, specially ventilated or otherwise specially equipped trailer. This carriage may be subject to additional charges. Shipper is responsible for bringing the goods to the proper temperature before loading the goods into the trailer, for the proper stowage of the goods within the trailer, and for setting the temperature (including maintenance and repair), during all times after the trailer is spotted by Freeman and before the trailer is received by Freeman. Freeman is not responsible for product deterioration caused by inherent vice, defects in the merchandise or transit times in excess of product shelf life. Refrigerated, heated, specially ventilated or otherwise specially equipped trailers are not equipped to change the temperature of goods (they are equipped only to maintain temperature). Shipper will give written notice of requested temperature setting of the thermostatic controls before receipt of the goods by Freeman. When a loaded trailer is received, Freeman will verify that the thermostatic controls are set to maintain trailer temperature as requested. Freeman is unable to determine whether the goods were at the proper temperature when they were loaded into the trailer or when the trailer is delivered to Freeman. Air temperature at the unit sensor will be maintained within a proper range of plus or minus 5 degrees Fahrenheit of the temperature requested by Shipper on the face of the "Service Request and Shipping Instructions" if the goods were at that temperature when loaded into the container and if the temperature controls were properly set when the container was loaded.

6. **REFUSED SHIPMENTS.** If the Consignee refuses a shipment tendered for delivery or if Freeman is unable to deliver a shipment because of fault or mistake of Freeman, Freeman's liability shall then become that of a warehouseman.

(a) Freeman shall promptly attempt to provide notice, by telephonic, electronic or written communication as provided on the face of these shipping instructions, if so indicated, to Shipper or the party, if any, designated in these instructions to receive notice.

(b) Storage charges, if applicable, shall start no sooner than the next business day following the attempted notification. Storage may be, at Freeman's option, in any location that provides reasonable protection against loss or damage. Freeman may place the shipment in public storage at the owner's expense and without liability to Freeman.

(c) If Freeman does not receive disposition instructions within 48 hours of the time of Freeman's attempted first notification, Freeman will attempt to issue a second and final confirmed notification. Such notice shall advise that if Freeman does not receive disposition instructions within 10 days of that notification, Freeman may offer the shipment for sale at a public auction and Freeman has the right to offer the shipment for sale. The amount of sale will be applied to Freeman's invoice for transportation, storage and other lawful charges. Shipper will be responsible for the balance of charges not covered by the sale of the goods. If there is a balance remaining after all charges and expenses are paid, such balance will be paid to the owner of the property sold hereunder, upon claim and proof of ownership.

(d) Where Freeman has attempted to follow the procedure set forth above and the procedure is not possible, nothing shall be construed to abridge the right of Freeman, at its option, to sell the property under such circumstances and in such manner as may be authorized by law.

(e) When perishable goods cannot be delivered and disposition is not given within a reasonable time, Freeman may dispose of property to the best advantage. When Freeman is directed by Consignee or Consignor to unload or deliver property at a particular location where Consignor, Consignee, or the Agent of either is not regularly located, Freeman's liability for the shipment shall terminate after unloading or delivery.

7. **INSURANCE. Freeman IS NOT AN INSURER.** Shipper is responsible for obtaining insurance for its property. Freeman provides no insurance for Shipper or its property.

**(THE "FAIR MARKET VALUE" EQUALS THE AS IS WHERE IS PRICE FOR THE PROPERTY AT THE LOCATION OF THE SHOW TO WHICH PRICE A WILLING BUYER AND A WILLING SELLER WOULD AGREE IN AN ORDINARY COURSE OF BUSINESS, ARM'S LENGTH SALE.) OR \$25.00 (USD) PER POUND OF CARGO LOST OR DAMAGED UNLESS AT THE TIME OF SHIPMENT SHIPPER MAKES A DECLARATION OF VALUE FOR CARRIAGE IN THE SPACE DESIGNATED ON THE SHIPPING INSTRUCTIONS AND PAYS THE APPROPRIATE VALUATION CHARGE.** Even if Shipper has made a declaration of value, liability shall never exceed the depreciated original invoice value or the fair market value of the property, whichever is less. The value per pound for applying declared valuation charges shall be determined by dividing Shipper's declared value for carriage by the actual weight of the shipment. In all cases not prohibited by law, where a lower value than the actual value of the said property has been stated in writing by Shipper or has been agreed upon in writing as the released value of the property upon which the rate is based, such lower value plus freight charges, if paid, shall be the maximum recoverable amount for loss or damage. **Notwithstanding the above limitations, all shipments containing the following items of extraordinary value are limited to a maximum declared value of \$500.00 (USD):** (a) Artworks and objects of art, including without limitation, original paintings, drawings, etchings, watercolors, tapestries and sculptures or prototypes; (b) Clocks, jewelry, including costume jewelry, furs, and fur-trimmed clothing; (c) Personal effects, including without limitation, papers and documents; or (d) Coin money, currency, gift certificates, debit cards, credit cards, and any other items of extraordinary value.

Any declared value in excess of the maximums allowed herein is null and void, and the acceptance by Freeman for carriage of any shipment with a declared value in excess of the allowed maximums does not constitute a waiver of these maximums. In any event, (excluding small package program shipments) **Freeman's MAXIMUM LIABILITY WILL NEVER BE MORE THAN \$100,000 PER SHIPMENT.** Shipper understands that even if Shipper is not able to participate or fully participate in a Show due to loss of, theft of, or damage to their property, Freeman shall not be liable or responsible for damages identified by the terms (by way of example only and not in limitation of the breadth of this clause) such as the following: consequential damages, loss of use damages, loss of profits damages, business interruption damages, delay damages, special damages, collateral damages, exemplary damages, damages awarded for gross negligence, direct damages, indirect damages, or damages for failure of performance, breach of contract damages, fraud damages, or any other sort of damage for tort or breach of contract. This limitation shall bind the parties: **(a) WHENEVER OR WHEREVER THE CLAIMED LOSS OR DAMAGE MAY OCCUR; (b) EVEN THOUGH THE ALLEGED LOSS OR DAMAGE IS CLAIMED TO RESULT FROM NEGLIGENCE, STRICT LIABILITY, PRODUCTS LIABILITY, BREACH OF CONTRACT, BREACH OF STATUTE OR REGULATION, OR ANY OTHER LEGAL THEORY OR CAUSE, AND; (c) EVEN THOUGH FREEMAN MAY HAVE BEEN ADVISED OR BE ON NOTICE OF THE POSSIBILITY OR EVEN THE PROBABILITY OF SUCH DAMAGES.**

### 9. SHIPPER'S RESPONSIBILITIES AND INDEMNIFICATION:

(a) Shipper must pay in full for the services rendered under this Agreement at the time the services are requested. The existence of a dispute between Shipper and Freeman relative to any claim or other matter shall have no bearing on this duty of payment. No claim may be submitted by or on behalf of Shipper to Freeman unless Shipper's account is current.

(b) Shipper understands and acknowledges that Freeman does not accept or transport illegal or hazardous materials of any kind or nature. Shipper warrants and will ensure that its property is inert, and contains no Hazardous Substances, Hazardous Materials, Chemicals, Gasses, Explosives, Radioactive Materials, Biologically hazardous agents, or any other substance, matter or object in any form that could pose a threat to the health or safety of Freeman persons, property, or the public welfare in general. Such goods may be warehoused at owner's risk and expense or destroyed without compensation.

(c) Shipper shall defend and indemnify Freeman, its employees, directors, officers, and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) on account of personal injury, death, or damage to or loss of property or profits arising out of or contributed to by any of the following: Shipper's negligence, willful misconduct, or deliberate act; Shipper's violation of Federal, State, County or Local ordinances; Shipper's violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management; and/or Shipper's failure to comply with subsection (b) of this section regarding the inclusion of any dangerous substances in the property placed with Freeman.

10. **CLAIMS.** Claims must be filed in writing within nine (9) months after the date of delivery of the property (or in the case of export traffic, within nine (9) months after delivery at the port of export), except that claims for failure to make delivery must be filed within nine (9) months after a reasonable time for delivery has elapsed. Suits for loss, damage, or delay shall be instituted against Freeman no later than two (2) years and one (1) day from the day when written notice is given by Freeman to the claimant that Freeman has disallowed the claim or any part or parts of the claim specified in the notice. Shipper shall deliver notice of claim for loss or damage by hand, U.S. mail, courier, facsimile, or electronic means to Sedgwick, PO Box 14151, Lexington, KY 40512-4151 as soon as loss or damage is discovered. The notice of claim shall invite a prompt joint survey of the damage, at a time and place to be agreed between the parties, and such survey shall go forward promptly. However, if in any case the property is received by the Consignee or the Consignee's agent without notice of loss or damage to property being served on Freeman within 15 calendar days of the receipt of the property, it is agreed between Freeman and Shipper that in that instance the presumption shall arise that the property was delivered in proper quantity and in good condition. Claims filed more than nine (9) months following the date on which the property was delivered or should have been delivered are agreed to be forever time barred.

11. **CHOICE OF FORUM / ARBITRATION.** THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF TEXAS WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF CONTRACT, TORT, COMMON LAW OR RELATING TO THE ENFORCEMENT OR INTERPRETATION OF THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICTION IN DALLAS COUNTY, TEXAS. Notwithstanding anything herein to the contrary, any controversy or claim arising out of or relating to this Agreement, or the breach thereof, shall be exclusively settled by arbitration administered by the American Arbitration Association in accordance with its Commercial Arbitration Rules and judgment on the award rendered by the arbitrator(s) may be entered by any court having jurisdiction thereof.

12. **MISCELLANEOUS.** (a) Shipper warrants the accuracy of the weight and dimension data furnished in this Contract; (b) Shipper understands that once its property is shipped by Freeman pursuant to the instructions contained in this Contract, Shipper has no right to control the shipment, stop the shipment in transit, or divert or reschedule same. (c) Shipper agrees that this Contract may be provided to any third party, including common or contract carriers of cargo by air, water, rail, or road, for the purpose of confirming the right of Freeman to control the handling of the property and all matters related to payment for the shipment. Shipper agrees that all shipments are subject to correction and final charges determined by the actual or re-weighted weight of the shipment.

13. **SMALL PACKAGE PROGRAM.** If items shipped via Freeman's Small Packages program are lost, damaged or destroyed while in Freeman's possession, **FREEMAN'S MAXIMUM LIABILITY SHALL BE \$100 per package UNLESS AT THE TIME OF SHIPMENT SHIPPER MAKES A DECLARATION OF VALUE IN THE SPACE DESIGNATED ON THE SHIPPING INSTRUCTIONS AND PAYS THE APPROPRIATE VALUATION CHARGE.** If small packages are received by the Shipper and notice of loss or damage is not received by Freeman within 15 days of the delivery of the property, the parties agree that the presumption shall arise that the property was delivered in proper quantity and in good condition.



## RULES AND REGULATIONS FOR EXHIBITS AND DISPLAYS

Fax or Mail to: Gaylord National Resort & Convention Center  
Attn: Exhibit Service Department  
201 Waterfront Street National Harbor Md. 20745  
Office: (301)-965-3710  
Fax: (301)-965-3797

- A discounted rate is provided to exhibitors who order services in advance. Full payment must be received at Least Fourteen (14) days prior to the first day of show to qualify for the Advance Price. Payment is accepted through exhibit services in the form of VISA, MASTERCARD, AMERICAN EXPRESS, DISCOVER, DINERS CLUB and Money Order (U.S. funds drawn on U.S. banks only). Maryland State Sales Tax (6%) will be applied to all equipment & service orders. *Checks and cash are not accepted.*
- The hotel is not responsible for any injury, loss, or damage that may occur to the exhibitor, the exhibitor's agents, employees, or property, or the any other person or property prior, during, or subsequent to the period covered by the exhibit contract.
- In accordance with the Prince Georges County Fire department, no exhibit, display or drape will obstruct, impede or otherwise hinder access to fire strobes, fire speakers, fire department access cabinets or fire pulls.
- The Gaylord National Resort and Convention Center has deployed a wireless management system in its exhibit halls that assists Gaylord National IT representatives with the delivery of flawless high speed internet access. The use of any UNORDERED wireless access point or any other device that broadcasts open internet access is strictly prohibited. At no time will an exhibitor or customer power up any wireless access point device, not provided by Gaylord National Resort and Convention Center, without prior authorization. See the "Information Technology Terms, Conditions & Regulations" and "Network & Telecommunication Services" forms enclosed in this service kit for additional information as well as ordering procedure and pricing.
- Credit will not be given for services ordered and not used. Cancellations must occur prior to the installation of services.
- Exhibits, displays, and equipment are to be brought into and taken from the Exhibit Hall via the loading dock only.
- Stick-on decals (except name tags) may not be distributed or used in the convention center.
- Holes may not be drilled or punched into any surface in the convention center.
- The painting of exhibits or signs is not allowed anywhere inside the convention center.
- Decorations, banners, signs, etc. are not to be affixed to any wall, door, window, column, ceiling, or any surface in the convention center.
- Static helium balloon displays are permitted in the convention center. Helium balloons may not be used as giveaways. Helium tanks must be removed daily. Storage of tank within the building is not permitted. Any balloons that end up in the ceiling area will be removed at \$25.00 per balloon with a \$100.00 minimum charge.
- Tape used on the floor of the exhibit must be low residue carpet tape and low residue safety tape. Accepted brand are Polyken 105C, Renfrew #147, and Asiachem SST-736 or approved equivalent. It is the responsibility of the Official contractor to remove **ALL** tape from the floor at the end of the event.
- The hotel reserves the right to purchase, prepare and provide all food and beverage items.

- Cooking permit must be obtained before any cooking activity is permitted within the convention center. A 3A40 B.C. fire extinguisher must be in the booth, within 30 feet of the each cooking device. Compliance with all Prince Georges County Health and fire Department rules and regulations is required. Holding tanks for cooking residue (oils, grease, etc.) are required. Cleaning of equipment is not permitted in hotel restrooms. Clean-up arrangements must be coordinated in advance through show management.
- Permission to cook any food within the exhibit area must have prior approval by the Gaylord National Event Manager. The use of "Day tanks" bottled gas may be used in conjunction with an approved exhibit or display for cooking or demonstration purposes. Tanks must have a release valve and be removed from the convention center at the close of daily activities. Storage of tanks inside the building is prohibited.
- Vehicles that are used as part of a display should have no more than a 1/4 tank of fuel or 10 gallons whichever is less. The tank must be taped shut or have a locking gas cap and the battery cables must be disconnected.
- Covered or multi-leveled booths over 300 sq. ft are required to have an automatic extinguishing system or required fire watch personnel. A battery operated smoke detector will be required for each covered booth, structure or tent regardless of square footage. Engineered approved Scaled, stamped plans of the booth must be submitted to the Gaylord National. Cost of fire watch personnel is determined by Prince Georges County Fire and Rescue. Contact Exhibit Services for additional information.
- Haze and/or smoke producing devices must use water-based fluids. The use of these devices must be approved in advance through Conference Services in conjunction with Prince Georges county Fire and Rescue Services.
- **Freight Services:** Material Handling/Freight Deliveries including but not limited to, small package, overnight, LTL & van line carriers will not be accepted by Gaylord National Resort & Convention Center Exhibit Hall representatives prior to your event, during your event & after your event. Shipments during the event contract dates should be in the attention of the events Official Service Contractor. Those events without a service contractor should contact the business center at Gaylord National. Please call your Official Service Contractor with any shipping questions.

## **GUIDELINES FOR ALL CARPETED AREAS**

The following policy and procedure will be in effect for all areas of the hotel with existing carpet.

- Gaylord National does not provide cleaning supplies, vacuums, large waste receptacles, whales or janitorial services for the exhibit hall area unless it is included in the sales contract. Trash removal from the exhibit hall and/or ballroom is the responsibility of the decorating/production company. Any property damaged or destroyed must be replaced to its original condition.
- It is the responsibility of the decorating/production company to return exhibit hall and/or ballroom space to "Move-In Condition". All tape and tape residue as well as stains and debris must be removed. The decorating/production company is responsible for vacuuming the exhibit hall and/or ballroom prior to departure.
- Chalk marks or the use of chalk lines will be prohibited on any carpeted area for event layout.
- All carpeted areas must be covered with visqueen or Polytac before any decorating/production equipment or freight is brought into the space.
- Prior to installation, the exhibit hall staff must approve any tape applied to the hotel carpet. It is required that low tack tape is applied to the carpet and contractor's double-face tape be applied to the low tack tape.



EVENT NAME \_\_\_\_\_ SHOW DATE \_\_\_\_\_

COMPANY NAME \_\_\_\_\_ BOOTH# \_\_\_\_\_

**ADVANCE PRICE IS 2 WEEKS PRIOR TO THE SHOW DATE**

*\*Prices subject to change without notice*

Electrical Packages				Advanced Price	Standard Price	QTY	Amount
Package A	5 amp 120 volt with an Extension cord and a 6 outlet Multistrip			\$165.00	\$205.00		
Package B	20 amp 120 volt with an Extension cord and a 6 outlet Multistrip			\$240.00	\$275.00		
Volts	Max Watts	Circuit Amps	Phase	Advanced Price	Standard Price	QTY	Amount
<b>EACH UNIT OF POWER COMES WITH ONE OUTLET</b>							
120	500	5	Single	\$138.00	\$175.00		
120	2,000	20	Single	\$220.00	\$245.00		
208	3,300	20	Single	\$300.00	\$350.00		
208	5,700	20	Three	\$400.00	\$475.00		
208	5,000	30	Single	\$410.00	\$490.00		
208	8,600	30	Three	\$550.00	\$655.00		
208	9,900	60	Single	\$700.00	\$840.00		
208	17,000	60	Three	\$1,100.00	\$1,300.00		
<b>100, 200 &amp; 400 amps are available. Please call for a quote 301-965-3710</b>							
1 Outlet Extension-cord. RENTAL ONLY					\$15.00		
6 Outlet Multi-strip. RENTAL ONLY					\$25.00		
<b>Compressed Air:</b> Hotel supplies 3/4", 1/2", 1/4" quick release female connection. 80-100 PSI 125 CFM					\$350.00		
<b>Water:</b> Hotel supplies 1/2" male threaded connector. Exhibitor is responsible for bringing adaptors. ( Not available in Ballrooms)					\$350.00		
<b>Drainage:</b> Available depending on booth location. A pump may be required at an additional cost. ( Not available in Ballrooms)					\$350.00		
One time fill and drain. Maximum of 300 gallons					\$400		
Transformer Rental					\$150.00		
<b>Special orders:</b> <i>Example: Overhead electrical, 24 hour service</i>							
Credit Card: Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> Am Express <input type="checkbox"/> Discover <input type="checkbox"/> Diners Club <input type="checkbox"/>							
Card # _____							
Email Address: _____ Exp. Date: _____ Please Print							
Signature: _____ Phone #: _____							

**SCALED FLOOR PLANS**

A scaled floor plan showing the requested location(s) of the power/engineering drop(s) must accompany your order. If a drawing is not provided, Gaylord National will install the service in the most convenient location and charges will apply for relocation.

**\*ELECTRICAL LABOR**

Labor rates apply:

Special power requirements, such as overhead power, wiring of the booth, foreign connections, outdoor displays etc. These will be subject to time and materials.

**LABOR RATES**

Mon – Fri 8:00 am – 5:00 pm - \$95.00 /hr.

All other times - \$170.00/hr.

Labor and materials will be charged to the credit card on file.

**ELECTRICAL/ENGINEERING CONNECTIONS**

There will be a 15% installation and removal assessment on all orders.

Credit will not be given for services ordered and not used. Cancellations must occur prior to the installation of services.

**Receipts:**

Paper receipts will be distributed at show site.

Electronic receipts will be available **after** the show close through [GNExhibits@gaylordhotels.com](mailto:GNExhibits@gaylordhotels.com)

Please include the show name and booth # in your request.

24 Hour Service will be double the listed price

Charges:	\$
Labor:	* If Applicable
Installation & Removal (15%):	\$
SUBTOTAL:	\$
Tax (6%):	\$
TOTAL:	\$

**Please fax form to 301-965-3797**

For your security, we cannot accept credit card information via e-mail.

**Maryland tax form must accompany this form to claim TAX EXEMPT**

*Gaylord Confidential and Proprietary Information*



## BOOTH LAYOUT

Fax or Mail to: Gaylord National Resort & Convention Center  
 Attn: Exhibit Service Department  
 201 Waterfront Street National Harbor Md. 20745  
 Office: (301)-965-3710  
 Fax: (301)-965-3797

EVENT NAME \_\_\_\_\_ SHOW DATE \_\_\_\_\_  
 COMPANY NAME \_\_\_\_\_ BOOTH# \_\_\_\_\_  
 CONTACT NAME \_\_\_\_\_ CONTACT # \_\_\_\_\_

Please indicate placement of Electrical/Utility and Telecommunication services ordered.

Adjacent Booth or Aisle # \_\_\_\_\_ **BACK**


**LEFT** Adjacent Booth or Aisle # \_\_\_\_\_ **RIGHT**

**FRONT** Adjacent Booth or Aisle # \_\_\_\_\_

NOTE: Island, Peninsula and In-line booths requiring power to be installed other than the back of the booth will be charged time and materials. Please include a scaled floor plan showing the requested location of electrical source. Labor and materials will be charged to the credit card on file.



## INFORMATION TECHNOLOGY TERMS CONDITIONS & REGULATIONS

Fax or Mail to: Gaylord National Resort & Convention Center  
Attn: Telecommunication Department  
201 Waterfront Street National Harbor Md. 20745  
Office: (301)-965-2506  
Fax: (301)-965-3797

### Gaylord National Resort and Convention Center Information Technology Terms, Conditions and Regulations

#### GENERAL:

- Installation of telephone, telecommunications, network and cabling services within the Gaylord National Resort and Convention Center is exclusive. Telecommunication services (voice and data) are to be ordered by each exhibitor separately and are not to be shared with other exhibitors. Routine audits are performed to ensure adherence.
- All prices are for rental of services only. Material and equipment furnished by the Gaylord National Resort and Convention Center for telecommunication services shall remain the property of the Gaylord National Resort and Convention Center's unless otherwise specified, and shall be returned to the Gaylord National Resort and Convention Center's Exhibitor Service desk at the close of show. There will be a \$250.00 charge for lost or damaged telephone sets and a \$250.00 charge for lost or damaged network equipment. The Gaylord National Resort and Convention Center is not responsible for lost or damaged equipment while in the exhibitor's possession.
- Under no circumstances shall anyone other than the Gaylord National Resort and Convention Center's Information Technology technicians make any special wiring within the resort property. Only the Gaylord National Resort and Convention Center's Information Technology technicians are authorized to modify system wiring or cabling. Any wiring or cabling damage costs (plus administration fees) will be billed to the exhibiting firm name.
- Delivery of all voice and data transmission lines ordered from an outside vendor will only be allowed to the second floor Data Center. All circuit installs must be coordinated with the Gaylord National Resort and Convention Center's Information Technology group at least 9 weeks in advance of show date.
- All exhibitor telephone and network services will be disconnected on the last day of the event, sixty (60) minutes after the show's official closing time.
- Rates quoted for all services include bringing the requested communication services to the booth in the most convenient manner and do not include special wiring, over-head drops and/or special placement of communication services, computer equipment or intranet working cabling. All island booths will require a scaled diagram with orientation. Additional labor and materials will be charged for precise placement of communication services. Additional labor charges will be required for relocating service after installation. The Gaylord National Resort and Convention Center will not be responsible for any cutting or altering of any floor coverings in order to bring voice or data services to a booth.

- Changes to original orders will require a service order to be signed by the exhibitor acknowledging receipt of service and any associated labor. Labor is charged in ½ hour increments (minimum charge is ½ hour). Labor rate is \$100.00/hour (advanced -- scheduled) and \$175.00/hour (standard -- non-scheduled).
- Notification of cancellation must be received in writing a minimum of five (5) days prior to the scheduled opening date. Credit will not be given for connections installed and not used. No credit will be given for service canceled less than forty-eight (48) business hours prior to the scheduled event opening. Disputes concerning services must be filed by the exhibitor with the Exhibitor Services Department prior to the close of show. The Gaylord National Resort and Convention Center will resolve disputes in a timely manner.

## **NETWORK | INTERNET | WIRELESS:**

- The network connections provided by Gaylord National Resort and Convention Center may be used only by the directors, officers and employees of the company; exhibitors, agents and consultants while performing service for the exhibiting company and cannot be resold or distributed to other companies. The services being provided by Gaylord National Resort and Convention Center will facilitate communications between the Gaylord National Resort and Convention Center's authorized users and the entities reachable through the Internet. Users of Gaylord National Resort and Convention Center services shall use reasonable efforts to promote efficient use of the network to minimize, and avoid if possible, unnecessary network traffic and interference with the work of other users of the interconnected networks.
- Users of Gaylord National Resort and Convention Center services shall not disrupt any of the Gaylord National Resort and Convention Center network or other associated networks as a whole or any equipment of system forming part of their systems, or any services provided over, or in connection with any of the Gaylord National Resort and Convention Center or other associated networks. Gaylord National Resort and Convention Center services shall not be used to transmit any communication where the meaning of the message, or its transmission distribution, would violate any applicable law or regulation or would likely be highly offensive to the recipient or recipients thereof.
- Gaylord National Resort and Convention Center reserves the right to troubleshoot with tools such as Sniffer Pro, FLUKE network analyzers, etc. Gaylord National Resort and Convention Center reserves the right to immediately disconnect network connections when activity such as denial of service attacks, port scans, or any other form of network performance degradation activities. After disconnection, isolation and quarantine assistance will be given.
- All devices for which the Gaylord National Resort and Convention Center provides Internet or Networking connectivity shall be required to obtain a Gaylord National Resort and Convention Center assigned IP address. At no time, while connected to Gaylord National Resort and Convention Center network, will the customer use run their own DHCP server. Physical layer network audits are performed to ensure adherence.
- The Customer must provide the node equipment (personal computer, etc.) properly configured, as well as a standard Ethernet adapter card, rated for 10/100Mbps with an RJ-45 jack. The Customer is responsible for the proper configuration of computing machinery and software for Internet and Ethernet communications.

**Wireless Specific (802.11a,b,g):** The Gaylord National Resort and Convention Center has deployed an 802.11a/b/g wireless management system in its meeting facility. This management system assists Gaylord National IT representatives with the delivery of flawless high speed internet access. The use of any unsecured wireless access point or any other device that broadcasts open internet access is strictly prohibited. At no

**time will an exhibitor or customer power up any wireless device not provided by Gaylord National Resort and Convention Center without prior authorization. If you plan on using any 802.11a/b/g wireless device, please contact the Gaylord National IT department at 301-965-2506 and provide your access point SSID and the total number of devices you plan on connecting to your access point. Failure to do so will result in automatic suppression of your access point rendering your wireless devices incapable of communications.**

Internet Performance Disclaimer: Gaylord National Resort and Convention Center does not guarantee the performance, routing, or throughput, either expressed or implied, of any data circuit connectivity with regards to the Internet and/or Internet backbones beyond any facility we service. The Gaylord National Resort and Convention Center is the exclusive supplier of Internet connectivity for all events within the facility. We are equipped with a DS3 (45mbps) dedicated Internet connection to a tier 1 provider, and can provide Internet and networking connectivity to any location on property.

**Internet Security Disclaimer: Gaylord National Resort and Convention Center does not provide security, such as but not limited to firewalls, NATing devices, virus protection, etc. for any Internet services we provide. It is the sole responsibility of the exhibitor or customer to provide all necessary security. With execution of this document the Customer is agreeing to the Terms and Conditions of this document and will hold Gaylord National Resort and Convention Center; its agents and contracts harmless for any and all liabilities arising from the use of non-secured data circuits.**



## NETWORK & TELECOMMUNICATION SERVICES

GAYLORD NATIONAL RESORT & CONVENTION CENTER

Information Technology Department

201 Waterfront St National Harbor Md. 20745

Fax: 301.965.2598

Email IT questions to: [MDioquino@GaylordHotels.com](mailto:MDioquino@GaylordHotels.com)

[Aaron.Harley@GaylordHotels.com](mailto:Aaron.Harley@GaylordHotels.com)

Event Name: \_\_\_\_\_ Event Dates: \_\_\_\_\_  
 Company & Contact Name: \_\_\_\_\_ Booth Number: \_\_\_\_\_  
 Email Address: \_\_\_\_\_ Contact Number: \_\_\_\_\_

### Ordering Instructions ADVANCED PRICING IS 2 WEEKS PRIOR TO SHOW DATE

1. Fax a layout of your booth to 301-965-2598. **Please mark where your wired connections should be dropped and located. We cannot process your order without a diagram.** Include booth orientation to the show hall. Charges may apply for changes made after order is processed and changes made within 14 days of show will bear Standard Price
2. All equipment and services are subject to a 6% sales tax.
3. NETWORK & TELECOMMUNICATIONS CONNECTIONS - Rates quoted for voice and data connections cover only the delivery of services to the booth in the most convenient manner. Rates do not include connecting or the routing of cables inside the booth area. All telecommunication services installed will be on the floor in the back of the booth for in-line booths.

	QTY	Advance Rate	Standard Rate	Total
<b>High-Speed Wireless Access</b>				
Wireless Internet (1st Device)	_____	\$800.00	\$1,100.00	_____
Additional Connection	_____	\$250.00	\$300.00	_____
Please choose a User ID: _____				
Please choose a Password: _____				
<b>High-Speed Wired Access</b>				
<i>*Please note any customer switch or access point attached to these lines that has not been pre-approved will result in service cancellation.</i>				
Wired Internet Access (1st Device)	_____	\$1,300.00	\$1,500.00	_____
Additional Connection	_____	\$300.00	\$350.00	_____
<b>Dedicated Internet Access – Dedicated Private VLAN</b>				
1.5 Mb/sec	_____	\$2,500.00	\$3,900.00	_____
3.0 Mb/sec	_____	\$5,000.00	\$6,500.00	_____
6.0 Mb/sec	_____	\$7,500.00	\$11,000.00	_____
Static Public IP <i>Requires dedicated selection</i>	_____	\$350.00	\$400.00	_____
<b>Telecommunication (Telephone) Services</b>				
Standard DID telephone/fax/modem line	_____	\$325.00	\$350.00	_____
Polycom (speakerphone)	_____	\$250.00	\$350.00	_____
Standard Desk Telephone	_____	\$30.00	\$40.00	_____
<b>Labor - Troubleshooting / Move / Change</b>	_____	\$100.00	\$150.00	_____

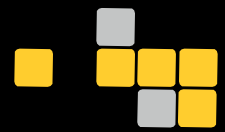
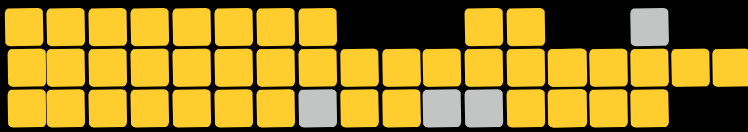
**Credit Card** ☐ Visa ☐ MasterCard ☐ Am Express ☐ Discover ☐ Diners Club

CARD # _____	EXP. DATE: _____
SIGNATURE: _____	PHONE # _____
E MAIL ADDRESS: _____	
ON SITE CONTACT: _____	PHONE # _____

Charges: \$ \_\_\_\_\_  
 Subtotal: \$ \_\_\_\_\_  
 6% Tax: \$ \_\_\_\_\_  
**TOTAL:** \$ \_\_\_\_\_

This form has been created in order to allow you to have event expenses charged to your credit/debit card. Please provide all the information requested above to ensure prompt processing of your application. We ask you to please sign and date the form before submission. **Please fax the completed form to Mae Dioquino at 301.965.2598.**





# EXHIBITOR AUDIOVISUAL FORM

01072013

NAME OF CONFERENCE:		START DATE:	END DATE:	# SHOW DAYS:
COMPANY NAME:				
STREET ADDRESS:			CITY & STATE:	ZIP CODE:
TELEPHONE NUMBER:			FAX NUMBER:	
CARDHOLDERS NAME:			CC #:	
<input type="checkbox"/> AMEX <input type="checkbox"/> MC <input type="checkbox"/> VISA <input type="checkbox"/> CHECK	CHECK #:	EXP. DATE:	BILLING ZIP CODE:	CARD HOLDERS SIGNATURE:
EMAIL ADDRESS:				

WE WILL USE THIS AUTHORIZATION TO CHARGE YOUR CREDIT CARD ACCOUNT FOR THIS ADVANCE ORDER AND ANY ADDITIONAL AMOUNTS INCURRED AS A RESULT OF ALL SHOW SITE CHANGES PLACED BY YOUR REPRESENTATIVES. PRICES ARE FOR EXHIBIT FLOOR ONLY. POWER AND INTERNET ARE NOT INCLUDED AND NEEDS TO BE ORDERED SEPARATELY THROUGH THE HOTEL.

ITEMS BELOW ARE LISTED AS A DAY RATE, YOU WILL BE CHARGED FOR EACH DAY YOU NEED THE EQUIPMENT.

Video Equipment	Advanced	Onsite	Qty
5', 6', 7', 8' Tripod Projection Screen	\$95.00	\$114.00	
LCD Projector Package (3700 Lumen projector, cart, power strip, and tripod screen)	\$770.00	\$924.00	
<b>Video Source Equipment</b>			
Laptop Computer	\$265.00	\$318.00	
DVD Player	\$115.00	\$138.00	
Blu-Ray Player	\$170.00	\$204.00	
<b>Video Display Equipment</b>			
17" Monitor (Standard)	\$170.00	\$204.00	
19" Monitor (Standard)	\$170.00	\$204.00	
22" Monitor (Widescreen)	\$255.00	\$306.00	
32" Monitor (16:9)	\$310.00	\$372.00	
40" Monitor (16:9)	\$480.00	\$576.00	
46" Monitor (16:9)	\$620.00	\$744.00	
50" Monitor (16:9)	\$620.00	\$744.00	
60" Monitor (16:9)	\$930.00	\$1116.00	
Mount Type <input type="checkbox"/> Floor Stand (\$85) <input type="checkbox"/> Laptop Shelf (\$50) <input type="checkbox"/> Table Top (included) <input type="checkbox"/> Wall Mount (\$50)			
If PSAV is not providing your source equipment please indicate what type of connection you will need, so that we can provide the necessary cabling. <input type="checkbox"/> VGA <input type="checkbox"/> DVI <input type="checkbox"/> HDMI <input type="checkbox"/> Other			
<b>Audio Equipment</b>			
Sound System with 2 Powered speakers, 2 Stands, a mixer and 1 Wireless Hand Held Mic	\$815.00	\$978.00	
<b>Comments:</b>			

## Ordering Instructions

- TAX EXEMPT STATUS – If you are exempt from payment of sales tax, we require you to forward an exemption certificate for Maryland, along with your organization's Federal ID number.
- To guarantee equipment availability and advanced rate, this order should reach us 21 days prior to delivery. Operator labor, if requested, is subject to the prevailing hourly rate with a 4-hour minimum.
- CANCELLATIONS: A) Cancellations received within 48 hours of the scheduled delivery date are subject to a 50% fee applicable to equipment and tax. B) Cancellations received on the day of scheduled delivery or "no-shows" are subject to the full amount of the order to include installation, drayage and tax.

## Delivery Information

ON SITE CONTACT:	
ON SITE CELL #:	
ROOM/BOOTH #:	
DELIVERY DATE:	
DELIVERY TIME:	<input type="checkbox"/> AM <input type="checkbox"/> PM
RETURN DATE:	

## Rental Totals

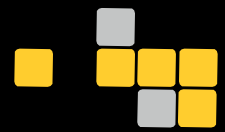
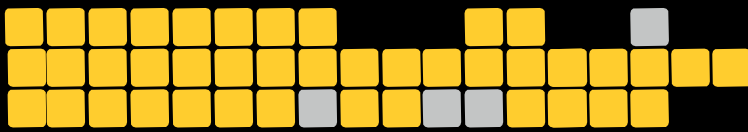
Equipment Total	\$
Delivery/Setup/Pickup 24% or \$75 minimum	\$
Sales Tax 6% of Equipment Rental & Delivery Charge	\$
<b>TOTAL DUE</b>	<b>\$</b>

IF YOU HAVE A SPECIAL REQUEST OR NEED ADDITIONAL EQUIPMENT, PLEASE CALL.

A WRITTEN CONFIRMATION WILL BE SENT ONCE YOUR ORDER IS RECEIVED AND PROCESSED

Return form to: Presentation Services | Gaylord National Resort and Convention Center | 201 Waterfront Street | National Harbor, Maryland 20745 | [PSGNexhibits@psav.com](mailto:PSGNexhibits@psav.com) | Fax: 301-965-2060 | Phone: 301.965.2048





# EXHIBITOR RIGGING FORM

01072013

NAME OF CONFERENCE:		START DATE:	END DATE:	# SHOW DAYS:
COMPANY NAME:				
STREET ADDRESS:			CITY & STATE:	ZIP CODE:
TELEPHONE NUMBER:			FAX NUMBER:	
CARDHOLDERS NAME:			CC #:	
<input type="checkbox"/> AMEX <input type="checkbox"/> MC	CHECK #:	EXP. DATE:	BILLING ZIP CODE:	CARD HOLDERS SIGNATURE:
<input type="checkbox"/> VISA <input type="checkbox"/> CHECK				
EMAIL ADDRESS:				

WE WILL USE THIS AUTHORIZATION TO CHARGE YOUR CREDIT CARD ACCOUNT FOR THIS ADVANCE ORDER AND ANY ADDITIONAL AMOUNTS INCURRED AS A RESULT OF ALL SHOW SITE CHANGES PLACED BY YOUR REPRESENTATIVES. PRICES ARE FOR EXHIBIT FLOOR ONLY. POWER AND INTERNET ARE NOT INCLUDED AND NEEDS TO BE ORDERED SEPARATELY THROUGH THE HOTEL.

## Ordering Instructions

- PSAV must make all attachments to the rigging system, ceiling, and supporting structure of the building.
- Orders must be received 21 days prior to delivery** to avoid penalty rate, and guarantee equipment and crew availability.
- All rigging must conform to Show Management regulations.
- Please complete both pages of this form, and Fax or email diagrams along with this order form for a price quote.
- Signs must include necessary harnesses. PSAV can build custom harnesses with adequate notice and at an additional charge.
- Electrical signs must be in good working order and conform to the National Electrical Code.
- Electrical service must be ordered through Gaylord National Exhibits Department. (301) 965-3710  
GNE Exhibits@gaylordhotels.com
- All overhead signs and banners must be assembled prior to the rigging call time.
- Riggers work in minimum teams of 3. Clients cannot be used as a substitute for riggers.
- PSAV will not "dead hang" items over 100 lbs or 15' in length. Chain hoists may be used for these items.
- Show Management and Gaylord National Conference Services must approve banner placement in advance.
- Labor Rates include the price of Crew and Lift.
- A service charge of 24% on equipment will be added to the subtotal before tax. Please include applicable sales tax on equipment rental.
- TAX EXEMPT STATUS** - If you are exempt from sales tax payment, we require a State of Maryland exemption certificate.

## Pricing Information

	Advance Rate (21 Days Prior)	Standard Rate
Straight Time 8:00 AM – 5:00 PM (M-F)	\$100.00	\$150.00
Over Time 5:00 PM – 12:00 AM (M-F)	\$150.00	\$200.00
Double Time 12:00 AM – 8:00 AM (M-S)	\$200.00	\$300.00
Saturday 8:00 AM – 12 AM	\$150.00	\$200.00
Sunday & Holiday's	\$200.00	\$300.00

**\*\* Rates are per rigger / per hour (2hr. Minimum In 1hr. Minimum Out)\***

## Cancellations

Cancellation of equipment ordered must be received 48 hours prior to delivery date to avoid a minimum one-day charge. If services have already been provided at the time of the cancellation, 100 % of original charges will be applied.

## Delivery Information

ON SITE CONTACT:	
ON SITE CELL #:	
ROOM/BOOTH #:	
SETUP DATE:	
SETUP TIME:	<input type="checkbox"/> AM <input type="checkbox"/> PM
STRIKE DATE:	
STRIKE TIME:	<input type="checkbox"/> AM <input type="checkbox"/> PM

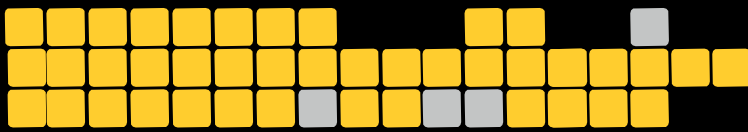
## Comments:

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IF YOU HAVE A SPECIAL REQUEST OR NEED ADDITIONAL EQUIPMENT, PLEASE CALL.  
A WRITTEN CONFIRMATION WILL BE SENT ONCE YOUR ORDER IS RECEIVED AND PROCESSED

Return form to: Presentation Services | Gaylord National Resort and Convention Center | 201 Waterfront Street | National Harbor, Maryland 20745 | [PSGNexhibits@psav.com](mailto:PSGNexhibits@psav.com) | Fax: 301-965-2060 | Phone: 301.965.2048





# EXHIBITOR RIGGING FORM

01072013

NAME OF CONFERENCE:

START DATE:

END DATE:

# SHOW DAYS:

COMPANY NAME:

## SIGNS MUST BE ASSEMBLED PRIOR TO RIGGING CALL TIME.

### Sign Information

SIGN TYPE (CONSTRUCTION)	SIGN WEIGHT	SIGN DIMENSIONS

### Additional Information or a Sketch of Your Sign

### Additional Information or a Sketch of Your Booth with Sign Location

IF YOU HAVE A SPECIAL REQUEST OR NEED ADDITIONAL EQUIPMENT, PLEASE CALL.  
A WRITTEN CONFIRMATION WILL BE SENT ONCE YOUR ORDER IS RECEIVED AND PROCESSED

Return form to: Presentation Services | Gaylord National Resort and Convention Center | 201 Waterfront Street | National Harbor, Maryland 20745 | [PSGNexhibits@psav.com](mailto:PSGNexhibits@psav.com) | Fax: 301-965-2060 | Phone: 301.965.2048





**IEEE AUTOTESTCON 2015**  
**November 2-5, 2015**  
**Gaylord National Convention Center - National Harbor, MD**

**Sales Lead Capture System Order Form**

RATES ARE FOR THE ENTIRE SHOW & INCLUDES ONSITE USAGE TRAINING & SUPPORT!				
	Before October 15	After October 15	QTY	TOTAL
<b>Lead System (1 concurrent user)</b>	\$250.00	\$275.00		
<b>Additional User</b>	\$50.00	\$60.00		
<b>Customized Qualifying Question (Each)</b>	\$25.00	\$30.00		

**Standard Qualifying Questions**

- |                        |                    |
|------------------------|--------------------|
| 1) Have Sales Rep Call | 6) Recommends      |
| 2) Schedule a Demo     | 7) Provide Quote   |
| 3) Schedule Follow Up  | 8) Has Final Say   |
| 4) Email Catalog       | 9) Provide Samples |
| 5) Email Quote         | 10) Immediate Need |

The Conference Catalysts, LLC lead retrieval system provides the latest scanning technology, giving you the ability to easily scan, view and qualify attendee information, take notes and edit information quickly, on your own smart phone! There is no need to purchase or rent additional hardware. You simply tell us how many users you want to have access, what Qualifying Questions you want to include, and we will provide instructions for setting everything up on your phone.

All data collected is uploaded and stored in real-time on a secure server. We simply provide you with a web-link, username and password that will provide you access to download your leads whenever you want!

All orders are subject to Conference Catalysts standard terms and conditions. 100% cancellation fee will apply (no refunds) for orders canceled up to 3 business days before the show load in. Prices subject to availability.

NOTE THAT ALL LEAD RETRIEVAL ATTENDEE INFORMATION PROVIDED IS AT THE DISCRETION OF SHOW MANAGEMENT

## CUSTOMER ORDER INFORMATION

Company:		Booth Number:	
Current address:			
City:	State:	ZIP Code:	
Phone:	Fax:		
Ordered By:	Email:		
Onsite Contact:	Email:		
Onsite Cell:			
Alternate Contact:	Email:		

\*The onsite contact email will be used for the main system login unless otherwise indicated.  
 Please return by fax: 352 872 5545 or by email: [cdyer@conferencecatalysts.com](mailto:cdyer@conferencecatalysts.com)

## PAYMENT INFORMATION

Visa    Mastercard    American Express    Check#				
Cardholder:		Credit Card Billing Address:    Same as above		
Credit Card #:		Address:		
Exp Date:	Security Code:	City:	State:	ZIP Code:
Security code is the last 3 digits found on the back of Visa & MasterCard. AmEx has a 4-digit code on the front.		Cardholder Signature:		
<b>ALL LEAD RETRIEVAL ATTENDEE INFORMATION PROVIDED IS AT THE DISCRETION OF SHOW MANAGEMENT</b>				
<b>Show Name:</b> IEEE AUTOTESTCON 2015		<b>Show Venue:</b> Gaylord National Convention Center		

Comments/Special Instructions: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



Mail or fax this form to:  
**Urban Jungle, Inc.**  
 P.O. Box 6165  
 McLean, VA 22106  
 703-241-8545 phone  
 866-516-3716 fax  
 [Tax ID #: 54-1796144]

## PLANT & FLORAL ORDER FORM

info@urbanjungleinc.com

QTY	ITEM	Advance*	SHOW PRICE	TOTAL
	Floral Arrangement (approx. 12" H)	\$ 60.00	\$ 70.00	
	Floral Arrangement (approx. 18" H)	\$ 75.00	\$ 85.00	
	Custom Floral Arrangement (call for assistance)	Call / email	Call / email	
	Bud Vases (list color preference)	\$ 25.00	\$ 30.00	
	Tropical Arrangements	\$ 80.00	\$ 95.00	
	Roses, arranged, one dozen (color_____)	\$ 75.00	\$ 85.00	
	Orchid Plants (Small_____ Large_____)	\$50/\$75.00	\$60/\$85.00	
	Mum Plants (white_____ yellow_____ lavender_____)	\$ 25.00	\$ 30.00	
	Azaleas (red_____ pink_____ white_____)	\$ 30.00	\$ 35.00	
	Bromeliads (Red, pink, yellow, other)	\$ 30.00	\$ 35.00	
	Seasonal Plants (kalanchoe, gloxinia, cyclamen, etc.)	\$ 30.00	\$ 35.00	
	Small (6"pot) Ivy_____ Pothos_____	\$ 25.00	\$ 30.00	
	Large Fern_____ Ivy_____ Pothos_____	\$ 30.00	\$ 35.00	
	Glass Bowl for Cards (yours to keep)	\$ 25.00	\$ 30.00	
	<b>Pkg A:</b> (1) 6' Ficus topped w/ greens and color	\$ 125.00	\$ 135.00	
	<b>Pkg B:</b> (2) 3' plants and (1) Blooming plant	\$100.00	\$ 110.00	
	<b>Pkg C:</b> large container w/ivy and blooming plants	\$ 100.00	\$ 115.00	
	2' Green Plants	\$ 30.00	\$ 40.00	
	3' Green Plants	\$ 40.00	\$ 50.00	
	4' Green Plants	\$ 50.00	\$ 60.00	
	5' Green Plants	\$ 60.00	\$ 70.00	
	6' Green Plants	\$ 70.00	\$ 80.00	
	7' Green Plants	\$ 95.00	\$ 110.00	
	8' - 10' Green Plants	\$115.00	\$130.00	
<b>Decorative Containers: White Black Wicker</b>			<b>SUB TOTAL</b>	\$
♦ <b>Call for prices on brass, chrome, terra cotta pots</b>				
♦ <b>Tax is based on show location</b>		<b>Sales Tax</b>		\$
<b>WDC - 5.75% MD - 6% VA - 6% Philadelphia - 8%</b>		<b>See list at left</b>		
<b>www.urbanjungleinc.com</b>	<b>EMAIL OR CALL FOR CATALOGUE OF FLOWERBOXES, IVY WALLS, TOPIARIES, ETC.</b>	<b>TOTAL AMOUNT DUE</b>		\$

**Please remit payment to URBAN JUNGLE, Inc.**

**Rental Price includes:** Container, top-dressing, delivery and pick-up. **All orders must be paid in full.** No adjustments will be made after the show closes. All green plants are rental items and are the property of Urban Jungle, Inc. Show site cancellations will incur a 100% cancellation fee. ***If tax-exempt in state of delivery, your certificate must be included with this order form.***

☐ **HAVE AN URBAN JUNGLE REP SEE US AT OUR BOOTH:** Date\_\_\_\_\_ Time\_\_\_\_\_

Exhibitor: \_\_\_\_\_  
 Third Party: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, ZIP: \_\_\_\_\_

Telephone #: \_\_\_\_\_  
 Mobile # \_\_\_\_\_  
 PO # \_\_\_\_\_  
**email\*\*:** \_\_\_\_\_

Show Name: \_\_\_\_\_  
 Show Dates: \_\_\_\_\_

Location: \_\_\_\_\_  
 Booth #: \_\_\_\_\_

**Payment Info:** (circle one) AX VISA MC CHECK

Credit Card #: \_\_\_\_\_  
 Name on Card: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Security # \_\_\_\_\_  
 Billing Zip: \_\_\_\_\_

**{Overnight order form to: Urban Jungle, Inc. 1631 Dempsey St. McLean, VA 22101}**

**\*\*Email is required for confirmation and final invoices.**

**\*Orders must be received two weeks prior to show date for advance price!**